1 UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK Case Nos. 08-13555(JMP); 08-01420(JMP)(SIPA)In the Matter of: LEHMAN BROTHERS HOLDINGS INC., et al. Debtors. In the Matter of: LEHMAN BROTHERS INC. Debtor. United States Bankruptcy Court One Bowling Green New York, New York April 30, 2010 9:40 AM B E F O R E: HON. JAMES M. PECK U.S. BANKRUPTCY JUDGE

212-267-6868 516-608-2400

2 1 2 HEARING re Statement of the Securities Investor Protection 3 Corporation in Support of Trustee's Motion for Relief Pursuant to the Sale Orders or, Alternatively, For Certain Limited 4 Relief Under Rule 60(b) 5 6 HEARING re Objection of HWA 555 Owners, LLC to the Motions of 7 Lehman Brothers Holdings Inc., James W. Giddens as Trustee for 8 Lehman Brothers Inc., and the Official Committee of Unsecured 9 Creditors of Lehman Brothers Holdings Inc. to Modify the 10 11 September 20, 2008 Sale Order and for Other Relief 12 HEARING re Statement of the Bank of New York Mellon Trust 13 14 Company in Support of the Motions for (I) an Order Modifying the September 20, 2008 Sale Order and Granting Other Relief and 15 (II) to Unseal Motions for Relief from September 20, 2008 Sale 16 Order (and Related SIPA Sale Order) 17 18 19 2.0 21 22 23 24 25

3 1 2 HEARING re Joint Statement And Reservation of Rights of the 3 Bank Of Tokyo-Mitsubishi UFJ, Ltd. and Lloyds TSB Bank, plc in Connection with (I) Motions of Lehman Brothers Holdings, Inc., 4 The Official Committee Of Unsecured Creditors, And James W. 5 Giddens, as Trustee For Lehman Brothers, Inc., for Certain 6 Relief Pursuant to the September 20, 2008 Sale Orders; and (II) 7 Motion of Barclays Capital Inc. to Enforce the Sale Orders and 8 Secure Delivery Of Undelivered Assets 9 10 11 HEARING re Australia & New Zealand Banking Group LTD's Letter 12 Regarding Rule 60 Proceedings 13 HEARING re LibertyView's: (A) Joinder to (i) the SIPA Trustee's 14 Motion, (ii) the Committee's Motion; and (iii) LBHI's Motion 15 16 for Relief from the Sale Orders or, Alternatively, for Certain Limited Relief Under Rule 60(b); and (B) Objection to Barclays 17 Capital Inc.'s Motion to Enforce the Sale Order 18 19 2.0 HEARING re Joinder of Newport Global Opportunities to 21 LibertyView's: (A) Joinder to (i) the Trustees' Motion, (ii) the Committee's Motion; and (iii) LBHI's Motion for Relief from 22 the Sale Orders or, Alternatively, for Certain Limited Relief 23 Under Rule 60(b); and (B) Objection to Barclays Capital Inc.'s 24 Motion to Enforce the Sale Order 25

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4 1 2 HEARING re Motion of Debtor to Modify the September 20, 2008 3 Sale Order and Granting Other Relief 4 HEARING re Motion of the Trustee for Relief Pursuant to the 5 Sale Orders or, Alternatively, for Certain Limited Relief Under 6 Rule 60(b) 7 8 HEARING re Motion of Official Committee of Unsecured Creditors 9 of Lehman Brothers Holdings Inc., Authorizing and Approving (a) 10 11 Sale of Purchased Assets Free and Clear of Liens and Other 12 Interests; and (b) Assumption and Assignment of Executory Contracts and Unexpired Leases, Dated September 20, 2008 (and 13 Related SIPA Sale Order) and Joinder in Debtors and SIPA 14 Trustees' Motions for an Order Under Rule 60(b) to Modify Sale 15 16 Order 17 HEARING re Motion of Barclays Capital Inc. to Enforce the Sale 18 19 Order and Secure Delivery of All Undelivered Assets 2.0 21 HEARING re Trustee's Adversary Complaint 22 23 HEARING re LBHI's Adversary Complaint 24 25 Transcribed by: Lisa Bar-Leib

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10 PROCEEDINGS 1 THE COURT: Be seated, please. And we can proceed 2 3 with the trial. MR. TAMBE: Good morning, Your Honor. Jay Tambe from 4 Jones Day, special counsel to the debtor, Lehman Brothers 5 Holdings, Inc. 6 RESUME DIRECT EXAMINATION 7 BY MR. TAMBE: 8 9 Good morning, again, Mr. Clackson. How are you? Q. 10 Good morning. 11 Let's go back to a topic we were discussing at some length 12 yesterday, and that has to do with cure, and what it is that you at Barclays knew about the magnitude of the cure assumed 13 liabilities prior to this Court's entry of the sale order in 14 the early hours of Saturday morning, the 20th of September. 15 Okay? As of 9/19, which is the Friday --16 MR. TAMBE: Can you put the calendar up, please, 17 18 Steve? 19 As of 9/19, September 19th, the Friday, you knew that the 20 cure estimate that had been provided by Lehman to Barclays had dropped from 2.25 to 1.5 billion, correct? 21 2.2 Yes, that's correct. Α. 23 And you knew as of Friday that on the list of contracts provided to you by Lehman that the total list had total 24 25 exposure, outside exposure, of 800 million dollars, correct?

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Pg 11 of 234 11 I'm not aware that we had that list. I thought we got it 1 Α. 2 something over the weekend. 3 Q. Okay. MR. TAMBE: May I approach, Your Honor? 4 THE COURT: Yes. 5 THE WITNESS: Thank you. 6 7 THE COURT: Thank you. Sir, I placed before you a document marked Movants' Trial 8 Q. 9 Exhibit 95. Take a moment to look at that series of e-mails 10 and let me know when you're done. 11 Yes, I've looked at the exhibit. 12 And starting with the e-mail chain from the back of the Q. document to the front, you'll see that the last e-mail in the 13 14 chain is one from Gary Romain who was your head of technical accounting, correct. 15 Yes, that's correct. 16 Α. And he is writing to Jay Westwood, and the subject is cure 17 18 payments. Do you see that? 19 Α. Yes. 20 Okay. And he writes to Jay that you, Patrick Clackson, have suggested that you may be able to assist with an area of 21 22 judgment affecting the acquisition balance sheet. You see

24 A. Yes.

that?

23

25 Q. Okay. Drawing your attention to the second paragraph of

the e-mail that Gary has written to Jay.

underlying contracts." Do you see that?

- 2 MR. TAMBE: And if you could just highlight that second paragraph.
- Q. And he writes in there, "I believe you are looking into
  this general area and was hoping you might have an initial view
  of the proportion of the cures we might end up making. I

  believe the total list is something like 800 million, but would
  imagine we'll end up rejecting a significant proportion of the
- 10 A. Yes, I can see that.

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- Q. Okay. And if you go up in the document to the response from Jay Westwood, Mr. Westwood writes back to Gary Romain, "I understood the critical piece was 158 million when got it
- 15 A. Yes, I can see that.

Friday." Do you see that?

- Q. And that's inline with your testimony yesterday where you said that as of Friday, you, at Barclays, had identified what you called mission-critical contracts which you need on day one, and I think the number you used was around 200 million yesterday.
  - A. Yes. I was aware there were some day one contracts, yes.
    - Q. Having seen this e-mail from Jay Westwood, would you agree with me that the range for the mission critical contracts, the day one contracts, was probably close in the range of 150 million as opposed to 200 million?

- 1 A. Yes. My understanding was that the day one, sort of,
- 2 critical contracts was a list we got from Lehman, so I -- this
- 3 may relate to the same list. I'm not sure. But that was my
- 4 understanding.
- 5 Q. I'm sorry, are you saying that the list of what was
- 6 critical --
- 7 A. List of day one --
- 8 Q. -- the list of what was mission critical was a
- 9 determination made by Lehman or a determination made by
- 10 Barclays?
- 11 A. I don't -- I thought we -- because we didn't have the time
- 12 to work out that list, I thought we got the list from Lehman
- but that was my understanding. I, you know, wasn't involved in
- 14 the details, as I said, because I was in London.
- 15 Q. I just want to be clear on one issue. In terms of
- 16 identifying out of a list of all potential contracts that might
- 17 be subject to this cure, assumed liability, the decision as to
- 18 which were mission critical, that was a decision that you
- 19 believe was made by Lehman and not Barclays?
- 20 A. That was my belief at that time. I thought on the Friday,
- 21 we hadn't done, as I said, the detailed work to know which were
- 22 mission critical.
- 23 Q. And what's the basis for that understanding, sir?
- 24 A. That's just my recollection from the time. But --
- 25 Q. Someone told you that?

- 1 A. Probably, yes.
- 2 Q. Do you remember who told you that?
- 3 A. I can't remember the details.
- $4 \mid Q$ . And had you made any assessment as to what proportion of
- 5 the list of contracts you believed that Barclays would be
- 6 assuming or be required to assume?
- 7 A. As I said, I didn't remember -- I thought the work was
- 8 done over the weekend. I didn't remember any of that work
- 9 being done until the next week. Obviously, from this, it looks
- 10 like some work was being done on that Friday -- or Thursday, --
- 11 sorry -- this is Thursday, isn't it?
- 12 Q. Okay. If you could turn in the binder of exhibits, if you
- 13 still have it before you --
- 14 | A. Yeah.
- 15 Q. -- to tab 41, Movants' 41. And you recognize that, sir,
- as an e-mail exchange -- an e-mail chain that first comes to
- 17 you from James Trevelyan, and then you forward it on to Rich
- 18 Ricci, do you see that?
- 19 A. Yes.
- 20 Q. Okay. And what James is asking you is, in the second
- 21 paragraph of his e-mail, he's trying to get some clarity around
- 22 the negative goodwill number again. Do you see that?
- 23 A. Yes.
- $24 \mid Q$ . And he has there a version of the formula we talked about,
- 25 where you take the 2 and the 2.25 that's been listed in certain

- schedules, the four and a quarter, and you take away from that
- 2 the circa 1.3 to come up with the negative goodwill number, do
- 3 you see that?
- 4 A. Yes.
- 5 Q. Okay, moving up to your response and forwarding that
- 6 response to Rich Ricci, you start of by telling Mr. Ricci the
- 7 official line FYI, do you see that?
- 8 A. Yes.
- 9 Q. And you were giving Mr. Ricci the official line with
- 10 respect to how to think about this accounting negative goodwill
- 11 | concept, correct?
- 12 A. Yeah, what I said yesterday, because there was a lot of
- 13 confusion because people were asking to try and understand how
- 14 this negative goodwill arose and where it came from. But --
- 15 and they were asking Rich and myself, and I wanted to make sure
- 16 that Rich understood my understanding so that we didn't add
- more confusion to the system.
- 18 Q. And in your explanation to Mr. Ricci, you didn't correct,
- sort of, the formula or the math that was being used by James
- 20 to describe where the negative goodwill was arising from,
- 21 correct?
- 22 A. No. In this e-mail, I didn't make any reference to that.
- 23 Q. You mean, the formula was consistent with your view of how
- that negative goodwill could be thought of, correct?
- 25 A. Sorry. I'd have to just read it to make sure.

- 1 Q. Yes.
- 2 A. Yes. So I -- yeah, yes, that's correct.
- Q. All right. Now going up to your response to Mr. Ricci,
- 4 with respect to cure payments -- so that's the third paragraph
- of your e-mail, you state to Mr. Ricci, cure payments are
- 6 optional. And though some will be incurred, most will be
- 7 covered by our ongoing supply relationships and fall into
- 8 monthly expenses. Do you see that?
- 9 A. Yes. That was my understanding.
- 10 Q. And you had reached that determination as of Friday,
- 11 | September 19th, correct?
- 12 A. Yeah, yes, that's correct.
- 13 Q. And contracts that were covered by ongoing supply
- 14 relationships would be contracts that Barclays would have no
- 15 reason to assume, correct? You have existing relationships
- 16 with those suppliers.
- 17 | A. I think as I said yesterday, yes, if we were getting some
- 18 of the services already, we wouldn't need to get the service
- 19 again, right.
- 20 Q. And you knew as of September 19th that that was true with
- 21 respect to most of the contracts on the list?
- 22 A. I don't know if I knew that. I think at the time I hoped
- 23 that was the case. But I don't think I had any knowledge,
- 24 because as I said, I don't think we'd had the time to go
- 25 through all the details at that point.

- Q. Well, you don't say to Mr. Ricci, "I hope most will be
- covered, do you, sir? You say, "Most will be covered." Is
- 3 that right?
- 4 A. Yes. I also say I don't -- I don't say that I know most
- 5 | will be covered, as well.
- 6 Q. And this is still the week where you are being
- 7 conservative and not being a cowboy, correct?
- 8 A. We're trying to work out what the right accounting rate,
- 9 the transaction is.
- 10 Q. You're not trying to suggest to Mr. Ricci in this e-mail
- 11 that, well, there won't be many assumed liabilities. If
- anything, you want to be erring on the side of saying well,
- 13 there may be substantial liabilities, but that's not what you
- 14 say. You say most will be covered by our ongoing
- 15 relationships, correct?
- 16 A. As I said, that was my hope at the time.
- 17 Q. And you know that to be the case on September 19th,
- 18 | correct?
- 19 A. That's not correct. As I said, I didn't know. I hoped
- 20 that was the case, but I didn't have the knowledge.
- 21 Q. If we could turn back to another document we discussed
- 22 yesterday. This was M-45, Movants' 45.
- 23 MR. TAMBE: Steve, if you could just blow up the e-
- 24 mail, please.
- 25 Q. And we discussed yesterday that you had received an Excel

- spreadsheet from Jason Yang, which you then forwarded on to
- 2 Rich Ricci. Do you remember that discussion?
- 3 A. Yes, we did.
- 4 Q. And this is happening on Friday, September 19th, correct?
- 5 A. Yes.
- 6 Q. Okay, we had also looked at the second page of this
- 7 exhibit which is a print-out of the Excel spreadsheet. Do you
- 8 see that?
- 9 A. Yes.
- 10 Q. And it was your understanding that this was a document
- 11 created by Barclays, correct?
- 12 A. I don't think I said I knew who it had been created by,
- 13 but it was my understanding, as I said yesterday, it was
- 14 | something which gave us some idea of what was coming across in
- 15 the Fed facility. I don't think I had any understanding of
- 16 where it came from. Jason Yang did work for Barclays who
- 17 forwarded it.
- 18 Q. And he worked in the same group as Mr. King, correct?
- 19 A. Yes, he worked for Mr. King.
- 20 Q. Okay, keeping your attention on M-45, I'm going to ask for
- 21 the native version of that Excel spreadsheet to be pulled up
- 22 because the document was produced in a native Excel format, so
- 23 | we can see the Excel data.
- 24 | A. Okay.
- 25 MR. TAMBE: Steve, could you do that, please?

And Your Honor, that's been identified by the movants as Movants' Exhibit 45N, as in Nancy, to suggest that that's a Native format document.

MR. SCHILLER: Your Honor, we have no objection to it.

(Movants' Exhibit 45N, Native version of Excel spreadsheet, was hereby marked for identification as of this date.)

- Q. And as you take a look at the document on the screen, that's the native format document. Feel free to compare it to the documents you have in your binder under Movants' 45. Please confirm for us that that is, in fact, the same spreadsheet.
- A. It looks very similar. I suppose my -- obviously, the spreadsheets people can go in and change cells and change things, so -- the numbers, here, look the same. You know, things like the highlights and whatever, I've no -- I don't know that is exactly the same version or if something's been changed, just so the Court understands that.
- Q. Okay. And just to make sure, in response to your last comment about whether things may have been changed on this document --
- 21 MR. TAMBE: Can we please pull up the metadata on 22 M-45, then?
- Q. And you'll see, sir, there, it shows that the author of this document is someone called Yang, J.A., and it was last saved by Clackson, P. Do you see that?

- 1 Α. Yes.
- 2 Right. And the company is Barclays Capital, Inc. Do you
- see that? 3
- 4 Α. Yes.
- And you see the time content created, 9/19, 4:13 a.m. 5
- you see that? 6
- 7 Yes. Α.
- And last save, 9/19, 7:08 a.m., correct? 8
- 9 Α. Yes.
- You have no reason to doubt that any of that information 10
- 11 is full and accurate, right?
- No, no. I have none. 12 Α.
- Thank you. Could you turn in your book to Exhibit 13
- 14 Movants' 579, please?
- MR. TAMBE: Steve, could you pull up 579, please? 15
- I'm sorry. 579? 16 Α.
- 579. And you recognize this, sir, do you not, as a cover 17
- 18 e-mail from Gary Romain to you and Rich Ricci and James Walker,
- 19 do you see that?
- 20 Yes. I can see that.
- And starting as early as the weekend, the 20th, there were 21
- 22 a series of similar e-mails, each attaching different
- 23 iterations of the acquisition balance sheet, correct?
- Yes, that's correct. I can see this one is on the --24 Α.
- 25 This is on the 22nd. Q.

- 1 A. Yeah. On the evening of the 22nd, it appears.
- 2 Q. Okay. I promise you I'm not going to take you through
- 3 every single one of those iterations.
- 4 A. Thank you.
- 5 Q. But I'm going to take you through a few of the iterations.
- 6 So focusing on this particular one, you see in the cover e-
- 7 mail, there's a discussion of various items, and the last item
- 8 makes a reference to "the 2.83 billion valuation adjustment is
- 9 S. King's first cut only". Do you see that?
- 10 A. Yes, I do.
- 11 Q. And that's a reference to Stephen King, correct?
- 12 A. Yes, I think so.
- 13 Q. The trader in the PMTG group, correct?
- 14 A. Yes.
- 15 Q. And he's been involved throughout the week in negotiating
- prices across the table from Lehman, correct?
- 17 A. Yes. So he was one of the traders who was involved in
- 18 large, as I said, follow the asset-backed securities to try and
- 19 work out what the fair market value of those was.
- 20 Q. And you can see here he has input on the acquisition
- 21 balance sheet that's being prepared by Gary Romain and others,
- 22 correct?
- 23 A. Yes.
- 24 Q. And if you turn to the spreadsheet itself, which is the
- 25 third page behind the tab, first focusing attention to the

- 1 upper left-hand quadrant of this document which is the
- 2 financial assets calculation. Do you see that?
- 3 A. Yes, I can see that.
- $4 \mid Q$ . Okay. The financial assets subtotal up to 50.32 billion
- 5 there, correct?
- 6 A. Yes, that's correct.
- 7 | Q. Okay.
- 8 A. Yes, it is correct. I'm obviously not able to add it up
- 9 in my head, but --
- 10 Q. Well, assuming Mr. Romain has created an accurate Excel
- 11 spreadsheet.
- 12 A. I assume it probably was correct and Gary is.
- 13 Q. He is your head of technical accounting, right?
- 14 A. Yes.
- 15 Q. That 50.32 number is after taking into account the 2.83
- 16 billion valuation adjustment, you see that?
- 17 A. Yes, I see that.
- 18 Q. That's Mr. King's first cut at reducing the valuations of
- 19 the financial assets, correct?
- 20 A. Getting to the fair market value of the assets, yes.
- 21 | Q. And you have an item there below the valuation adjustment
- 22 two lines down, cash: seven billion. Do you see that?
- 23 A. Yes, I can see that.
- 24 Q. And that, as you told us yesterday -- may have told us
- 25 yesterday relates to the JPMorgan piece of the Fed repo assets

- 1 that were supposed to come over. Some did not come over.
- 2 There was a seven billion dollar cash component created as a
- 3 result, correct?
- 4 | A. Yes.
- 5 | Q. So that cash line there is sort of the JPM line, correct?
- 6 A. Yes. That was the cash due from JPMorgan.
- 7 Q. And therefore, the adjustment that Mr. King is making is
- 8 to the rest of the inventory, the inventory that had made it
- 9 over.
- 10 A. Yes, that's correct. So he can -- well, he can only
- 11 adjust the inventory which he knows about.
- 12 Q. And then in calculating the liabilities further down --
- well, let me -- before we get to the liabilities, there's a
- 14 note 5 -- do you see that -- next to the valuation adjustment.
- MR. TAMBE: And if we could just blow up the note a
- 16 little bit further, please?
- 17 Q. And Mr. Romain notes in that footnote, trades are
- 18 initially booked at BoNY prices. That's the Bank of New York
- 19 prices, correct?
- 20 A. Yes, that's correct.
- 21 Q. And Bank of New York was the custodial agent for the tri-
- 22 party repo between Lehman and Barclays, correct?
- 23 A. Yes. That was my understanding.
- 24 Q. And the Bank of New York was Barclays' agent in that
- 25 agreement, correct?

- A. That might be right. I don't know, technically, actually, what their position was.
- 3 Q. And so you understand this document to show that what is
- 4 being done here is a valuation adjustment to the prices that
- 5 were initially booked at BoNY prices, at Bank of New York
- 6 prices?
- 7 A. Yes. That would be my understanding of this.
- 8 Q. Okay. And then going back into the full document and the
- 9 liability section --
- 10 MR. TAMBE: And if we could blow up the liability
- 11 section, the total liabilities.
- 12 Q. And what you list on there is the repo liability of forty-
- 13 | five billion. You've listed cure payment in the amount of 800
- 14 | million, do you see that? So not the 1.5 or the 2.25 for the
- 15 reasons that you've told us before.
- 16 A. Correct.
- 17 Q. Got nothing on retention payments, and there's a note
- 18 related to that, "Details to be forthcoming," do you see that?
- 19 A. Sorry, I think that note -- you say that relates to
- 20 retention payments. I think that relates to the cure payments,
- 21 that note.
- 22 Q. So there's no note related to the retention payment.
- 23 | Losing my eyesight. And then there's a bonus accrual line of
- 24 | 1.7. Do you see that?
- 25 A. Yes, and I can see that. What I don't know, specifically,

- is that total compensation or what the components of that are.
- 2 Q. Okay. In any event, all of those total liabilities round
- 3 up to about 47.50.
- 4 A. That's -- that's correct, yes.
- 5 Q. Right. And that drives a net asset number, and that, in
- 6 turn, drives a negative goodwill number of 2.98. Do you see
- 7 that?
- 8 A. Yes, that's correct.
- 9 Q. And just keep in mind the two numbers that we've just
- 10 discussed: the 50.32 which is the total financial assets
- 11 | number, and the total liabilities number of 47.50. And this is
- where things stood on the evening of the 22nd of September,
- 13 Monday, the Monday following the closing -- the Monday of the
- 14 closing date, correct?
- 15 A. Yes.
- 16 Q. The transaction had closed prior to the markets opening
- 17 | that day.
- 18 A. Yes. Yes. So this is a working draft at that point. As
- 19 you said a bit earlier, the numbers were changing quite a lot,
- 20 and obviously, as set out here, this is provisional at that
- 21 point. But you're correct, this was the latest data, the
- 22 latest draft we had then.
- 23 Q. Okay. Now, just focusing on the assets and Barclays
- 24 | writes the assets, you understand, sir, do you not, from the
- asset purchase agreement, that the parties have specifically

- agreed that title and interest in the purchased assets would transfer as of 12:01 a.m. the day of the closing?
  - A. I'm not sure I can remember that detail.
- 4 If you could turn to Movants' Exhibit 1, please, and in particular, to page 15. If you take a look at the paragraph 5 6 titled 4.1 Closing Date. Do you see that? And the last 7 sentence. It says, "Unless otherwise agreed by the parties in 8 writing, the closing shall be deemed effective and all right, 9 title, and interest of seller to be acquired by purchaser 10 hereunder shall be considered to have passed to purchaser as of 11 12:01 a.m. time on the closing date. You see that?
- 12 A. Yes, I can see that.

- Q. And you are aware of no agreement by the parties in writing to the contrary, sir, are you?
- 15 A. I've got no recollection of such agreement.
- Q. Okay. With respect to the assets that had been acquired, the financial assets --
- 18 MR. TAMBE: And if we could go back to 579, please.
  - Q. Please, Mr. Clackson, feel free to go back to 579 which was the acquisition balance sheet we were looking at. Putting aside the JPM component, the cash of seven billion, the other inventory that is talked about there -- there was substantial amount about inventory that had come over Thursday night, correct, as part of Barclays taking over the Fed repo, correct?
- 25 A. I think, as I said earlier, I wasn't in New York. I think

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- it did come in dribs and drabs through the week. I don't know exactly how much came when.
- Q. Well, you knew that you had a substantial -- so you had
- 4 substantial possessions in Barclays' books by the Friday the
- 5 19th, correct?
- 6 A. I knew that we were taking on all these long positions.
- 7 Physically, what had been delivered and when that was
- 8 physically delivered, I don't know. But I knew we were exposed
- 9 to now, as I said, a transaction where we just were taking on
- 10 long positions, yes.
- 11 Q. And you were aware with respect to the long equity
- 12 positions which were approximately eight billion dollars of
- 13 long equity positions, correct?
- 14 A. Yes. Specifically, I was very aware of that.
- 15 Q. And in fact, the markets, with respect to those eight
- 16 billion dollars of long equity positions moved significantly in
- 17 | Barclays' favor on Friday the 19th, correct?
- 18 A. Yes, the equity market rallied significantly on Friday,
- 19 you're right.
- 20 Q. If you could turn to M-230, please. Movants' 230.
- 21 MR. TAMBE: And if you could just blow up that e-mail,
- 22 please. Actually, the entire text, really.
- 23 Q. This is an e-mail chain. That's you at the top of the e-
- 24 mail chain corresponding with Lee Guy. Do you see that?
- 25 A. Yes, I can see that.

- 1 Q. And then further down, there are other e-mails between Lee
- 2 and you. Do you see that?
- 3 A. Yes.
- $4 \mid \mathsf{Q}$ . And he makes a reference at the bottom of the page to the
- 5 eight billion dollars long equity position. Do you see that?
- 6 A. Yes, I can see that.
- 7 Q. Okay. Now, you respond to him in your e-mail where you
- 8 say trade date is Monday, completion 7 a.m.
- 9 A. Yes, that's correct.
- 10 Q. All right. And that was your anticipation as of Sunday
- 11 the 21st as to when the actual documents would be signed --
- 12 A. Yeah.
- 13 Q. -- the paper closing, correct? And Lee Guy writes back to
- 14 you and says "I thought valuations were agreed for an earlier
- 15 date." Do you see that?
- 16 A. Yes, that's correct.
- 17 Q. Okay. And then you respond by saying, "Yep, so we made a
- 18 | load." Do you see that?
- 19 A. Yes, I can see that.
- 20 Q. So you don't disagree with Mr. Guy that valuations were
- 21 agreed for an earlier date, do you?
- 22 A. It's -- no, I don't disagree. It's a kind of strange e-
- 23 mail in that way because -- yeah, I don't disagree, but you're
- 24 right.
- 25 Q. You have no reason to doubt that you sent this e-mail, do

- 1 you, sir?
- 2 A. No, no, I don't. No, I don't. It's my e-mail.
- Q. Okay. All right. And you go on to say, "Yep, so we made
- 4 a load." Do you see that?
- 5 A. Yes, I can see that.
- 6 Q. And you're referring to the load that Barclays made on the
- 7 long equity positions?
- 8 A. Yes, sir, because the equity market rallied and because I
- 9 knew we had a long equity eight billion position, I thought we
- 10 made money on those equities moving up in market value on the
- 11 Friday.
- 12 Q. Okay. How big was that load?
- 13 A. I've got no recollection. I think because we hadn't
- 14 booked all the equities and we had the high level information
- 15 that we had eight billion equities, we knew the S&P had
- 16 rallied. And therefore, we said we should have made some money
- 17 because the S&P had rallied. I don't know if we have a detail
- 18 of how much that was. I can't recall any specific numbers.
- 19 Q. 200 million?
- 20 A. As I said, I can't recall.
- 21 Q. 400 million?
- 22 A. As I said, I've got no recollection.
- 23 Q. All right. Let's go back to 579, please. By the way, on
- 24 Friday the 19th, you didn't get an e-mail saying we've lost a
- bundle on the nonequity positions, did you, sir?

- 1 A. No, I don't --
- Q. No such e-mail, sir.
- 3 A. -- I can't remember such an e-mail, no.
- $4 \mid \mathsf{Q}$ . So going back to 579, we had talked about the net assets,
- 5 and then we talked about the negative goodwill number on that
- 6 acquisition balance sheet of 2.98.
- 7 A. Yes, that's correct.
- 8 Q. In the board presentation that had been made earlier in
- 9 the week to Barclays' board, the board had been told the
- 10 expected negative goodwill from the transaction would be three
- 11 billion. Do you remember that?
- 12 A. Yes, I think that was the number.
- 13 Q. So this is coming in a little shy of that negative
- 14 goodwill?
- 15 A. Yes.
- 16 Q. And in part, that negative goodwill is at 2.98 because
- 17 you've got a 2.83 billion dollar negative adjustment on the
- 18 | financial assets, correct? That's the math.
- 19 A. Yeah. The math, the 2.98 reflects everything above it in
- 20 the balance sheet.
- 21 Q. Okay. How did that go down -- how did that 2.98 number go
- down with your boss, Rich Ricci.
- 23 A. I can't remember. As I said, we had lots of acquisition
- 24 balance sheets. And some showed higher negative goodwill, some
- 25 showed lower. I think, generally, we wanted a number as high

- as possible. So it was lower, probably went down badly; when
- 2 it was higher, it went down well. That was generally the
- 3 reaction.
- 4 Q. And if we turn to Movants' 580, we can see one of his
- 5 reactions to this number. And if you can turn to the second
- 6 page of that exhibit, you'll see that last e-mail --
- 7 A. Sorry, exhibit --
- 8 Q. M-580. And you can compare to what you have on the
- 9 screen, just to make sure you have the right document. Are you
- 10 there, sir?
- 11 A. Yes.
- 12 Q. Okay. So if you look at the second page of Exhibit 580,
- 13 that last e-mail is the e-mail that was the cover e-mail on the
- 14 acquisition balance sheet, 579, that we were looking at,
- 15 correct?
- 16 A. Yes. It appears to be the same.
- 17 | Q. So this is an e-mail chain that starts off with that
- 18 message, and there's a series of back and forths.
- 19 A. Yes.
- 20 Q. And in corresponding with Mr. Ricci with respect to that
- 21 balance sheet, you say in the next e-mail up in the chain, "So
- 22 some things we have to keep working on to squeeze out what we
- 23 can, but looks more like 3 to 3.5 rather than 4 plus. Basic
- 24 | issue is outside repo, not enough assets." Do you see that?
- 25 A. Yes, I can see that.

- 1 Q. And in part, the valuation of the repo assets is being
- 2 driven by what Mr. King is doing, in terms of his valuation
- 3 exercise, correct?
- 4 A. Yes. So he's going to fair value the assets.
- 5 Q. And go on the first page of 580. There's discussions
- 6 about other points, but the third e-mail from the top is from
- 7 Mr. Rich Ricci to you.
- 8 A. Yeah.
- 9 Q. And he says, "Need to get to four or no write-down
- 10 capacity." Got a typo in his e-mail, but it's write-down
- 11 capacity.
- 12 A. That's correct.
- 13 Q. And you understand that as a reference to write-down
- 14 capacity.
- 15 A. Yeah. I think what I said in my deposition is the same
- 16 thing. Precisely what he meant, you should ask Mr. Ricci
- 17 | exactly what he meant by that.
- 18 Q. You had no idea what he meant by that?
- 19 A. I think, as I said before, he was trying to get to as
- 20 large a number as possible.
- 21 Q. What's he trying to write-down?
- 22 A. But in terms of exactly what he's talking about, yeah, I
- 23 can't recall exactly, and you should talk to Mr. Ricci.
- 24 Q. I'm sure we will. What did you do in response to that
- 25 statement or observation from Mr. Ricci, "Need to get to four

- or no write-down capacity"? Well, if you didn't understand
- what he meant, you probably didn't know what to do, right?
- 3 A. Yeah -- no. I mean, as I said, we were looking at
- 4 everything, and yes, we obviously wanted as large a number as
- 5 possible.
- 6 Q. Let's go to Movants' 229, please. Are you there, sir?
- 7 A. Yes.
- 8 Q. And that's another iteration of the acquisition balance
- 9 sheet, this one dated the 24th of September.
- 10 A. That's correct, yes.
- 11 Q. The day after Mr. Ricci stating need to get to four or no
- 12 write-down capacity, right?
- 13 A. Was that on Tuesday? Yes --
- 14 Q. Take a look. It's Exhibit 580.
- 15 A. Yes.
- 16 Q. And if you look at the negative goodwill number on
- 17 | Movants' 229, there you have Mr. Ricci's number: 4.47 negative
- 18 goodwill. Do you see that?
- 19 A. I don't think it's Mr. Ricci's number, but I can see we
- 20 have a higher negative goodwill number. I mean, as I said, and
- 21 you can see from the footnotes here, there's huge confusion as
- 22 we were trying to work out what we had. People were doing the
- 23 work to try to work out what the different pieces were, and I
- 24 think you can see on this balance sheet, there were a
- 25 significant number of items which have moved on the balance

34 1 sheet. I haven't done a map, but as we went through time, 2 stuff was changing. 3 Well, I took a look to see, kind of, what had changed over 4 the course of that day. And if you look at this acquisition balance sheet, Movants' 229, take a look at the valuation 5 6 adjustment. That's Mr. King's number, correct? 7 Sorry, I can't --Α. It may be a little bit better on the screen. 8 Sorry, it's very vague on my monitor. 9 Α. MR. TAMBE: Do we have a native version of this? 10 11 Could you pull that up, please? 12 With your permission, Your Honor? We're asking to pull up the Excel version of this document. 13 THE COURT: All right. 14 MR. TAMBE: It might be easier to read. 15 THE COURT: That leads to a question in my mind, and 16 this is really a question in general application. I noticed it 17 in reference to Exhibit 45N which is Exhibit 45 in native form. 18 How are these electronic documents separately in evidence? Is 19 it simply part of the record that you have referred to them and 20 21 that they've been used in questioning? Or do I have physical versions of them to refer to if I need to? 2.2 MR. TAMBE: If you don't already have physical 23 versions of these, you will have a CD with the Excel files on 24

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them --

35 THE COURT: All right. 1 MR. TAMBE: -- with the metadata. 2 3 THE COURT: Fine, thank you. MR. TAMBE: Thank you, Your Honor. 4 Do we have that on Excel? Maybe we don't. 5 Are you having trouble making out that writing, sir, the 6 7 valuation, BoNY Thursday close, and below that, valuation adjustment, 1.38? 8 9 Yes, it looks like 1.38. That's what it looks like. Α. So the day before, two days before, it was 2.83 --10 Q. 11 Your question was is that Stephen King's adjustment. Α. 12 Yeah. Q. I was just trying to -- yeah, this doesn't say here that 13 Α. 14 it's Stephen King's adjustment. So I don't know why that number changed and I don't know what -- I don't know this is 15 Stephen's latest adjustment or not. 16 Well, other than Mr. King, are you aware of any other 17 Q. 18 trader at this point in time who is providing valuation 19 adjustment inputs on the acquisition balance sheets, sir? 20 I wasn't aware. I'm just saying that it doesn't say here that this is Mr. Stephen King's adjustment. 21 22 0. Okay. So either Mr. King or someone else changed the 23 valuation adjustment of 2.83 down to 1.38, and that is the main driver that pushes the negative goodwill number over 4.47, do 24 25 you see that?

- A. Yes, I'm -- as you said, there were many versions of this document, and I know as well as the traders who were doing the
- marking exercise, we also had people like people working in the
- 4 control group who were also trying to do a bottom-up booking
- 5 the trades exercise. So I don't know, is what I'm saying, if
- 6 this is Stephen King's number or coming from somewhere else
- 7 like the product control group.
- 8 Q. Well, on the 24th of September, sir, you are aware that
- 9 the PCG group was just getting its process underway, correct?
- 10 It took them months to get that done.
- 11 A. Yeah. It took them a long, long time. I don't know
- 12 this -- but all I'm saying is I just don't know the source of
- 13 that number.
- 14 | Q. So you're guessing. You're guessing it might have been
- 15 **PCG.**
- 16 A. Or I'd be guessing it was Stephen King.
- 17 Q. But at this point in time in September 2008, you're not
- 18 aware of anyone other than Stephen King who has been providing
- 19 input on the valuation adjustments on these acquisition balance
- 20 sheets, correct?
- 21 A. I think all I'm saying is I don't know where that came
- 22 from. I -- Gary Romain would have a better idea, I think, than
- 23 | I would about precisely where that came from.
- 24 Q. And knowing Gary, as you do, and having him as your head
- of technical accounting, Gary wouldn't just make up that

- number, correct? He wouldn't put that number in there unless
- 2 someone gave it to him --
- 3 A. I think Gary --
- 4 Q. -- a trader gave it to him.
- 5 A. -- Gary would have some source where he got that number
- 6 from, yes.
- 7 Q. Can we next go to M-668? And this is another cover e-mail
- 8 with another acquisition summary balance sheet -- or,
- 9 acquisition balance sheet attached to it. Do you see that?
- 10 A. Yes, I can see this. This looks like it's a week or so
- 11 later.
- 12 Q. Yeah, we're into early October, now.
- 13 A. Yes, right.
- 14 Q. And there's a cover e-mail at the bottom of that e-mail.
- 15 This is from you to James Walker and others, do you see that?
- 16 | A. Yes.
- 17 Q. And the subject line reads, "Need the latest on
- 18 acquisition balance sheet ASAP. And you continue to say "and
- 19 all areas where we may have upside. Looks like we will need as
- 20 current JP offer is one billion cash and six billion
- 21 securities, which Stephen values at 4.3 billion." Do you see
- 22 that?
- 23 A. Yes, I can see that.
- 24 Q. Right. And so this is a reference to the conversion of
- 25 the seven billion dollars of cash into something different from

- JPM, which is a billion in cash and six billion in securities,
- 2 correct?
- 3 A. Yes, that's correct. That was my understanding.
- $4 \mid \mathsf{Q}$ . Right. And you note at the end, Stephen values those
- 5 securities, those six billion dollars of securities, at 4.3
- 6 billion. Do you see that?
- 7 A. Yes, I can see that. I -- the only thing I'm -- I can't
- 8 recall whether that Stephen values just the securities or
- 9 whether it's the securities and the cash. But I'm sure that's
- 10 shown in other documents.
- $11 \mid \mathsf{Q}$ . If you could just keep the microphone close to you. I
- 12 lost --
- 13 A. Sorry.
- 14 | Q. I lost the end of your answer, there.
- 15 A. Shall I repeat what I said?
- 16 Q. If you could, please.
- 17 | A. Yeah. So the only thing -- I can't recall whether this is
- 18 saying Stephen values the securities at 4.3 or whether the 4.3
- 19 relates to the securities and the cash. I just can't recall.
- 20 It's not clear in this e-mail.
- 21 Q. So the confusion in your mind is it might be this total
- 22 bundle of seven billion, one billion cash, six billion
- 23 securities, that entire bundle could be valued by Stephen at
- 24 4.3.
- 25 A. I can't remember if it's 4.3 or 5.3. And maybe it shows

- in the subsequent document.
- 2 Q. Do you know exactly -- and the Stephen you're talking
- 3 about here is Stephen King, correct?
- 4 A. That's correct, yes.
- 5 Q. Did you have discussions with Stephen King as to how he
- 6 came up with that number?
- 7 A. As I said, Stephen was trying to fair value the securities
- 8 which we took on. I think with the ones from JPMorgan, I -- my
- 9 recollection is we didn't have all of the detail about what
- 10 they were. But I think maybe Stephen did get some detail, but
- 11 | we had a lot of different lists which we were trying to use in
- 12 terms of what the underlying securities were.
- Q. Well, you knew, did you not, sir, that that 4.3 billion
- 14 dollar number that Stephen had come up with, he was deriving,
- 15 applying the haircuts to the Fed's facility, correct?
- 16 A. I can't remember if I knew that at the time.
- 17 | Q. If you could turn to 701, please.
- 18 MR. TAMBE: Don't put it up.
- 19 Q. If I could draw your attention to -- there's a long series
- 20 of e-mails, but I want to draw your attention to the last in
- 21 the series of e-mails.
- 22 MR. SCHILLER: Your Honor, we're going to object to
- 23 this exhibit which we were given yesterday on grounds of
- 24 hearsay. The witness is not involved in this transmission at

25 all.

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40 THE COURT: I'm sorry, I can't hear you, Mr. Schiller. 1 2 MR. SCHILLER: The witness is not involved in this communication at all. It concerned the JPMorgan settlement 3 which is before Your Honor, that's in December 2008. 4 MR. TAMBE: If I may respond, I think his name appears 5 in the last e-mail. It was addressed to him. 6 THE COURT: What's the Bates number that --7 MR. TAMBE: I'm sorry, it's Bates number 97, last two 8 numbers. 9 THE COURT: Well, it's true that Mr. Clackson did 10 receive, it appears, on Sunday, October 5, an e-mail from 11 12 Stephen King, along with a number of other Barclays employees. On the question of admissibility, I'll reserve judgment until I 13 see how the document is used. But even if the document is not 14 admissible or includes hearsay elements, there's no reason why 15 16 the witness can't be questioned about it. So I'm simply reserving on whether or not it's ultimately admissible. 17 MR. SCHILLER: All right. I would just point out to 18 the Court, as was the case yesterday in the exhibit you and I 19 2.0 discussed, Your Honor, this e-mail is at the very beginning, 21 and it's not the communication he's about to ask the witness about. In other words, the Stephen King e-mail on which he's 22 copied is the very beginning of e-mail communication between 23 Mr. Hughes and Ms. Leventhal. Thank you, Judge. 24 25 THE COURT: Okay, he can still use the document.

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- 1 Whether it ever ends up in evidence, we'll find out later.
- 2 BY MR. TAMBE:
- Q. Mr. Clackson, drawing your attention to that e-mail that
- 4 begins on Bates number 97 and carries on over to Bates number
- 5 98, you recognize that as an e-mail you received from Mr. King,
- 6 correct?
- 7 A. Yes, that's correct.
- 8 Q. And this is an e-mail that Mr. King would have prepared
- 9 and sent to you in the ordinary course of business, correct?
- 10 A. I don't know what you mean the ordinary course of
- 11 business, but as part of a deal, yes, he was sending me a lot
- 12 of things to keep me updated about what was happening, what was
- 13 going on.
- 14 Q. Right. Part of -- one of his jobs in this transaction was
- 15 to focus on the collateral and valuation issues and update the
- 16 | accounting team --
- 17 | A. Yes.
- 18 Q. -- the finance team about those issues, correct?
- 19 A. That's correct.
- 20 Q. And you recognize this e-mail as part of that business
- 21 effort?
- 22 A. Yes, that's correct.
- MR. TAMBE: Your Honor, we offer Exhibit 701 in
- 24 evidence.
- 25 MR. SCHILLER: Sorry, Your Honor. I have the same

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objection to continues on from the internal Barclays e-mail that he has put before Mr. Clackson, and that is Barclays' communication with the creditor.

THE COURT: Well, since I don't know how the document is going to be used in the questioning of the witness, it will be admitted for purposes of the communication to Mr. Clackson and others, which is the start of the e-mail chain.

But I'm going to reserve judgment on the balance of the document, and it's not admitted for those purposes -- these other purposes, unless there's some way to connect this witness to the other communications, including communications with Shari Leventhal of the New York Fed, which seem to be the principal components of the first few pages of the document.

It's entirely possible that through other witnesses, this document may later become admissible for all purposes, which raises, of course, the question that I continue to have as to how documents are being used in the case. At the very beginning of the trial, on Monday, I was handed an exhibit list of exhibits which are not the subject of objections and, as a result, are all deemed to be admitted. Presumably, the process that led to this agreed list is one in which documents have been determined by means of deposition testimony or sources of production to be authentic and, in all respects, reliable. I don't know why this document, in particular, is subject to a present debate in the course of the trial and why it isn't on

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the list of admitted documents or whether it can later be admitted. But it is not my position to question the trial techniques of anyone involved in the case.

As a technical matter, I believe Mr. Schiller is correct that the document, at least as it's being presented to me now, appears not to relate to this witness except at the beginning. So I'll admit it for purposes of whatever use you wish to make of it with the witness as to the beginning of the document where he has acknowledged having received it, and I'll reserve judgment as to the balance.

(Movants' Exhibit 701, e-mail chain between Mr. King and Mr. Clackson and others, was hereby received into evidence for a limited purpose only as of this date.)

MR. TAMBE: Thank you, Your Honor. I intend to examine Mr. Clackson only with respect to that e-mail at the beginning of the e-mail chain. We obviously reserve our right to seek to admit the rest of the document --

THE COURT: Fine.

MR. TAMBE: -- through other witnesses.

THE COURT: In that case, I didn't need to go through this entire discourse on the document, but fine. We'll --

MR. TAMBE: And I really didn't want to interrupt you, Your Honor.

THE COURT: We'll admit it only for that portion of it where the witness is involved and to which you intend to

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Pg 44 of 234 44 1 question him. 2 MR. TAMBE: And just in response to Your Honor's 3 observation. The reason this document is not on the list you were submitted is we were told that there would be objections 4 to this document. 5 THE COURT: And you were told correctly --6 7 MR. TAMBE: We were told correctly. THE COURT: -- because Mr. Schiller did, in fact, 8 9 object, and we did spend three minutes talking about it. BY MR. TAMBE: 10 11 Turning your attention, Mr. Clackson, to the e-mail from 12 Mr. King to you and others, you will see in that e-mail, Mr. King sets out his rationale for valuing the one billion cash 13 and six billion in securities from JPMorgan. Do you see that? 14 I can see calculations. I can't quite see where it says 15 it's a rationale for valuing. I can see at the bottom of the 16 e-mail on -- below where it says net cash received, it says "we 17 18 estimate the collateral to be worth 4.3 billion." I can't see 19 how that calculation is derived. 20 If you look at principle 1 in Mr. King's e-mail, he states Q. there "the ratio of collateral to cash should be at least the 21 2.2 ratio on the original facility." Do you see that? "Therefore, 23 six billion of collateral is worth 5.34 of cash." Do you see

A. Yes, I see that.

24

25

that?

- Q. You don't recognize that or understand that to be a valuation calculation, is that what you're saying?
- 3 A. Yes.
- 4 Q. Okay. Did you have any conversations with Mr. King about
- 5 this calculation?
- A. I can't remember having any conversations about this
- 7 calculation.
- Q. Did you have conversations with anyone else about this
- 9 approach to calculation?
- 10 A. I think, as I said, I wasn't really very involved in this.
- 11 I was copied and/or these documents were sent to me, but in
- 12 terms of the exact logic in the calculations, I've got no
- 13 recollection of them.
- 14 Q. Okay. Well, did you believe the calculations were
- 15 reliable?
- 16 A. That -- what we were trying to get from Stephen King was
- 17 the fair market value of the assets. I believe when we got the
- 18 | final numbers -- Stephen knew we were trying to get fair market
- 19 values, and when we got the -- those final numbers, we would
- 20 have got the fair market values of the assets, which then,
- 21 independently, as you know, we tested within our product
- 22 control group. And so in terms of this calculation, I don't
- 23 understand how that fits into this.
- 24 Q. If I understand you correctly, then, what you're saying is
- 25 that this calculation based on ratios and haircuts you don't

- believe to be a fair market valuation exercise?
- 2 A. I think I'm just saying I don't understand this
- 3 calculation or what he's doing.
- $4 \mid Q$ . But you certainly don't recognize it as a fair market
- 5 valuation exercise, correct?
- 6 A. Yeah. I don't understand it, so -- and I wasn't -- I
- 7 don't remember focusing on it, so I don't know if it is or
- 8 isn't, to be honest.
- 9 Q. If I could ask you to turn to Movants' 668, please? And
- 10 that's the document we were discussing which began with your e-
- 11 mail at the bottom about the JPM offer -- the JP offer, one
- 12 billion cash, nine billion securities -- oh, six billion
- 13 securities.
- 14 A. Yes.
- 15 Q. And there's a spreadsheet attached to this document. If
- 16 you could turn to the spreadsheet, please.
- 17 | A. Yes.
- 18 Q. And this is an updated acquisition balance sheet, and the
- seven billion cash component is now gone, correct?
- 20 A. Yes, that's correct.
- 21 Q. Instead, what you have are two components: cash, 1
- 22 billion; securities from JPM, 4.3 billion.
- 23 A. Yes, that's correct.
- 24 Q. And that's the 4.3 calculation from Stephen King.
- 25 A. Well, it's the 4.3 from the end of that e-mail, yes.

- Q. And in fact, at the bottom of the page, footnote 10, or
- 2 note 10 states that's an initial estimate of fair value?
- 3 A. Yes, that's correct.
- 4 Q. And this is a document prepared by Gary Romain, correct?
- 5 A. That's correct, yes.
- 6 Q. Okay. Other than the calculation that we just walked
- 7 through in Exhibit 701, are you aware of any other calculations
- 8 that were done at this point in time to arrive at the 4.3
- 9 billion dollar number for that JPM collateral?
- 10 A. Yeah I wasn't aware of any other calculations, though I'm
- 11 still not quite sure if I understand how that 4.3 was derived
- 12 from that calculation on the earlier e-mail.
- 13 Q. I suppose we'd have to ask Mr. King that.
- 14 A. Yes, well, he would be the right person, obviously, to
- 15 talk to.
- 16 Q. Turn to Movants' 105, please. It's a multipage document,
- and you recognize this document, right, sir?
- 18 A. It's a spreadsheet of which there were many. I don't know
- 19 if you could help explain what it is to me.
- 20 Q. I'm sorry, I will need to explain it to you?
- 21 A. Yes. Sorry, we have many spreadsheets which look like
- 22 this, so I don't recognize each version of a spreadsheet with
- 23 different numbers on it. I don't have, as I think I told you
- 24 earlier, a photographic memory around numbers.
- Q. Well, let's go to the first document, see if that rings

- any bells. Do you recognize that as a spreadsheet that rolls
- 2 into your earnings announcement issued on or about February
- 3 9th, 2009 by Barclays?
- 4 A. Sorry, yes, it does look like. But the footing reconciles
- 5 to our earnings announcement, yes.
- 6 Q. Okay. So that's -- at the end of the day when all the
- 7 to's and fro's on the acquisition balance sheet are done,
- 8 that's what you end up with, right?
- 9 A. Yes. I assume that's the case. As I say, I'm, you know,
- 10 validating whether this is the final version. I'm unable to
- 11 validate that this is, but it looks like the number at the
- 12 bottom reconciles. I have no reason to believe it isn't.
- 13 Q. And do you understand that the spreadsheets that are
- 14 attached to this cover document are the guts of the
- 15 | calculation; they explain how the calculation was arrived at?
- 16 A. I think there would be further analysis behind this.
- 17 Q. Right. In fact, this is step 2, and, in fact, there's a
- 18 step 3 analysis that goes into layers of granularities, CUSIP
- 19 by CUSIP, correct?
- 20 A. Yes. So I think this would, yeah --
- 21 Q. And how all these spreadsheets hang together. You can go
- 22 from one to the other all the way down to an individual CUSIP
- 23 **level.**
- 24 A. Yes. I think that would be correct.
- 25 Q. Testing my eyesight, again, if we could go to page 2 of

- this exhibit, which is an Excel spreadsheet, you'll see there
- 2 that there is a breakout by categories of various asset classes
- 3 and various liabilities. You see that?
- $4 \mid A$ . Yes. I can -- well, I can see that; I'm not sure if I can
- 5 read it very easily.
- 6 Q. Okay. We'll try and expand the top left-hand quadrant of
- 7 the document, focusing on the financial assets. This document
- 8 and your earnings announcement was released just shy of five
- 9 months after the closing date, correct?
- 10 A. Yeah, about February 2009.
- 11 Q. And you'd had, in that time period, your PCG group working
- 12 feverishly to validate fair market valuations, correct?
- 13 A. Yes. They were going through thousands and thousands of
- 14 different positions to try and work out what the appropriate
- 15 | valuation was.
- 16 Q. Okay. And the result of all of their labors is summarized
- 17 in the listing of asset values right about that subtotal,
- 18 correct?
- 19 A. Yes. I think that would be correct. As I said, I find it
- 20 difficult reading the detail here, but yeah.
- 21 Q. That number that appears there, at the end of the day when
- 22 all the shouting is done, for financial assets acquired in the
- 23 acquisition as of the acquisition date is 50.16 billion. Do
- 24 you see that?
- 25 A. Yes, I do see that.

- 1 Q. That's about 160 million dollars away from the number that
- 2 had been arrived at on the 22nd of September, almost five
- 3 months earlier, correct?
- 4 A. Yes, you're right. The number's quite similar. I seem to
- 5 remember a lot of big plusses and minuses, but.
- 6 Q. And if you look at the liabilities number, total
- 7 | liabilities, 46.92. Do you see that? That's about half a
- 8 | billion dollars away from the total liabilities you'd come up
- 9 with on the 22nd of September, correct?
- 10 A. Yeah. Again, there are a lot of changes in terms of the
- 11 underlying components. For example, you can see in
- 12 liabilities, you can see on bonuses, it says "cash elements".
- 13 So there are some other elements which didn't appear there in
- 14 liabilities, like share elements, bonuses. So there are quite
- 15 a lot of different changes.
- 16 Q. And I understand. There were lots of changes.
- 17 | A. Yeah.
- 18 Q. You went up and down.
- 19 A. Yeah.
- 20 Q. Right. And you went back up, roughly where you started.
- 21 A. Yeah, a lot of changes.
- 22 Q. Just getting into the guts of the valuation briefly, let's
- 23 turn to M-102, please, Movants' 102. We're going to try and
- 24 expand it on the screen and see if we have it in native format
- 25 to save everyone's eyesight. It's on your screen, as well, I

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- 1 believe, sir. Do you see it?
- 2 A. Yes, I can see it.
- Q. I'm not going to go through line items. I just want to
- 4 draw your attention to a couple of the figures. Column C, line
- 5 | 14 --
- 6 MR. TAMBE: If you could just highlight that, please,
- 7 and the whole column?
- 8 Q. That column C is titled "BoNY value". Do you see that?
- 9 A. Yes, I do see that.
- 10 Q. Is that the Bank of New York values?
- 11 A. Yes, right.
- 12 Q. And in the total row, number 14, the number up here says
- 13 | forty-five billion, do you see that?
- 14 A. Yes, I can see that.
- 15 Q. And then there's various adjustments and changes made to
- 16 that number, and two columns over, column E --
- MR. TAMBE: And highlight that, please.
- 18 Q. -- that's a column titled "Market Value 9/22 With Bid
- 19 Offer". Do you see that?
- 20 A. Yes, I can see that.
- 21 Q. And the number that appears there on line 14 is forty
- 22 billion?
- 23 A. Yes, that's correct.
- 24 Q. And that is the number that then rolls up into your
- 25 acquisition balance sheet, correct?

- 1 A. Yes. So that's fair value which goes into my acquisition
- balance sheet.
- Q. So it's a five billion dollar difference on the non-JPM
- 4 securities, correct?
- 5 A. Between the BoNY value and that final market value, yes,
- 6 it looks about four and a half million dollars, you're right.
- Q. So let's turn to Exhibit 103 and discuss what happened to
- 8 the JPM values.
- 9 MR. TAMBE: If we could just expand that, please.
- 10 Q. And you recognize Movants' 103, sir, as a similar
- 11 calculation with respect to the JPM assets, correct?
- 12 A. Yes. I think it's similar backing.
- 13 Q. And behind this spreadsheet is a CUSIP-by-CUSIP valuation?
- 14 A. Yes, it's a similar method.
- 15 Q. And this is the securities component, the cash of a
- 16 billion, and what ended up being, I think, a billion-two-five
- is not included in here, correct?
- 18 A. Yes, okay.
- 19 Q. Again, drawing your attention to column D, "Portfolio
- 20 Totals, you'll see a number that is just shy of six billion.
- 21 Do you see that?
- 22 A. Yes.
- 23 Q. Right. And that's got a valua -- that has a date at the
- 24 top of it of 30 September. Do you see that?
- 25 A. Yes, that's correct.

- 1 Q. And as you move two columns over to column F, that's a
- 2 column title "MV" -- Market Value -- "with Liquidity", you see
- 3 that?
- 4 A. Yes, I can see that.
- 5 Q. And the number that appears there in the total line, the
- 6 portfolio totals line is 3.7 billion, do you see that?
- 7 A. Yes.
- 8 Q. So that's roughly a 2.2 billion dollar difference on the
- 9 JPM assets?
- 10 A. Yeah. Between the -- yeah. The first column saying "JP
- 11 Values" -- yeah, okay. Yes, you're right. It's a 2.2 billion
- 12 difference there, yes.
- 13 | Q. And just -- that column that we were just looking at,
- 14 column F, doesn't have a date at the top of it. If you look at
- 15 column E, you will see there's a column titled "22 December
- 16 '08, PCG Value". Do you see that?
- 17 A. Yes, I can see that.
- 18 Q. And you understand those to be values derived by the
- 19 Barclays product control group effective December 22nd, 2008,
- 20 correct?
- 21 A. Yes, because my understanding is that's when we were
- 22 delivered the assets, so we got the assets as of that date. So
- 23 | that's the point we valued them as of.
- 24 Q. You didn't value them as of September 22nd, for example?
- 25 A. No. We valued them at the time we got them.

- And markets had moved sharply downwards between September 1 Q. 2 and December, correct?
- Yeah. Markets have been incredibly volatile. I think for 3 Α. 4 these assets, probably markets have generally moved down.
- 5 And just to be clear as to "these assets", you recognize that the majority of these assets are PMTG assets, correct? 6
- 7 I know the PMTG group was managing them. You can see a Α. number of these identified as things like corporate successor 8 which --
- 10 And that's --

- 11 -- as I said before were the asset-backed securities. And
- I think some of these -- yeah, sorry, at the bottom, you can 12
- see there's a large section of PMTG assets. 13
- 14 And that's Mr. King's group, correct?
- 15 That's Mr. King's group, yes.
- 16 With respect to the assets that came over from the Fed Q.
- 17 repo facility to Barclays Thursday night into Friday morning,
- 18 you understood, did you not, sir, that Barclays had received
- 19 assurances from the Fed that that collateral was available and
- 20 was eligible for the prime dealer credit facility?
- Sorry, I wasn't really involved in those discussions with 21 Α.
- 22 the Feds, so in terms of knowing what things are eligible for,
- 23 I wasn't involved in any of those discussions.
- 24 At no point in any of the work that you were doing in
- 25 connection with the transaction were you told that the assets

- that we're getting as part of the Fed repo, well, we can't repo them in turn. No one will refinance these assets. No one said
- 3 that to you, did they, sir?
- 4 A. I'll tell you what I can -- what I can recall is that a
- 5 number of those assets were carried on financing through the
- 6 Fed at some time. You could well be right that I may have been
- 7 told at some point other people couldn't finance those assets.
- 8 I can't recall if I was told or not that.
- 9 Q. And the people in finance who might know that would be
- 10 people like who?
- 11 A. I'm not sure the people in finance would know,
- 12 necessarily, where things could be financed. It would be more
- 13 to do with the treasury group who would know where the
- 14 | financing of assets was or the operations group. The finance
- 15 people are more to do with the accounting and bookkeeping.
- 16 Q. So on the operations side, those would be people like
- 17 | Gerry LaRocca?
- 18 A. Yes, that would be correct.
- 19 Q. And maybe David Petrie -- Petrie?
- 20 A. Yeah. You mentioned David Petrie earlier. I'm -- I don't
- 21 know if he is in operations or not. You might be correct.
- 22 Q. But one way or the other, you don't have any personal
- 23 knowledge about assurances given by the Fed to Barclays with
- 24 respect to financing the Fed repo assets that came over
- 25 Thursday night into Friday?

Pg 56 of 234 56 Yeah. I wasn't involved in those discussions. 1 Α. MR. TAMBE: Let me just consult, Your Honor. I think 2 I'm done. 3 4 Thank you, Your Honor. I have no further questions. THE COURT: Any questions by the other movants? 5 MR. MAGUIRE: If it pleases the Court. 6 7 CROSS-EXAMINATION BY MR. MAGUIRE: 8 9 Mr. Clackson, my name is Bill Maguire. I represent the 10 SIPA trustee. 11 Good morning. 12 I understand, sir, that your colleague, Stephen King, was Q. involved in meetings with him and his team with his 13 14 counterparts at Lehman concerning Lehman's positions and their 15 values, is that correct? Yes, that's correct. He was part of our team in terms of 16 Α. negotiating to get to the fair values. 17 18 And you weren't personally part of those -- at those Q. 19 meetings? 20 No. I wasn't involved personally in any of those 21 negotiations. 22 But he sent you a lot of stuff? Q.

Is it fair to say he was in the front line?

going on, the state of those negotiations.

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Q.

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That's right. He was keeping me informed of what was

- 1 A. Yes. So -- yeah. He was dealing with the Lehman traders
- 2 because they were the experts who understood the market and
- 3 understood the positions in those markets. So we had the right
- 4 | people on our side who would be able to work out the values,
- 5 yes.
- 6 Q. And your perspective was more from the accounting
- 7 implications of whatever the business deal was.
- 8 A. Yes. So I was trying to add together all the different
- 9 pieces of the deal so I could understand what the accounting
- 10 implications for Barclays could be -- would be.
- 11 Q. And as the chief financial officer, you oversee Barclays'
- 12 accounting?
- 13 A. Yes, that's correct.
- 14 Q. And that includes accounting for various kinds of
- 15 securities and financial instruments?
- 16 A. Yes, that's correct.
- 17 | Q. And that includes derivatives?
- 18 A. Yes, that's correct.
- 19 Q. Including exchange traded derivatives?
- 20 A. Yes, that's correct.
- 21 Q. Now, when a person has positions at an exchange,
- 22 derivatives positions, the exchange or the clearinghouse may
- 23 require that person to post collateral margins, isn't that
- 24 right?
- 25 A. Yes, that is correct.

- Q. And that may take the form, the clearinghouse or the exchange may require cash or cash-equivalents or government securities or property of that nature, isn't that right?
- 4 A. As part of the margin payment, yes, that's correct.
- MR. MAGUIRE: If we could put up the calendar.
- Q. Do I understand that in the early part of the week of September 15, you were here in New York?
- 8 A. Yes, that's correct.

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- 9 Q. And the latter part, you were back in London?
- 10 A. Yes, that's correct.
- Q. But you were still hearing some reports back there as to what was going on.
- A. Yes. I was on various conference calls and receiving emails.
- Q. And did there come a time, specifically on Thursday, late
  Thursday, early Friday, when the Barclays team decided that it
  was going to approach top Lehman executives and seek additional
  value in the deal?
  - A. So, as I think I said yesterday, when the deal changed, and we realized rather than getting long and short offsetting portfolios, and we realized we paid forty-five billion in cash to get a portfolio of securities from the Fed, some of which we hadn't seen before, there was some work to make sure that we understood all the other assets we could get in the deal and any other assets -- the deal was, just going back to the

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beginning, you may remember, we purchased a business of
Lehman's in North America, and we excluded various assets. So
we excluded things like over-the-counter derivatives in the
deal. And at the time, later in the week, we were trying to
look at the business we were acquiring and making sure that we
identified any other assets in the business which were within
the scope of what we were acquiring. So that went on in the
end of the week, yes.

- Q. And specifically on Thursday night, the Barclays team was trying to come up with ideas for additional assets, additional values to add to the deal.
- A. Yes. So the Barclays team were looking through the
  business to make sure that was there anything we hadn't
  identified earlier and to make sure that assets within the
  scope of what we were acquiring were identified. And I think
  they were then set out in a letter of clarification just to
  make it clear to everyone.
- Q. And Mr. King, Stephen King, suggested an addition to you, did he not?
- 20 A. There were lots of conversations, so I'm -- he may have 21 suggested many things, and I'm sure he would have suggested 22 things to me.
- Q. On Thursday night, specifically, he suggested adding
  Lehman's margin to the deal, isn't that correct?
- 25 A. I can't recall exactly, but -- I don't know. I'm sure --

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- I can't recall that, but I'm -- as I said, I had conversations
  and as I said earlier, my recollection at the time was we'd
  done a deal purchasing the business excluding some things,
  things like exchange traded derivatives were always in the
  deal. So margin relating to those would always have been in
  the deal because it wouldn't have been excluded. So Stephen
  might have said well, we haven't valued the margin which we've
- 9 Q. When you say it was always in the deal, sir, you have no
  10 personal knowledge of that? You didn't have any negotiation or
  11 discussion with anyone at Lehman about that, isn't that
  12 correct?
  - A. That is completely correct. I read the asset and purchase agreement, and my understanding of that agreement was we were buying the business and excluding various things. The reason why I'm saying it was always in the deal is I don't think that was one of the exclusions which was set out.
- 18 Q. That's your assumption, isn't that right, sir?
- 19 A. From reading the documents, yes.

got as part of the deal.

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- Q. That's not based on any discussion or negotiation with anyone at Lehman, isn't that right?
- A. That's correct. So I didn't have any discussion or negotiation with them. But I did read the documents, so that's what it's based on.
- 25 Q. Can you open your book, sir, at Exhibit 620? This is, at

- 1 the bottom, an e-mail that you received from Stephen King on
- 2 Thursday, September 18. Isn't that correct, sir?
- 3 A. Yes, that's correct.
- 4 Q. And Mr. King said to you, "Why don't we add to the initial
- 5 margin on the repos?" Do you see that?
- 6 A. Yes, I can see that.
- 7 Q. And then he sent you another e-mail shortly afterwards
- 8 correcting himself, and saying, "Sorry, I meant exchanges and
- 9 clearinghouses." You see that?
- 10 A. Yes, I see that.
- $11 \mid \mathsf{Q}.$  You understand what an exchange and a clearinghouse is,
- 12 isn't that right, sir?
- 13 A. Sorry, what was the question?
- 14 Q. You understand what's meant --
- 15 A. Yes, I do, yes, I do.
- 16 Q. -- by an exchange and a clearinghouse.
- 17 A. Yes, I do.
- 18 Q. That's where people buy and sell exchange-traded
- 19 derivatives, correct?
- 20 A. Yes, that's correct.
- 21 Q. So what Mr. King, when we look at his corrected message,
- 22 here, was suggesting to you was, why don't we -- you understand
- 23 that -- when you got this e-mail, you understood that when he
- 24 | said "we", he was referring to Barclays, right?
- 25 A. Yes, that's correct.

- Q. He was saying why don't we add margin at the exchanges and clearinghouses. Isn't that right?
- A. Yes. That's what he said. In terms of what I don't
- 4 understand about this is whether he's saying why don't we add
- 5 it to our accounting list where we're setting out the values of
- 6 the assets and liabilities we've acquired, or is he saying why
- 7 don't we add it to a deal. I don't -- but I think at the time,
- 8 | it wasn't, as you can see, on our earlier acquisition balance
- 9 sheets. So I think he's saying why don't we add it to that.
- 10 But I don't know, exactly, which of those two he meant, and
- 11 you'd have to ask Stephen that.
- 12 Q. Did you do anything at the time to follow up on his
- 13 suggestion?
- 14 A. I probably forwarded this e-mail to someone else, asked
- 15 him to have a look at it, yes. But I can't recall who --
- 16 Q. Do you know one way or the other --
- 17 | A. No --
- 18 | Q. -- whether you forwarded this e-mail?
- 19 A. -- I can't recall what I did.
- 20 Q. Do you recall doing anything to follow up on this
- 21 suggestion?
- 22 A. As I said, I can't recall precisely. I suspect I did
- 23 because I generally, when I was getting things, was trying to
- 24 send them to the right people to follow up on them.
- 25 Q. Anything that you know?

- 1 A. But I can't remember precisely.
- 2 Q. You did respond. And you didn't shoot the idea down. You
- 3 said, "Agreed. Paolo is saying the right stuff." You see
- 4 that?
- 5 A. Yes, I can see that.
- 6 Q. Now, who's Paolo?
- 7 A. Paolo's Paolo Tonucci who was the Lehman treasurer at the
- 8 | time. And I think he was one of the people we were working
- 9 with to try to identify unencumbered assets which were a part
- 10 of the business we were acquiring.
- $11 \mid \mathsf{Q}$ . And when you said Paolo is saying the right stuff, were
- 12 you communicating that Mr. Tonucci was doing everything he
- could to assist Barclays in getting additional value into the
- 14 deal?
- 15 A. Yes. I think what Paolo was doing was helping us identify
- 16 the assets, which we were acquiring as part of the business.
- 17 Q. Did you ask Mr. Tonucci to add margin to the deal?
- 18 A. As I said before, I couldn't recall exactly what I did in
- 19 terms of sending e-mails on. I said I thought I probably did,
- 20 but I can't remember precisely what I did.
- 21 Q. You have no recollection --
- 22 A. That's what I said.
- 23 | Q. -- of any communication with Mr. Tonucci on the subject of
- 24 margin. Isn't that correct, sir?
- 25 A. Yes, I said I couldn't remember precisely.

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- 1 Q. Barclays has an audit committee?
- 2 A. Yes, that's correct.
- 3 Q. They oversee the financial function?
- 4 A. Yes, that's correct.
- 5 Q. The financial reporting of the company?
- 6 A. Yes, that's correct.
- 7 Q. It's important, is it not, that Barclays provide its audit
- 8 | committee with reliable information?
- 9 A. Yes, that's correct.
- 10 Q. And management has a process of providing not only verbal
- 11 reports but also written materials to the audit committee on a
- 12 regular basis, isn't that correct?
- 13 A. That's correct, yes.
- 14 Q. Now, some weeks after this transaction closed, the audit
- 15 committee needed to be brought up to date on the transaction,
- 16 | isn't that right?
- 17 A. Yes, that's correct.
- 18 Q. And materials were prepared for the committee, correct?
- 19 A. Yes, that's correct.
- 20 Q. Did you have a role in preparing those materials?
- 21 A. Yes, I would have a role.
- 22 Q. When you reviewed those materials, were you satisfied that
- 23 | they were reliable?
- 24 A. Again, I can't recall exactly what, but normally, I have a
- 25 tendency to edit and change these materials as they go past me.

65 MR. MAGUIRE: Your Honor, if I might approach? 1 2 THE COURT: Yes. THE WITNESS: Thank you. 3 4 Q. Sir, I provided you with Movants' Trial Exhibit 436. You see that document? 5 Yes. 6 Α. 7 This is a report for the board audit committee of Barclays, is it not? 8 9 Yes, it is. Α. 10 Q. Who is Chris Lucas? 11 He's the Barclays PLC finance director. And did this represent the most reliable information that 12 Q. you had for the audit committee as of the date, 14 October 13 14 2008? 15 Yes. It would have represented the latest view we had at 16 that time. If you turn, sir, of the last page of the exhibit, you'll 17 18 see a provisional acquisition balance sheet and negative 19 goodwill calculation. Do you see that? 20 Yes, I can see that. Α. 21 And down the lower part of the page, you'll see a section Q. 22 called sensitivities. 23 Α. Yes.

See that sir?

Yeah.

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Q.

Α.

- Q. It was important, was it not, to alert the members of the
- 2 audit committee to any conditions or contingencies associated
- 3 with this provisional balance sheet?
- 4 A. Yes, that's correct.
- 5 Q. And it specifically notes "all of the amounts presented
- 6 above are subject to finalization". Do you see that?
- 7 A. Yes, I can.
- 8 Q. And then it says, specifically, "in particular, the
- 9 following are of note". Do you see that, sir?
- 10 A. Yes, I can see that.
- $11 \mid \mathsf{Q}$ . Now, I invite your attention to note 2. You will see that
- 12 note says "the release of this deposit is subject to SEC
- 13 | approval".
- 14 A. Yes, I can see that.
- 15 Q. And that specifically refers to an item that is the third
- asset listed at the top of the page under financial assets,
- 17 | specifically, cash deposit, 15 C3. See that, sir?
- 18 A. Yes, I can see that.
- 19 Q. And that was your best understanding at the time of this
- 20 report to the audit committee, approximately a month after the
- 21 closing of the transaction; isn't that correct?
- 22 A. Yes, it's correct.
- 23 Q. And this is the report that was made to Barclays' audit
- 24 | committee on or about that date.
- 25 A. Yes, that's correct.

67 1 Thank you, sir. Q. 2 MR. MAGUIRE: No further questions. 3 THE COURT: Thank you. No questions from the committee? We'll take a morning break before getting to Mr. 4 Schiller's questioning, and we'll resume at about 11:10. 5 (Recess from 10:59 a.m. until 11:14 a.m.) 6 7 THE COURT: Be seated, please. And you may proceed, Mr. Schiller. 8 9 MR. SCHILLER: Thank you. Good morning, Your Honor. CROSS-EXAMINATION 10 BY MR. SCHILLER: 11 12 Good morning, Mr. Clackson. MR. SCHILLER: May we distribute the thin books, 13 please? I apologize. We should have done that right now. 14 mistake. 15 16 (Pause) THE COURT: Thank you. 17 18 THE WITNESS: Thank you. 19 (Pause) 20 Good morning --Q. 21 Good morning. Α. 2.2 -- Mr. Clackson. How are you? Q. 23 Good, thank you. Α. 24 In your examination earlier this morning, you were shown 25 an e-mail and asked about the success Barclays had on Friday of

- that week, the 13th through the 22nd, in terms of the equity
  markets turning and some gains being anticipated. Do you
  remember that?
  - A. Yes, I remember that.

- Q. And you had an e-mail about making a load, or something like that. Do you recall that?
- 7 A. Yes, I recall that.
  - Q. Would you compare for the Court that aspect of the private equity issue you were reviewing in the e-mail, with the early morning call that you participated in, which you testified yesterday with respect to being incredibly frightened about a possible huge loss based on what your people were seeing in the assets that were coming over Thursday night and Friday through this repo?
  - A. Yeah. So as I said, the call when I was working up in the middle of the night when we realized we were paying out forty-five billion dollars in cash and we were getting some assets, some of which we'd never seen before and we didn't know the value of them, and at that point we were terrified because we thought we could have a huge shortfall, as I said yesterday I think. So rather than realize an accounting gain, we could realize a huge accounting loss, substantially.

There's a huge amount of ups and downs in that period, as probably I think the trail shows, that we were terrified. We heard some good news, we felt a bit better, then we heard some

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- bad news. There were quite significant mood swings over that,
  you know, twenty-four/forty-eight hour period.
  - Q. And as a result of the bad news in the morning, what did your colleagues do here in New York with Lehman?
  - A. So my understanding is that they got some of the Lehman people together to try and make sure they could und -- because a lot of the assets we thought originally in the deal we were acquiring had been encumbered. So other people who'd securitize them had taken those assets away, so they were no longer being able to deliver. We were trying to find, in terms of the business we were buying, whether there were other unencumbered assets in that business, and trying to identify those unencumbered assets, to make sure that it was clear then that we understood all the assets which were covered in the deal of the business we were acquiring.
  - Q. And there were some securities your colleagues told you they were having trouble valuing, is that correct?
  - A. There are a number of different cases where people were having trouble valuing securities. Some were because, as we've talked about, we did that extensive exercise earlier in the week on the Monday when we went through all the securities. We had new securities coming from the Fed. And it wasn't one or two or three; it was, my understanding, lists of thousands of securities.

And as I think I said earlier today or yesterday, some of

- these were own label Lehman securities, so they were one-off securities which had been manufactured by Lehman to get funding and placed in the Fed. And in terms of those securities, to value them you couldn't just go and find a price or see where are they trading in the market. You had to do fundamental analysis to try and find out what was underlying the security and what value, if any, that had.
- Q. Do you recall being told the magnitude of the issue in terms of whether it was billions of dollars of concern over values that Friday morning?
- A. I can't recall any specific numbers, but my recollection
  was the level of anxiety we had, as I said, was in the
  billions. So it was more than wiping out any accounting gain
- Q. You testified earlier this morning on the subject of negative goodwill, that you wanted as large a negative goodwill number on your acquisition balance sheet as you could achieve.
- 18 A. Yes, that's correct.

we thought we made.

19 Q. And why is that?

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- A. I suppose we wanted to realize the largest accounting gain we could for our financials and because it helped our capital position. And as I said earlier on, capital was an extremely scarce commodity. If we had a larger accounting gain, the accounting gain goes into the capital calculation.
- Q. And did you maintain the view of wanting as large a

- negative goodwill number through the filing of your balance sheet in February of 2009?
- 3 A. Yes, that's correct.
- Q. With respect to the valuation of assets, is it correct
  that the higher the valuation of the financial assets the
  higher the negative goodwill will be on your accounting balance

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- A. Yes. Yes, that's correct, but I suppose I should say the thing I said before. We don't have a choice about the value of the financial assets. The accounting rules are you have to value them at the fair value; so the fair market value. A higher value would give you a higher goodwill, but that doesn't mean we could just choose a higher value. The accounting rules are pretty strict, and we went through a pretty extensive process, as has been discussed earlier, to make sure we got to the fair value.
- Q. And the fair values that you got to, were those audited, sir?
  - A. Yes. In our accounts we had a detailed disclosure of our acquisition balance sheet and of the values of all the assets, breaking down to get the gain. And there was extensive work done by our auditors going through the valuation of those assets to make sure that we were reflecting an appropriate fair value.
  - Q. Mr. Clackson, let's turn to the subject of cure on which

you were examined both yesterday and then again this morning. This Court has been told by Movants that it was Barclays' plan to pay in the range of 200 million for assumed contracts, not 1.5 billion but 200 million for the assumed contracts, and that Barclays knew this on the 16th of September. Is that accurate? As I think I said earlier, we hadn't done our detailed work at that point in time, so we didn't know what we were going to spend. And what we knew were the estimates we had received from Lehman, and I think the original estimate which I remember was for 2.25 billion I think is what we knew the 16th of September. MR. SCHILLER: Would you put on the screen the April 9th transcript, at page 34, lines 24 through 34.2, please? On page 33, I'm sorry, at lines 12 through 25. You see it says, line 12: "Now, with respect to the assumed liabilities, Barclays planned on them. They insisted on a discount and they planned, and the liability numbers being inflated"? Do you see that? Yes, I can see. MR. SCHILLER: And now go down to line 24.

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"Now, what that indicates, it was Barclays' plan to pay in Q. the range of 200 million for assumed contracts --"

MR. SCHILLER: Over to the next page.

"-- not 1.5 billion as the Court had been told, and that they, Barclays, knew this on the 16th."

Is that accurate, sir?

- A. No. As I've said, I don't think that is accurate, because

  I don't think on the 16th we knew what we were going to spend.
- 4 Q. When you were informed of the 1.5 billion number on --
- 5 later on Friday the 19th, which you've testified about earlier,
- 6 did you have any understanding as to how Lehman derived that
- 7 number that it presented to the Court?
- 8 A. No, sir. I didn't have any understanding of how Lehman
- 9 derived the original number of 2.25 billion or the subsequent
- 10 number of the 1.5 billion.
- 11 Q. And I believe your testimony is that, over the weekend,
- 12 information started coming in?
- 13 A. Yes. That was my understanding.
- 14 Q. And the mission critical element of that, when did that
- 15 come in, do you know, those contracts that were needed to begin
- 16 the business on Monday, and continue it Saturday and Sunday
- 17 | actually?

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- 18 A. So my understanding is that there was a list of mission
- 19 critical contracts which, as I said this morning, I understood
- 20 had been pulled together by Lehman, because they understood the
- 21 business and understood what you needed to keep the lights
- 22 running, the computers working, et cetera. So they provided
- 23 that list. And I think, as I said earlier, I thought the value
- 24 of that list of day one mission critical contracts was about
- 25 200 million dollars.

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Q. Now, you spoke earlier today about how that weekend you hoped most of the vendor contracts might provide overlap, and you explained to the Court that you didn't know that but that you hoped that. When did you and your colleagues begin to get some grasp of the contracts themselves, the Lehman contracts, and how they compared to the contracts that Barclays itself had with thousands of vendors?

A. So the work, as I said earlier, I thought started over the weekend, and then we were getting notified of updates over the next two or three weeks. I think the final work wasn't completed till -- I think it was November at some point when we had actually gone through all the contracts.

I think my understanding is, in the week following the close when a lot of the work done (sic), clearly the work would have been done looking at the larger contracts. So people would have looked at the major supply contracts.

It's quite a complex exercise, because you have to -- I may have explained this yesterday, but let me explain again. You have to work out -- you have to find out what all the contracts are and make sure you have the complete list of all the contracts. You then have to determine which of those services Barclays already has, find the contracts for the Barclays service, to see if there's any duplication of the service or if it's a service we need additionally. If it is a service which we need to continue additionally, you then have

- to go back and find out what the cure amount is. So there were probably a lot of people working on quite an involved process over a number of weeks.
- Q. When was it that you, Mr. Clackson, had a clear sense of what the cure payments would actually be?
  - A. I think, following the sixty-day period and the close -so it's probably about late November -- I think I had a much
    more accurate view. Obviously we had a number which went into
    our financial statements which had closed during February, and
    that was the final number we disclosed.
    - As I think I mentioned before, we did subsequently make some cure payments, I think, in the region of twenty million dollars or so in 2009, which we didn't include in that total.
- Q. Was there public disclosure of the cure amounts you were agreeing to take on, do you know?
  - A. No. I don't know what the disclosure was.
- 17 MR. SCHILLER: May I approach, Your Honor?
- 18 THE COURT: Yes.
- MR. SCHILLER: Your Honor, I'm giving you Exhibit 506,
- 20 to which there's no objection.
- 21 Q. Mr. Clackson --
- 22 A. Thank you.
- 23 Q. And 506 is a snapshot of a website operated by Weil
- 24 Gotshal and Lehman. Have you seen this document before, Mr.

25 Clackson?

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A. No. I haven't seen this document before.

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2 Let me ask you to turn to the fourth page. And, I 3 apologize, this is not Bates-stamped. You see the top of this 4 page of the website it refers to, and I quote, "The deadline to a written objection concerning designated contracts was Monday, 5 October 27th at 4 p.m."? And then it has a series of entries: 6 7 "On October 21st, purchaser filed an additional notice of assumption and assignment of executory contracts and unexpired 8 9 leases."

MR. TAMBE: Objection, Your Honor. I have no objection to the document, but I do have an objection to the competence of this witness to testify about it.

THE COURT: I think that's a fair objection. This is a snapshot of a publicly available website which is designed to provide transparency into the case. To the extent that the witness knows the substance of something which is within it because of his personal knowledge, it's obviously fair game for questioning. But he has no particular ability to comment on the formatting of the document, the substance of the document, or anything about the document, any more than Mr. Schiller does.

MR. SCHILLER: And I'm not about to testify.

Q. Why don't you put that aside for the moment and just tell the Court whether you reached decisions periodically from September 22nd through November as to which contracts were

- 1 being taken on and assumed.
- 2 A. Yeah. So as I said, I think there was a significant
- amount of work done, and the people doing that work will have
- 4 got to a point where they decided, you know, which contract to
- 5 assume.
- 6 Q. And did you have a team that worked on this process?
- 7 A. Yeah. There was a team of people in New York working on
- 8 this.
- 9 Q. And it took them months, is that right?
- 10 A. That was my understanding, yes.
- $11 \mid$  Q. Let me ask you to turn to tab 6 in the binder that we
- 12 handed out.
- 13 MR. SCHILLER: Your Honor, that's Exhibit 774. It's
- 14 in evidence.
- 15 Q. You were asked about this document this morning, Mr.
- 16 Clackson. You see the date September 22nd and the time? This
- 17 is probably Sunday night for you in London, is that correct?
- 18 A. I think this was -- yeah, from Gary in New York. He sent
- 19 it, I think -- yeah, it must have been about 11 o'clock New --
- 20 | 11 p.m. New York time. So it would have been, yeah, early
- 21 morning in London.
- 22 Q. And may I ask you to address your attention to the next
- 23 page, the attachment in Exhibit 774? And you see the -- where
- 24 it says "total assets"?
- 25 A. Yes.

- 1 Q. And there's a reference to cure payment and the 2.25
- 2 number?
- 3 A. Yes.
- 4 Q. And then the bonus accrual and the 2.00 number?
- 5 A. Yes, I can see that.
- 6 Q. And who prepared this document for you?
- 7 A. So this would have been prepared by Gary Romain.
- Q. And does this reflect certainty or uncertainty as to the
- 9 cure payment situation as of Sunday night?
- 10 A. I mean, Gary would have been pulling together the latest
- information he had. I think, if you look at the bottom of the
- 12 exhibit --
- 13 Q. Yes, sir, the footnotes -- the notes?
- 14 A. Yeah, so the -- sorry, the notes down at the bottom. He's
- 15 saying here he's just assuming the full cure payment required.
- 16 My assumption is that at the time he had no better information
- 17 than that.
- 18 Given the timing of this document was -- I think I may
- 19 have said this before, but the timing was on Sunday night --
- 20 obviously Gary's information here is it's out of date. We know
- 21 because we know that a number of 1.5 billion was presented to
- 22 the Court on the Friday. So obviously, the data he had is from
- 23 | sometime before that.
- 24 Q. So he was making an assumption and he lacked any more
- 25 precise information than that himself --

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- 1 A. Yes.
- 2 Q. -- that evening?
- 3 | A. Yes.
- 4 Q. Let me ask you to turn to the next tab, 7, which is
- 5 **Exhibit 775.**
- 6 MR. SCHILLER: And that is in evidence, Your Honor.
- Q. Would you identify 775, another Gary Romain e-mail to you and others, Mr. Clackson?
- 9 A. Yes. This is the same draft acquisition balance sheet
- 10 which Gary sent. This is nearly a day later, so it's Monday
- 11 night now.
- 12 Q. And it's a day later, and Mr. Romain is saying to you and
- 13 Mr. Ricci and Mr. James, who you've identified to the Court
- 14 | already in your testimony --
- 15 A. Sorry. It's Mr. Walker, actually. It's Mr. James Walker.
- 16 Q. James Walker? "Please find the latest acquisition balance
- 17 sheet and negative goodwill calculation. In addition to the
- 18 general verification and the valuation of trading positions,
- 19 additional moving parts include," and your second bullet there
- 20 is "The appropriate cure payment accrual requires further
- 21 attention. And this following the closing that day in New
- 22 York, is that right?
- 23 A. Yes, that's correct. This is the evening of that day.
- 24 Q. So in the twenty-four hours -- or the twenty hours that
- have passed between Exhibit 774 and Exhibit 775, has your

- 1 | calculation of cure changed based on your information?
- 2 A. I think if you go on to the next page, the attachment, and
- 3 you go to the same piece below Total Assets --
- 4 Q. You're referring, in the "Total Assets" section, to where
- 5 cure payment appears?
- 6 A. Yes. There's an amount here, if you can see, NOR, .8
- 7 billion, or 800 million dollars. And so there was quite a
- 8 | change between this and the day before. And I think my
- 9 understanding is, as I said, we're getting some over the
- 10 | weekend. So as opposed to the Lehman estimate, which we had in
- 11 earlier, this number of 800 million I think related to, you
- 12 know, some bottom-up data. So some underlying contract or data
- we've got. But you can see in terms of note 4 --
- 14 Q. Footnote 4, yes.
- 15 A. Footnote 4. -- "Details OS". "OS" means outstanding. So
- 16 he still didn't have any detailed backup supporting that
- 17 | number. And Betty Wang, who worked in Barclays Capital Finance
- 18 in New York, was following up in terms of -- I presume,
- 19 following up to try and make sure we got the detail supporting
- 20 that number.
- 21 Q. So as of Monday night, after the closing, you had an 800
- 22 million estimate, but there were still outstanding details in
- 23 terms of information that you needed to pursue this cure issue?
- 24 A. Yes, that's correct.
- 25 Q. And that took how long?

- 1 A. As I said, I didn't think we completed the process until
- November time. So that's, whatever, a month and a half, six
- 3 weeks from here.
- 4 Q. Let me ask you to turn to tab 8, which is Barclays'
- 5 Exhibit 776. And this is another draft of the acquisition
- 6 balance sheet from Gary Romain dated -- it's from you,
- 7 actually. Why don't you identify the document dated September
- 8 25th for the Court, please?
- 9 A. Sorry. I was forwarding to Mr. Abraham a latest version
- $10 \mid$  of the acquisition balance sheet, which I think you can see
- 11 below was sent to me by Gary Romain.
- 12 Q. And so this is several days later. And if you look at
- 13 that sheet and turn to the total assets in the attached balance
- 14 sheet, you have now another number, don't you? And would you
- describe that to the Court, and note 4 as well?
- 16 A. Yeah. So at this point the estimate of the cure payment
- 17 was, NOR, .5 billion, or 500 million. And footnote 4, you can
- see, says in this case 500 million total cure payment list is
- 19 included. So, obviously, at this point we did have some
- 20 detailed backup supporting the number.
- 21 But you can see that it was an initial estimate, which it
- 22 said at the bottom, and we still hadn't completed the work at
- 23 this point. And you can also see that it says the finance
- 24 people were still following up on the detail.
- 25 Q. So it was initial estimate -- an initial estimate. It had

- gone from 800 to 500 million. There was still more to do, is
  that right --
- 3 A. Yes, that's correct.
- 4 Q. -- as of September 25th? You were shown earlier this
- 5 morning Movants' Exhibit 95, which is also on the September
- 6 25th e-mail concerning cure payments. And on the second page
- 7 of that there is an e-mail from Gary Romain dated September
- 8 25th to Mr. Westwood, and you were asked about that.
- 9 Let me point out to you in the second sentence it says,
- 10 | "In the balance sheet we need to make provisions for the cure
- 11 payments we actually expect to make." You hadn't arrived at
- 12 that expectation at that point?
- 13 A. Yes, that's correct. We hadn't arrived at that
- 14 expectation.
- 15 Q. You say, "plus, that the related suppliers would expect us
- 16 to make". You see that?
- 17 A. Yes, I can see that.
- 18 Q. To what do you refer there, for the Court's information?
- 19 A. (No audible response).
- 20 Q. And I say "you" because --
- 21 A. Sorry.
- 22 Q. -- he's reporting on Patrick Clackson's comment. So I
- 23 realize this is just in substance what you may have conveyed to
- 24 | Gary Romain.
- 25 A. I think by that time -- so later in the week when we

discussed with auditors how we were going to account for cure, which, as I said I think yesterday, was a new concept to us.

And it wasn't clear to us exactly how to account for it. You can see at that point we said, in terms of the acquisition balance sheet -- we come to the view at this point that we needed to make provision for the cure payments in the acquisition balance sheet which, you may recall, the week before this, we didn't believe that we'd have to make provision for those payments in the acquisition balance sheet. So that's what I understood this to mean.

Q. And the next sentence says, "This would seem a significant exercise to complete in detail. I've seen the listing and understand how long it is, but we are trying to make an initial estimate today, if at all possible."

Was that your view? Did you share that with Mr. Romain on or about September 25th?

- A. I can't remember if that was my view or Gary's, but I think it's consistent with my understanding that it was a huge long list and a lot of work to do. But the thing I was trying to get was an initial estimate so I had a view of our position.
- Q. You just mentioned that the cure payments were back on the acquisition balance sheet by this point in the transaction --
- 23 A. Yes.

Q. -- after closing. Let me take you back to what my friend refers to as the first transaction proceeding Monday and

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Tuesday, the 15th and 16th of September, because I would like you to review that again with the Court.

MR. SCHILLER: And I would ask that you look at Exhibit 135, which is tab 3, Your Honor, in the little book we have in front of you.

THE COURT: Just so we're clear on our terms --

MR. SCHILLER: Yes, sir.

THE COURT: -- I thought that the first transaction was over the weekend or pre-bankruptcy, the second transaction was the 15th and 16th, and the third transaction is the one that was actually closed on the 22nd. So to the extent that your question includes an incorrect reference to --

MR. SCHILLER: Thank you, Judge.

THE COURT: -- the movants' use of the term, I think it needs to be amended.

MR. SCHILLER: Right. Right. Thank you. Let me rephrase the question.

Q. Referring to the transaction you were at work on Monday and Tuesday, the 15th and 16th, and which was presented to the Court in terms of its progress on the 17th, that is what I am referring to when I ask you to look at Exhibit 135.

And at the bottom of that page, on the first page, you see there is an e-mail from you to Bill Castell?

- A. Yes, I can see that.
- Q. Now, does this document show a negative goodwill

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calculation assuming what Barclays would spend on cure, that it would spend 200 million or less on cure?

A. No. This document -- sorry, bounce around here. This calculation had nothing to do with spend in terms of spend on cure. It was a calculation of what we thought the accounting liability we would have to recognize in respect of, in this case, both cure and compensation would be. But -- which is distinct from spend. So at the time, I think as I said yesterday, looking at cure in isolation, we didn't have any more information than the 2.25 estimate which we got from Lehman. We didn't have any knowledge of the bottom-up list of contracts. So we didn't know anything about what we were going to spend.

But for accounting purposes, at that point, because in the contract we thought the wording appeared to be optional on a supplier, we didn't think that we'd recognize any accounting liability in respect of cure.

So in terms of that calculation, the accounting liability doesn't include anything in respect of cure, but that was -- had nothing to do with how much we expected to spend, 2.25 billion, or I think you mentioned 200 million. I don't quite understand how that fits in. But we had no knowledge of what we were going to spend.

Q. Others have objected to my questions from time to time, and you should feel free to do that too. If we look at the

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- first line of that e-mail to Bill, you said here, Mr. Clackson,
- 2 it's a Long Island side, LI side, not BarCap, in terms of where
- 3 this information comes from; do you see that?
- 4 A. Yes, that's correct. I -- sorry. Yes, I can see that.
- 5 Q. So you're relying on their estimate at that point, as
- 6 you've mentioned?
- 7 A. Yes.
- 8 Q. And now you have this accounting liability issue. You've
- 9 taken the cure, as I think you explained to the Court
- 10 yesterday, the 2.25, completely off the acquisition balance
- 11 sheet and over in the direction of your profit and loss to be
- 12 charged as these contracts are assumed and paid, is that right?
- 13 A. Yeah. So that was my understanding at the time that, as
- 14 we did the work on cure and worked out the payments we'd have
- 15 to make, those would be charged against our accounting results
- 16 subsequent to the acquisition.
- 17 Q. And the 1.35, once again for me and for His Honor, what
- 18 does that refer to in terms of the comp? What are you moving
- off of the acquisition balance sheet in terms of comp and over
- 20 toward your profit and loss statement?
- 21 A. So the estimate we had for comp there was number 2 in that
- 22 formula. So I think we had an estimate that we were going to
- 23 pay two billion dollars. And in terms of what accounting
- 24 liability we'd reflect in the opening balance sheet or the
- 25 completion balance sheet, at the time we thought we would only

reflect accounting liability for bonuses, where we had a nameby-name list of the bonuses we were going to guarantee to individuals.

So of that two billion, the 1.35 was the amount where I thought we had a name-by-name list. The balance, the 650 million dollars balance, I think as I said yesterday, was money which we're expected to spend for the other individuals who were taking on the other of the 10,000 people we were taking on. We didn't know how many of those we would keep or whether they would go, and so we didn't know whether that conversation on liability related to bonus or severance.

- Q. If this Court were told that that 1.35 number is the amount that Barclays is planning to spend on comp and cure, would that have been accurate?
- A. No. That wasn't my understanding at the time. As I said, the 1.35 is a subset of the amounts which were guaranteed. I didn't have any better data from my human resources people other than the two billion dollar estimate at that time.

MR. SCHILLER: May we look at the April 9 transcript at page 35, lines 6 through 10, please?

Q. Mr. Clackson, please look with me at this section of the transcript. It refers to what the Court has been told, and it says -- this is Lehman's balance sheet and it gives the final asset split. And this is what Mr. Clackson writes, "referring to this e-mail:

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"Negative goodwill from this method is the sum of 2.25 plus 2, which comes to 4.25, minus 1.35. That's the amount Barclays is planning to spend."

Is that accurate, sir?

- Q. No, I think this is a misreading of a document, because

  1.35, I think as I've just said, isn't the amount we plan to

  spend; 1.35 was the accounting liability which we thought we

  would have to reflect in our opening balance sheet. And as I

  said earlier, we didn't know how much we were going to spend in

  terms of a cure.
- Q. Let me show you Movants' 2, if I may. You were -- had been asked about that.
- MR. SCHILLER: That is in evidence, as you know, Your
  Honor.
  - Q. Now, if you look at the cure payment set forth on this piece of paper there, and you say -- this isn't your balance sheet, but what you've described from your U.K. accounting --
- 18 A. Sorry. What's the date of --
- 19 Q. This is --
- 20 A. I --

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- Q. -- 9/16/08, handwritten at the top of the page. Do you
- 22 see that?
- 23 A. Okay, yes, I could see that.
- Q. And I'm pointing down to the 2.25 number on cure that

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of assets and liabilities in the transaction, some of them. And there's, here, the 2.25 number that you've been testifying about. And if you were to move that number from your acquisition balance sheet to a profit and loss accounting, it would not be part of an asset and liabilities comparison, correct? Yes, that's correct. So if it was charged through our Α. profit and loss statement, it means we wouldn't on day one have to recognize a liability. So we're saying on day one we wouldn't recognize a liability, but we would recognize a liability as we settled with the customers. And at the time you recognize a liability, there would be a charge which would go through our profit and loss account. So that was our understanding of how we would treat that. And in terms of the comp number, which appears there as two billion, you explained to the Court that a portion of that would also be moved off your acquisition balance sheet at that point in the transaction. Also on a charged basis under P&L?

A. Yeah. So we thought, because we didn't have at the time, you know, a detailed list of either the -- for the 650 million, we didn't think it would appear as a liability because we didn't know who would end up getting severance or who would end up getting bonus or how much. We didn't think that we could show that as a liability on day one.

And so we would have to accrue those charges either as

- they arose or, you know, during the relevant period for the rest of the year. That was our understanding.
  - Q. And so if 650 or 700 million were also taken off this sheet of paper as it was for you on your acquisition balance sheet, how would the total financial assets compare to the total financial liabilities?
    - A. So the assets would obviously exceed, in this case for liabilities, by the amount you took off. So if you took of 2.25 and 650, there would be -- the assets would be 2.9 billion greater for the liabilities, which means, for accounting purposes, on that day one acquisition balance sheet you would realize a negative goodwill gain, which is effectively what my earlier e-mail described.
    - Q. And that would be an acquisition accounting gain based on the numbers you've just described, a buffer between the assets and the liabilities as one basis for that?
- MR. SCHILLER: I withdraw the question.
- 18 THE WITNESS: Yeah.

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- Q. The -- in terms of the two billion dollar comp liability,
  Mr. Clackson, I want to be clear. I'd like the Court to
  understand your view as to what comprised that two billion at
  the time this transaction closed. Did that mean to you two
  billion in bonuses, or were there other elements to the two
  billion dollars?
- A. My understanding was we were taking on compensation

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liabilities for the 10,000 or so employees we're taking on. A portion of that, as I've said before, comprised bonuses which have been fixed. There was a portion where we didn't know whether people would receive severance payments or bonuses, and therefore my understanding was that included both bonus, severances and any related payroll taxes on those amounts.

Q. So if the Court were told -- Mr. Clackson, if His Honor was told by movants that Barclays had signed and realized that it expressly mandatorily makes Barclays responsible to pay two billion for bonuses, would that be complete or incomplete?

MR. TAMBE: Objection, Your Honor. It calls in part for legal -- for a legal conclusion, because he's being asked to compare that representation with what the contract may or may not require Barclays to do. I don't think he's competent to testify to that.

THE COURT: I'm going to sustain the objection for the reasons stated and for another reason, because it's a question that ties into a hypothetical representation to the Court. If you ask it as a purely factual matter without the reference to the representation, I think it's a better question. And I also think that this witness is not in a position in terms of representations to the Court. He's only in a position to talk about what he knows about comp and cure. That's it.

MR. SCHILLER: Thank you, Judge. And he has testified as to that, so I'm not going to go over that again with him.

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92 1 THE COURT: Okay. 2 MR. SCHILLER: I think it's important, at least it is 3 to us, that the trier of fact see what has been alleged compared to what his evidence is, and I tried to dramatize that 4 for you. I won't do that again, Judge. 5 THE COURT: No, it's okay. You can be as dramatic as 6 7 you like. BY MR. SCHILLER: 8 9 I'd like to return to Exhibit 110. MR. SCHILLER: And I have to distribute that, with the 10 11 Court's permission. May I approach? THE COURT: Sure. 12 (Pause) 13 MR. SCHILLER: Your Honor, this is an unobjected to 14 exhibit of a Barclays public announcement on the 17th of 15 16 September, 2008. Do you see that --17 Q. 18 Yes, I --19 -- Mr. Clackson? 20 Α. -- see that. 21 And it references John Varley and his address. Can you 22 describe to the Court, if you recall, what Mr. Varley was 23 describing that morning and generally to whom? 24 Α. Mr. --25 MR. TAMBE: Your Honor, I'm not sure foundation was

- 1 | laid as to this witness' knowledge about this presentation.
  - Q. Are you familiar with this announcement in Exhibit 110, Mr. Varley (sic).
- 4 MR. TAMBE: Mr. Clackson.
- 5 MR. SCHILLER: Mr. Clackson, yeah.
- THE COURT: I'm not familiar with it at all. I'm

  about to be. If there's a foundation objection, the foundation

  objection is granted. Lay your foundation and we'll proceed.
- 9 MR. SCHILLER: Okay. Thank you, Judge. I'm sorry.
- 10 Didn't mean to interrupt.
- 11 A. Yes. No --

market.

dollars."

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- Q. Did you contribute any data to Mr. Varley's remarks that day?
- A. Yeah, we would have -- my team and myself contributed all the financial data which went into his announcement to the
  - Q. May I ask you to turn to the second page of Mr. Varley's announcement to the market on September 17th, two days before the hearing before His Honor? And turn to the third paragraph, the second sentence, in which Mr. Varley says "We are acquiring trading assets with a current value estimated" -- "a current estimated value of seventy-two billion dollars and trading liabilities with a current estimated value of sixty-eight

billion dollars for a cash consideration of 250 million

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- Did you provide that information to Mr. Varley?
- 2 A. Yeah, so that's the information we would have given him.
- Q. And two paragraphs below, it says "We also mentioned in
- 4 our announcement today that certain of our shareholders have
- 5 expressed support for the transaction and an interest in
- 6 increasing their share holdings in Barclays. In fact, the
- 7 transaction is capital ratio accretive without additional
- 8 | equity issuance. And the source of that accretion is the
- 9 negative goodwill from the transaction which amounts to about
- 10 two billion U.S. dollars."
- 11 Did you provide the data for Mr. Var -- to Mr. Varley for
- 12 this public statement?
- 13 A. Yeah. So again, we'd have provided that data. Me and my
- 14 team would have provided that data.
- 15 Q. You were asked earlier this morning about a 75.3 billion
- dollar number in Barclays' board deck. Do you recall that?
- 17 | A. Umm --

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- 18 Q. Let me help you --
- 19 A. Yeah, I'm not sure --
- 20 Q. -- by asking you to turn to Exhibit M-6 in their binder.
- 21 (Pause)
- 22 Q. And please turn to page 5, which was the page that you
- 23 were examined about, and it's headed "Total Assets and New
- 24 Transaction are Seventy-Five Billion Dollars." Do you see
- 25 **that?**

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- 1 A. Yes, I can see that.
- Q. And on the very first line there's an entry for mortgages.
- 3 What is that, the new transaction included entry, 6.5 billion?
- 4 A. I think it would be related to mortgage-backed securities.
- Q. And are those the resis, or the residential -- the real
- 6 estate mortgage securities?
- 7 A. Yes. If you look at the right-hand side it breaks out
- 8 | that it's -- yeah, there'd be real estate mortgage securities
- 9 and other ABS products, you can see, which we've done for
- 10 asset-backed securities.
- 11 Q. So here in this exhibit, the seventy-five billion is made
- 12 up in part of 6.5 billion for residential real estate mortgage
- 13 securities. Is that how you read it?
- 14 A. Yes. That's how I read this.
- 15 Q. And now let me ask you to hold your finger on that, but
- 16 turn to M-1, which is tab 1 in the binder you received, and to
- 17 page 6, which has that definition of purchased assets. And at
- 18 subparagraph (d), it specifically describes the long positions.
- 19 The long positions are described as government securities,
- 20 commercial paper, corporate debt, corporate equity, exchange-
- 21 traded derivatives, and collateralized short-term agreements,
- 22 with a book value of approximately seventy billion. Do you see
- 23 | that?
- 24 A. Yes, I can see that.
- 25 Q. Does the description of these long positions on page 6

- include residential estate mortgage securities?
- 2 A. No. I don't think it does. I think you can -- that I
- 3 include it separately from this.
- 4 Q. Is it treated separately in the next paragraph?
- 5 A. Yes, it is.
- 6 Q. Subparagraph (e) which reads, "Fifty percent of each
- 7 position in the residential real estate mortgage securities"?
- 8 A. Yeah. So that sets it out separately from the other
- 9 positions.
- 10 Q. But there's no value for that listed in the APA, is there?
- 11 A. No, there isn't.
- 12 Q. But if you were to include this 6.5 billion number that
- 13 appears as a new transaction included for this mortgage
- 14 subject, in M-6, and added that, you would have a 76.5 billion
- 15 dollar number, would you not? Added that to the seventy?
- 16 A. Yes, that's correct. If you added the seventy to the six
- 17 and a half, you have seventy-six and a half billion.
- $18 \mid$  Q. And if you excluded the -- keeping your finger on the page
- 19 with the mortgage-backed securities listed, if you wear to
- 20 exclude the 6.5 billion of residential real estate mortgages
- 21 from the 75.3 total, on that page, does that leave
- 22 approximately seventy billion of securities?
- 23 A. Yeah or sixty-nine billion it would be. Yes.
- 24 Q. And are the remaining seventy billion of securities on
- 25 this page, sir, of Movants' Exhibit 6, the New Transaction

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REDIRECT EXAMINATION

97 Included, are the approximately seventy billion dollars of the securities in the remaining categories the types of securities also listed in the APA definition of long positions that we just looked at? In Tab 1, of the APA. A. Yes, I do think they're consistent break downs, so in line with -- yes, the purchase assets. MR. SCHILLER: I'm going to want to get an exhibit number, Your Honor. THE COURT: All right. MR. SCHILLER: What is the exhibit number? Earlier in your examination you were showed a document showing net asset and funding estimates, which mentions a negotiated discount of five billion dollars. Do you recall that? I've been shown so many documents, I'm -- it would be helpful if you could direct me to the document just so I know I'm talking about the appropriate one. I don't have that handy. Let me see if the examination's finished. MR. SCHILLER: That concludes my cross, thank you. THE COURT: Okay. MR. TAMBE: If I could have one minute, I think I'll have five minutes of questions and that's --THE COURT: We'll have a moment of silence.

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- 1 BY MR. TAMBE:
- 2 Q. Mr. Clackson, just a couple of questions. One is just a
- 3 calendar issue, because maybe I'm confused on my calendar.
- 4 Could you put up the September calendar, please? Friday the
- 5 19th of September was a Friday, correct?
- 6 A. Yes, that's correct.
- 7 Q. Not the weekend and you understood there was a hearing
- 8 before this Court on the 19th, correct?
- 9 A. That was my understanding, yes.
- 10 Q. Okay. If you could pull up Exhibit M-41, please? The
- 11 e-mail that you write to Mr. Rich Ricci is on Friday, September
- 12 19th at 3 p.m., do you see that?
- 13 A. Yes, I can see that.
- 14 Q. And that -- and so it's not on the weekend, it's on the
- 15 | Friday that the hearing is being held, correct?
- 16 A. Yes, that's correct.
- 17 | Q. And that's where you express your statement, "Cure
- 18 payments are optional and though some will be incurred, most
- 19 | will be covered by our ongoing supply relationships and fall
- 20 into motley expenses," correct?
- 21 A. Yes, though I think as I said earlier that was my hope
- 22 that that is what would happen.
- 23 Q. And in terms of your hopes and aspirations with respect to
- 24 cure, you walked through a whole series of acquisition balance
- 25 sheet drafts where the number went from 2.25 to 1 to 800 to 500

- 1 and ultimately you ended up with 220 million, correct?
- 2 A. Yes, that's correct.
- 3 Q. Your hopes were right? They were achieved?
- 4 A. That was --
- 5 Q. Came full circle back to where you thought you would be on
- 6 Friday?
- 7 A. On the Friday, I had no knowledge of where we would be and
- 8 I don't -- you know, we ended up at 238. I don't think I ever
- 9 expressed a number on the Friday of where we would be.
- 10 Q. No, you did not express a number. If you could turn to
- 11 Exhibit -- that was handed to you by your counsel, BCI Exhibit
- 12 | 110, which is the earnings of analyst call tran -- from the
- 13 looks of it. Do you have that before you? I think it was a
- 14 loose document.
- 15 A. Yes, I have that.
- 16 Q. And you testified that you did provide some of the data
- 17 that was used by Mr. Varley, the group Barclays PLC chief
- 18 executive --
- 19 A. Right, that's correct.
- 20 Q. -- in addressing the masses, the investors?
- 21 A. That's correct.
- 22 Q. Like an important call?
- 23 A. Yes, that's correct.
- 24 Q. Like, you want to make sure your chief executive when he
- gets up there and talks to the investor base is absolutely one

- hundred percent accurate, right?
- 2 A. Yes, that's correct.
- 3 Q. Can't mess up?
- 4 A. Based on the data we have of that time, yes, sir.
- 5 | Q. Can't owe a promise. Can't owe a promise, right?
- A. Yeah. I mean, we want to make sure he had good data for
- 7 that call, yes.
- 8 Q. You're making a significant announcement -- Barclays is
- 9 making a significant announcement in the middle of a tumultuous
- 10 | week, correct? You were being very careful with the date that
- 11 you give Mr. Varley, correct?
- 12 A. Yes, that's correct.
- 13 Q. Let's look at some of the statements that Mr. Varley makes
- 14 and you can tell us whether you provided any information to
- 15 back those up. At the bottom of page 1 of Exhibit 110 he
- 16 states: "The knowledge that the opportunity might arise also
- 17 caused us to manage our exposures to Lehman Brothers and we
- 18 have minimum exposure arising out of the bankruptcy."
- 19 Did you provide any data to Mr. Varley in support of that
- 20 statement?
- 21 A. I can't remember, it's -- personally providing him data,
- 22 but in terms of the -- the transaction, I set out an agreement.
- 23 | Obviously, we did what we did to make sure that we didn't have
- 24 exposure to things like OTC contracts which would be -- link us
- in to the whole Lehman bankruptcy process because that sort of

- 1 master agreements would cross over to Lehman, so, yes, I was
- 2 involved in the work to make sure that we didn't have those
- 3 sort of exposures.
- 4 Q. And therefore you would agree with Mr. Varley's statement
- 5 there, that "we have minimum exposure arising out of the
- 6 bankruptcy"?
- 7 A. And -- and --
- 8 Q. DO you agree, sir?
- 9 A. Out -- arising out of the bankruptcy, yes, I agree. We
- 10 | had --
- 11 Q. Turn to the next page.
- 12 A. -- from that.
- 13 Q. And the first paragraph at the top of the page. So he
- 14 states there to the assembled masses, the investors: "We knew
- 15 from that work over the summer that there was a significant
- value opportunity in the business and we knew that there might
- 17 be a good economic opportunity available to us. Do you see
- 18 that?
- 19 A. Yes, I do.
- 20 Q. And based on what you know, anything wrong with what Mr.
- 21 | Varley has said that?
- 22 A. Yes, so the work we did previously in the summer was when
- 23 we had looked at Lehman Brothers, the whole firm globally as a
- 24 potential acquisition and we looked at the synergy between the
- 25 Lehman business and the Barclays business. So that's what this

- 1 was based on.
- 2 Q. Okay. So in addition to what we've called Lehman 1, the
- 3 weekend exercise, there was a summer exercise looking into
- 4 Lehman?
- 5 A. There -- there was a desktop review so there was no
- 6 more --
- 7 Q. What type of review, sir?
- 8 A. A desktop review, so we got Lehman's financials, details
- 9 of their businesses and tried to compare them with ours and see
- 10 where there were overlaps, et cetera.
- 11 Q. And then Mr. Varley goes on to say, "Furthermore, we
- 12 satisfied ourselves in the due diligence process which tool
- 13 place at the back end of last week and over the weekend. But
- 14 the franchise of much of Lehman's and in particular the U.S.
- 15 Broker Dealer business, remains strong and healthy." Do you
- 16 see that?
- 17 | A. Yes, I do.
- 18 Q. And did you provide any data to Mr. Varley in support of
- 19 that statement?
- 20 A. I can't remember any specific data I supplied to Mr.
- 21 | Varley --
- 22 Q. And you don't disagree with the expression that Mr. Varley
- 23 makes in that statement, that much of Lehman's and in
- 24 particular the U.S. broker-dealer business remains strong and
- 25 healthy, do you, sir?

- A. No. Much of the franchise was strong and healthy, that's correct.
- Q. If you could turn further on in the -- in this transcript
  where your chief executive is speaking to investors, page 7 of
- 5 18. And for your benefit, you may want to read the question
- 6 that Mr. John Varley is responding to, which is on page 6 of
- 7 18. There's a question from someone at MF Global and you can
  8 read that to yourself and then we'll discuss Mr. Varley's
- 9 answer.
- 10 (Pause)
- 11 Q. And in particular, I want to draw your attention to the
- 12 last sentence there, where Mr. Mon (ph.) from MF Global asks,
- 13 "They're our own bank positions in the forty billion that you
- 14 have acquired and you are just telling they are perfectly,
- 15 | adequately marked. Is that right?" See that?
- 16 A. Yes, I do.
- 17 | Q. That's the question and then Mr. Varley answers that,
- 18 right? On the next page.
- 19 A. Yes.
- 20 Q. And he says, "I will ask Chris to comment on the detail."
- 21 That's Chris Lucas, your group PLC CFO, if I --
- 22 A. Yes, that's correct.
- 23 Q. But Mr. Varley goes on to provide an answer, do you see
- 24 that?
- 25 A. Yes.

Q. And he says, "I suppose what I would say to you that you know there's no coincidence in this transaction if you see what I mean. We have had the circumstances in which we have been able to execute the transaction mean that we have been able to be very deliberate either pro or con, so there isn't serendipity or coincidence in the transaction; the transaction is structured as we wanted it to be. It is, of course, subject to court approval and we are respectful of the Court. But we have been very deliberate in our choices here." Do you see that?

A. Yes, I can see that.

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- 12 Q. And you disagree with any sentiment expressed by Mr.
- 13 Varley in his address to investors on that day?
- 14 A. No, because I think in your terminology, this was, you
- 15 know, referring to -- I think you call the Lehman 2
- 16 transaction, where we had gone through, as you know, this
- 17 extensive exercise of making sure we got to the right fair
- 18 value for all the positions we were taking on. And we'd also
- gone through quite a lot of detail to make sure, in terms of
- 20 acquiring business, we were excluding things which we thought
- 21 linked us back to the Leman bankruptcy or the rest of Lehman.
- 22 Q. Right. You don't recall Mr. Varley taking to the
- 23 | airwaves, with respect to Lehman 3, do you?
- 24 A. No, I --
- Q. There was no other address to investors?

- A. Well, but the timing of this address, I think, is at the time we thought the Lehman 2 transaction was going to happen and I think as I said earlier, in that case we were able to look at all the positions, go through the exercise of marking
- 5 the positions, so that's obviously what John is referring to
- 6 here.

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- Q. And then, at least with respect to Lehman 2 what you're saying is, "John's got it right."
- 9 A. He has got it right, yes.
- Q. And further down there's another question and answer on page 7 of 18. And you can read the question to yourself, but

  I'm going to focus on the answer. Let me know when you're done reading the question, sir.
  - And Mr. Varley says, "Your group chief executive says,

    'This is -- and that is because we have not taken the entire

    balance sheet that creates that income. What we have taken is
    a portfolio trading assets and liabilities that are first of
    all, all'" --
- A. I think I might have read the wrong question. I read the one on the bottom of page 7.
- Q. No. It's actually just the next question down. It's over here.
- 23 A. On page 8?
- Q. Yeah, it's titled "Further Questions". I guess by Mr. Mon again, from MF Global, just going back to the earlier question.

- 1 Do you see that? Do you have the right question, sir?
- 2 A. Sorry, page -- on 8. I can't see anything saying --
- 3 Q. Page 7 of 18.
- 4 A. Oh, okay, sorry. At the top of this page. Sorry. I was
- 5 looking at the bottom. Yes, I see that.
- 6 Q. I'll give you a moment. Do you want to read that first
- 7 question at the top of the page, it's below the heading Further
- 8 Question.
- 9 A. Yes, I can see that.
- 10 Q. And a response to that further question from Mr. Mon, what
- 11 John Varley says is, "And that is because we have not taken the
- 12 entire balance sheet that creates that income. What we have
- 13 taken is a portfolio of trading assets and liabilities that are
- 14 first of all, the risk and secondly, those that need to support
- 15 the ongoing parts of the business that we have acquired. And
- 16 therefore they are predominantly market making assets and
- 17 liabilities and very tradable." Do you see that?
- 18 A. Yes, I do.
- 19 Q. And had you provided any data or information to Mr. Varley
- 20 in support of that statement?
- 21 A. Again, I think this relates to the Lehman 1 transaction
- 22 which is the transaction we had at that time --
- 23 Q. I think you mean Lehman 2, sir.
- 24 A. Sorry, Lehman 2. You're right. Thank you. And what
- we've been through and looked at the details on that, yes. I'm

- 1 | not sure if I would have said it quite so strongly, but
- 2 obviously I'm an accountant rather than a chief executive,
- 3 | but --
- 4 Q. Do you think he got it wrong?
- 5 A. I'm not saying he got it wrong, I'm just saying I wouldn't
- 6 have expressed it so strongly.
- 7 Q. You'd have added the sentence down a little bit?
- 8 A. I would have added --
- 9 Q. Going back up to page 2 of 18 and I want to draw your
- 10 attention to the paragraph that my friend asked you about, the
- 11 third paragraph on page 2. The acquisition of the core of
- 12 hold, that's the paragraph. Do you have it?
- 13 A. Yes, I do.
- 14 Q. Okay. And there, the second sentence I believe, the third
- 15 sentence reads, "We are acquiring trading assets with a current
- 16 estimated value of seventy-two billion dollars and trading
- 17 | liabilities with a current estimated value of sixty-eight
- 18 billion dollars for a cash consideration of 250 million
- 19 dollars." Do you see that?
- 20 A. Yes, I can see that.
- 21 Q. All right. And then you provided those numerical details
- 22 to Mr. Varley?
- 23 A. Yes, that's correct.
- 24 Q. And you would agree with me, would you not, sir, that that
- description of the deal does not include any number for assumed

- 1 liabilities, correct?
- 2 A. It's specific that it talks about trading liabilities, so
- 3 | it doesn't talk about any nontrading liabilities, which would
- 4 be the personnel, the comp liabilities and cure liabilities,
- 5 which we discussed earlier.
- 6 Q. In fact, I mean -- correct me if I'm wrong. I don't see
- 7 either there or in the next paragraph that your attention was
- 8 directed to, the -- two paragraphs down which talks about the
- 9 two billion dollars post-tax, negative good will. A specific
- 10 description off the assumed liabilities for comp and cure.
- $11 \mid A$ . You're right. They don't appear in this document.
- 12 Q. Not there?
- 13 A. You're right.
- 14 Q. And the number that Mr. Varley lays out there for the
- 15 investors in that next paragraph down which begins "We also
- 16 mentioned," that last sentence there, "and the source of that
- 17 accretion is the negative good will from the transaction, which
- amounts to about two billion US dollars, post-tax. Do you see
- 19 that?
- 20 A. Yes, I can see that.
- 21 Q. And that's the post-tax number that derives from the
- 22 formula that you discussed before, 2.25 plus 2, minus 1.35,
- 23 right?
- 24 A. Yes. So that's the accounting -- it's post-tax equivalent
- of that accounting gain because -- yeah.

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Pg 109 of 234 109 So that number, that formula's been discussed a number of times here. That feeds up into a statement made by Mr. Varley to the public? Yes, that's correct. And what you're comparing there really is the 2.25 and the 2 that was set forth in Movants' Exhibit 2 versus how you were going to account for that liability, correct? That's correct, yes. Α. MR. TAMBE: If I may approach, Your Honor? THE COURT: Are we starting all over? MR. TAMBE: We -- just one document and one suit of questions, Your Honor. THE COURT: I hope it relates to the cross, because if it's --MR. TAMBE: It does, Your Honor. THE COURT: Okay. When we were discussing here Mr. Varley's statements Q. and --MR. SCHILLER: Your Honor, may I interpose an objection to this. I apologize for interrupting you -- to -this witness is not copied on this. He didn't prepare this. So we object to it, to this part of the document on hearsay grounds and also the lack of foundation.

24 THE COURT: Well, I don't know yet how it's going to
25 be used. So I'll reserve judgment on the objection. Is this a

110 document which is not in evidence? 1 2 MR. TAMBE: It's submitted, Your Honor. There was no 3 objection lodged with respect to it. THE COURT: Well, if it's a document that's in 4 evidence, I suppose it can be used with any witness as long as 5 it's relevant to the questioning of the witness, so let's 6 7 proceed. But let's also recognize that this witness has been on the stand all morning and into an extended session last 8 9 evening. So let's move it along if we can. MR. TAMBE: And I will, Your Honor. 10 11 If you could take a look at this document, Exhibit 140, 12 and please tell us whether you played any role in the preparation of the analysis that is attached to this e-mail 13 14 chain? I -- it says -- at the top it relates to a red briefing, 15 16 which the initials of Robert E. Diamond -- and I would have been involved in a briefing for Robert Diamond with investors, 17 18 so I'm sure I would have been involved. In terms of the 19 specific details of this, I've got no recollection of seeing this. I don't know if I ever did. 20 21 Q. Thank you. Thank you, Mr. Clackson. 2.2 MR. TAMBE: No further questions, Your Honor. 23 THE COURT: All right. Nothing more? Mr. Clackson,

you've had a longer visit to this court than you probably had

anticipated. Thank you for your time. Have a good trip home

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111 and we'll take a lunch break until 2:00. But before we all get 1 2 up and leave, I want to know who the witness will be at 2 because there are two possibilities, it seems to me. One is 3 4 Mr. Hughes and one is Mr. Despins. MR. GAFFEY: Mr. Hughes is the next witness, Your 5 Honor. 6 7 THE COURT: All right. Does that mean that Mr. Despins will not be taken today? 8 MR. GAFFEY: I think that's probable, I mean, given 9 that the amount of time I plan to spend with Mr. Hughes and 10 11 what I expect will be cross, I think it's unlikely we're going 12 to have Mr. Despins today. THE COURT: All right. 13 MR. GAFFEY: If we did, we wouldn't finish him, so it 14 probably makes sense to --15 16 THE COURT: Okay. At the end of the afternoon session, I'd simply like to reserve some time for an off the 17 record conversation about scheduling. That includes how to 18 19 deal with the need to fit some of this week's witnesses into 2.0 next week and also how to deal with the Monday schedule which, 21 I had mentioned in a chambers conference, might involve some strange start and stop times. 22 I'm prepared to simply dispense with my midday 23 obligation and allow us to have a full trial day, but I also 24 25 recognize that there are any number of people who might be

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involved in the case who would similarly be involved in that activity at midday. So I want to talk about that off the record so that we can develop an appropriate schedule for Monday.

MR. SCHILLER: For Your Honor's information, we were advised last night that they had dropped five live witnesses, so there's not pressure at this point as far as we know as them completing their live witnesses next week, with the exception of Mr. Varley, of course, who we reached agreement on.

MR. GAFFEY: Not quite the issue, Your Honor, and I'm happy to take that up in the chambers conference. I wanted to say only that we have dropped a few of our in-person witnesses scheduled for this coming week as opposed to coming phase, I think Judge, we can talk about later. But if Your Honor needed to address your schedule for Monday over the lunch hour, I can say that there is some room on Tuesday and Wednesday to move witnesses and it won't impinge any plans of any party, I think. Am I getting nods? Yes. I mean, the point, Your Honor, is the schedule is now built for overflow. If a witness goes long, we're still going to finish on the current list by the end of the week --

THE COURT: Okay.

MR. GAFFEY: -- and we will have some time next week to read some deposition transcripts and get that process moving, too, so we can move the record along and excite Your

113 Honor with deposition transcripts. 1 2 THE COURT: That's really something for me to look 3 forward to. Okay, terrific. We'll take a lunch break, resume at 2:00 and hopefully have some time at the end of the day to 4 talk off the record. And an off the record conversation that 5 would probably be the easiest would be to simply have people 6 7 who are not party to the conversation leave the courtroom. We can all stay here, close the record and then have a -- what 8 amounts to a chambers conference in the courtroom. 9 10 MR. GAFFEY: All right. 11 THE COURT: Okay. 12 MR. TECCE: Your Honor, if I may. I'm sorry. I just didn't know we resolved the point about Mr. Despins, if -- he's 13 prepared to come today, I just don't know if the expectation is 14 that he should or not. If he's not, I would like to be able to 15 tell him. 16 THE COURT: Let's release him. 17 MR. GAFFEY: We hadn't talked about it and yes, we 18 19 should release him. 2.0 MR. TECCE: Okay. MR. GAFFEY: I know how long I'm going to takes with 2.1 Mr. Hughes, around. 22 THE COURT: Let's release him and he, I suppose, 23 becomes either the first or second witness on Monday. 24

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MR. GAFFEY:

Or we can figure out a place for him.

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               THE COURT: Or some other place that's convenient for
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      the parties. Fine.
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               MR. GAFFEY: Thank you, Your Honor.
               THE COURT: We'll break for lunch until 2.
 4
           (Recess from 12:31 p.m. until 2:10 p.m.)
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               THE COURT: Be seated, please. Good afternoon.
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 7
      Mr. Hughes the next witness?
               MR. GAFFEY: Beg your pardon, Your Honor?
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 9
               THE COURT: Is Mr. Hughes the next witness?
               MR. GAFFEY: Mr. Hughes is the next witness, yes.
10
11
      Movants call Jonathan Hughes.
12
               THE COURT: Fine. Good afternoon, Mr. Hughes. Please
      raise your right hand.
13
           (Witness duly sworn)
14
               THE COURT: Be seated, please.
15
      DIRECT EXAMINATION
16
17
      BY MR. GAFFEY:
18
      Q.
           Good afternoon, Mr. Hughes.
19
           Good afternoon.
20
           Mr. Hughes, I remember from our deposition you have a soft
      voice. So I'm going to ask you, please, to pull the microphone
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      and sit close to it as best you can remember to do that,
23
      please.
24
           I'll do my best.
      Α.
25
      Q.
           Thank you. Other than your deposition, sir, we have not
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- 1 met, is that correct?
- 2 A. Other than Starbucks for Monday morning, I think --
- Q. That's true. That's true.
- 4 A. -- that's --
- 5 Q. You didn't buy me coffee and I didn't buy you coffee. Mr.
- 6 Hughes, how are you employed, sir?
- 7 A. I am employed by Barclays Capital. Up until a few weeks
- 8 ago, I was the global general counsel for Barclays Capital. In
- 9 the last few weeks, I've taken on another role which will be to
- 10 investigate a seed of a new business and have relinquished my
- 11 general counsel responsibilities with the exception of looking
- 12 after this good piece of litigation.
- 13 Q. Okay. And did you hold those general counsel
- 14 responsibilities in September of 2008 when the sale transaction
- 15 took place?
- 16 A. I did.
- 17 Q. And I take it you were intimately involved with the
- 18 Barclays activities in connection with the sale transaction, is
- 19 | that right?
- 20 A. As intimately as I could be, yes.
- 21 Q. Okay. And just by way of background, sir, could you give
- 22 the Court a brief description of your education and any
- 23 | professional licenses or qualifications?
- 24 A. Sure. I qualified as a lawyer originally in England in
- 25 1983 when I was accord to the bar. I practiced as a barrister

for about four years in England. When I joined -- moved from the bar to join what was then the predecessor of the UBS group, I worked for UBS in London and New York as a lawyer, originally setting up their legal and compliance function in London from '87 through to about 1996. I was a partner in two different law firms, lastly Katten Muchin. And I joined Barclays Capital in 2003. Along the way, I went through the pain of the New York bar and qualified around '96, I think. Okay. And with regard to the sale transaction, Mr. Q. Hughes, would you give the Court a brief description of the nature of your activities with regard to the sale transaction during the week -- well, in the period beginning, say, September 11th and 12th through the closing of the sale transaction on the 22nd? The first time that I was aware that there was a transaction of any meaning possible was on the evening of the Thursday -- I would guess it would be the 11th of September when I was in Frankfurt and I received a call from Gerard LaRocca who is the chief administrative officer of Barclays Capital Inc. mentioning that there might be a transaction that we needed to work on. I was due to come back to New York from German on the following day in any event. I spent a bit of time in between finding counsel who might be able to act on the transaction. And I arrived back in New York around about 7:30 on the Friday evening which was then the 12th, I guess. I went

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immediately to the offices of Simpson Thacher where some of the early due diligence had commenced with respect to what was the initial planned -- transaction. And from then on, I was directly responsible for marshaling the legal resources necessary to pursue a transaction with Lehman Brothers which meant marshaling both the internal and the external resource from a legal perspective that was necessary to pursue the transaction.

I stayed intimately involved from that point in time right through -- up to and including the closing and, indeed, beyond.

I can certainly take you through the detail of what happened between the 12th and the 22nd but I suspect --

- 13 Q. We'll spend a bit of time on that.
- A. -- that's where we're going to go to.
  - Q. Now, one of the things you mentioned is that you were marshaling the various legal resources. Do I understand that correctly to mean that from the client perspective you were the one responsible for instructing outside counsel?
    - A. Ultimately, yes. As the person -- the seniormost lawyer within Barclays Capital, I was responsible for the legal aspects of the deal. And that included, at least to some degree, both personally but through people who worked with me directing the resource as best we could.
  - Q. And one of the things you may recall, sir, that has occurred during the course of this litigation is you have been

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- designated by Barclays as its witness under Rule 30(b)6) with
- 2 regard to a variety of topics, correct?
- 3 A. I was so designated prior to my deposition. I confess I'm
- 4 not entirely certain whether I sill am a 30(b)(6) but I'm
- 5 expecting that you're going to tell me that I am.
- 6 Q. Well, as part of your duties as a 30(b)(6) witness, with
- 7 respect to those topics, you went off and you conducted an
- 8 investigation to learn the state of Barclays' knowledge about
- 9 those matters, is that right?
- 10 A. I did do as much of that as I could.
- 11 Q. Or designated by Barclays to speak on its behalf with
- 12 regard to those topics, do you recall that?
- 13 | A. I do.
- $14 \mid Q$ . And those topics included the sale hearing? Do you recall
- 15 that?
- 16 A. Certainly aspects of the sale hearing.
- 17 Q. And representations made to the Court -- whether
- 18 representations to the Court were fairly and accurately
- 19 disclosed regarding the sale transaction? Do you recall that
- 20 being a topic?
- 21 A. I do.
- 22 Q. And the topic of Barclays' gain, if any, on the
- 23 acquisition. Do you recall that being a topic about which you
- 24 were a 30(b)(6) witness?
- 25 A. It was a topic. I didn't think I was the only person who

- was capable of giving testimony or being deposed about those issues. But certainly, they were part of the subject matter that I covered, yes.
- Q. Okay. And there were other subjects and we may come to those later today. But those three were within the ambit of your designation as a 30(b)(6) witness and your investigation of those topics to be a 30(b)(6) witness, correct?
- 8 A. I believe that's correct, yes.
- 9 Q. Okay. Now, in your capacity as the chief legal officer
  10 around the transaction, was it also one of your
  11 responsibilities to monitor the proceedings in this Court
  12 concerning approval of the transaction?
  - A. No. I don't think I had a responsibility to monitor the proceedings. And I didn't -- nor was I actually present during the proceedings either on the Friday, the 19th, or on the 17th. So I wouldn't say it was a responsibility to monitor them, no.
    - Q. I don't mean monitor in the sense of physically attending the hearing, sir. I mean, more along the lines of keeping yourself aware of the progress of the proceedings and the events that occurred in the proceedings before this Court. You did that during the week of the 15th of September through the closing on the 22nd, is that right?
  - A. I think at a high level, I did my best to keep aware of what had actually transpired. But there were an enormous number of things going on at that point in time. If I wasn't

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- personally able to be specifically knowledgeable about it then there were either members of my department attending to those events or, alternatively, or perhaps in addition, members of the law firm of Cleary Gottlieb and/or Sullivan & Cromwell also attending to those matters. And clearly, part of their role was to let me know if there was something of meaning or significance that they felt that I should be aware of.
- Q. So, generally, during that week, sir, things of meaning and significance would have included the hearing before this Court on the 17th of September, 2008, the initial sale procedures hearing?
- A. Yes. I was certainly aware that they were happening. And there were some reports, I'm sure, of the proceedings.
- Q. And motions that were filed with the Court in connection with seeking the Court's approval of the sale transaction?
- A. Again -- again, certainly, at that high level I was aware of them. Certainly.
- Q. Okay. And certainly the sale hearing that took place on Friday the 19th of September, yes?
- 20 A. Absolutely. I was aware of it, yes.
- Q. All right. And events in the weekend following the sale
  hearing with regard to, among other things, the finalizing of a
  certain clarification letter. Is that included in things you
  kept apprised of?
- 25 A. As best I could, yes.

- Q. Now, you have said in the past, Mr. Hughes, that Barclays only intended to do the deal, do the sale transaction if it yielded a gain to Barclays, is that right?
- 4 A. I believe I answered that. And that was my understanding at the time.
- Q. And the concept of Barclays deriving a gain on the
  transaction never changed in yours or Barclays' view from the
  15th of September through the closing of the transaction,
  correct?
  - A. I think that's correct. And I think it was so for a couple of reasons. The -- there were important drivers at that point in time. The first, I think, was -- and if you'll forgive me, I think it's worthwhile stepping back a second here. The strategic goal for Barclays in this transaction was it -- was the paramount reason for doing the transaction. By "strategic goal", I mean, at that point in time, while Barclays Capital had grown appreciably in the United States in prior years, we were, relative to some of our other competitors in the marketplace, somewhat smaller. The Lehman transaction presented a strategic opportunity for growth which, I think, the bank felt at the time was unlikely to come along again any time soon. And if it were -- if it proved to be on other tests an appropriate transaction, it was one way in which to achieve that strategic goal of growth in the United States.

the impact of the transaction will be for the capital of the bank. That particular issue was profoundly more important in September 2008 than it would have been, I think, in any other time either before or since. As I'm sure you'll recall, there was a substantial amount of concern with respect to the capital of all financial institutions. We were not immune from that concern particularly from our shareholders and particularly also from our regulators.

So I think it was particularly important for the bank to -- if it were to pursue a transaction to ensure that it was positive from a capital standpoint both for shareholders and, indeed, just as importantly for regulators who I think at the time would have been extremely concerned had we not -- had we proposed a transaction that might have some negative impact upon capital.

- Q. And it was sufficiently -- profoundly so important that it was, in Barclays' view, a precondition of the sale transaction that's brought us here, that it yielded a first day gain for Barclays, is that right?
- A. I think it was a -- my understanding at the time was that it was a -- for Barclays it was, essentially, a precondition.

  I don't know that there was ever a portion of the day-to-day discussion or that people used that particular word to describe it. But it was so important to Barclays. And my impression was that people on the Barclays team understood it to be so

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important that this was a positive thing to do from a capital standpoint that I felt it to be for our purposes a precondition.

Q. So you're couching your answer in terms of, for Barclays' purposes, for our purposes, the people on the Barclays team.

Was it made known to anyone outside of Barclays, sir, that it was a precondition to the transaction that Barclays have a day one gain?

A. I didn't think it was specifically mentioned, for example, to people at Lehman Brother that it was a precondition as such. But I do think it was plain during the course of the negotiations that for Barclays to receive assets as compared to liabilities they were greater than those liabilities, that that was an important feature of our ability to do a transaction because without some greater amount of assets as compared to liabilities and greater value coming to Barclays than the liabilities that Barclays was going to take on in the transaction, I think that it was very likely, from our perspective, that we would, at a minimum, risk there being a negative impact on capital. And it was, in my view at the time and at my understanding at the time, that Barclays simply did not want as best it could to take a risk of a negative capital impact.

So it's a rather longwinded answer and I apologize. I wouldn't say we haven't told anybody it was an actual

- 1 precondition but that's how we went about the job, so to speak.
- Q. Well, you said, sir, it was plain, it was plain in the
- negotiations. Let's explore that a little bit. Nobody at
- 4 Barclays ever told anyone at Lehman it was a precondition to
- 5 Barclays that Barclays have a first day gain on the sale
- 6 transaction. Is that correct?
- 7 A. I don't recall anybody using that phraseology.
- 8 Q. Well, let's not stumble over the particular noun, sir.
- 9 Did anyone from Barclays say to anyone at Lehman, in sum or
- 10 essence, that it was a precondition of Barclays doing the
- 11 transaction that it make a first day gain?
- 12 A. I don't think anybody at Barclays said the words the words
- 13 | that you just said, no.
- 14 Q. Okay. Did anyone ever say to anyone -- did anyone from
- 15 Barclays ever say to anyone at Lehman it was imperative to
- 16 Barclays that there be a first day gain on the acquisition?
- 17 A. I'm not aware of anybody, again, using that phraseology.
- 18 Q. So, from your point of view, sir, the answer to that
- 19 question is no?
- 20 A. Well, your question, I think, was in sum or essence.
- 21 Nobody used those phrases. But --
- 22 Q. Well, that's what -- forgive me for interrupting. But
- 23 let's use that particular word. Let's use that particular
- 24 word. To your knowledge, did you or anyone else from Barclays
- 25 say to anyone from Lehman in the negotiations it's imperative

- 1 that Barclays have a first day gain in this transaction.
- 2 A. No, not that I know.
- Q. Okay. And to your knowledge, sir, did anyone inform this
- 4 Court that it was a precondition to the transaction that
- 5 Barclays have a first day gain?
- 6 A. I'm not aware that anybody used that phrase, again, no.
- 7 Q. Let's try in sum or essence again then. Do you know if
- 8 anyone informed this Court, in sum or essence, that it was a
- 9 precondition that Barclays have a first day gain?
- 10 A. I don't think the -- I think the short answer is no. No.
- 11 I don't think anybody did use that phraseology. I don't think
- 12 anybody said that there needed to be -- that it was a
- precondition that there be a gain. In one of my earlier
- 14 answers, I said that there were other issues that were known.
- 15 But I don't think anybody said it was a precondition.
- 16 Q. And no one from either Lehman or Barclays informed the
- 17 | Court in any way, shape or form, sir, that it was a
- $18 \mid$  precondition to the transaction that Barclays have a first day
- 19 gain, isn't that correct?
- 20 A. Sorry. Could you repeat it? Did you ask me whether --
- 21 Q. As far as you know --
- 22 A. -- Barclays said that?
- 23 Q. Let's start with Barclays. As far as you know, sir,
- 24 nobody from Barclays said to this Court in any way, shape or
- 25 form that it was a precondition or imperative to Barclays that

- 1 there be a first day gain for Barclays in the sale transaction?
- 2 A. I'm not aware of anybody in Barclays saying that, no.
- Q. And you're not aware, sir, of anybody from Lehman
- 4 informing the Court in any way, shape or form that it was
- 5 imperative for Barclays to complete the transaction to have a
- 6 | first day gain, are you?
- 7 A. I don't think that was said.
- 8 Q. And in all of your work keeping apprised of the events
- 9 before this Court concerning the sale transaction, you didn't
- 10 learn that anyone informed the Court in any way shape or form
- 11 that the sales transaction required a first day gain for
- 12 Barclays?
- 13 A. With the exception that there were other pieces of
- 14 information from which one might have been able to deduce that,
- 15 | I agree with your -- I agree with you.
- 16 Q. Okay. So apart from pieces from information from which
- 17 one might have been able to deduce that it was a precondition
- 18 to Barclays that there be a first day gain, you're aware of no
- 19 other way for the Court to know that it was a precondition to
- 20 Barclays that there be a first day gain. Is that correct?
- 21 A. That's correct.
- 22 Q. And I take it that as part of your duties in connection
- 23 with the sale transaction, you would have reviewed the motions
- 24 that were filed before the Court seeking the Court's approval
- of this acquisition?

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- 1 A. I can't tell you now that I did do that. I don't recall
- 2 | whether or not I did.
- 3 Q. Okay. Well --
- 4 A. Somebody in my department would certainly do it. And
- 5 certainly, lawyers acting for Barclays Capital did.
- 6 Q. Okay. I take it from your prior answers that nothing ever
- 7 came to your attention in the various papers that were filed
- 8 | with the Court concerning a first day gain for Barclays or
- 9 precondition of a first day gain for Barclays.
- 10 A. I'm not aware of anything in the papers that, again,
- 11 highlighted a precondition for Barclays, no.
- 12 Q. And I take it then, sir, that nothing that --
- MR. GAFFEY: Withdrawn.
- 14 | Q. I believe you said, sir, that Barclays' representation --
- 15 its outside representation in connection with the sale
- 16 transaction included the lawyers at Cleary Gottlieb, is that
- 17 | right?
- 18 A. Correct.
- 19 Q. And lawyers at Sullivan & Cromwell, is that correct?
- 20 A. Yes.
- 21 Q. And actually, later in the sequence, come December of
- 22 2008, some lawyers from Boies Schiller as well, is that
- 23 correct?
- 24 A. Yes. At that point in time, Boies Schiller was
- 25 representing us with respect to a particular set of issues

- which came -- which arose during the transaction. But Boies

  Schiller was not at that point advising us with respect to the
- Q. I didn't mean to suggest they were, sir. So the record is clear, the Boies Schiller involvement -- and we'll get to the topic a little later -- is, roughly, the end of the year. It's
- 7 November/December, is that right?

Lehman transaction.

8 A. Correct.

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- 9 Q. It's not in connection with the sale transaction itself in 10 real time when it's being brought to the Court for approval.
- 11 A. Correct.
- Q. Okay. Now, I take it in your position as chief legal
  officer and your work in connection with the sale transaction,
  it would have been within the ambit of your responsibilities to
  give instructions to your outside counsel to make the necessary
  disclosures to the Court so it had fair and accurate disclosure
  of the terms of the transaction. Is that right?
  - A. Yes. Any obligation that we owed at that point in time to the Court I would certainly expect that, together with our external advisors, we'd ensure -- we'd do everything we could to meet those obligations. Absolutely.
  - Q. And you refer to any obligation that we had at any point at that time. By "that time", do you mean the period from the 15th through the 22nd, that is, the days leading up to the sale hearing and through the closing?

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transaction?

- A. Well, I think any obligation in connection with the proceedings before the Court, yeah.
- Q. And in Barclays' view, did it have an obligation to make disclosures to the Court in connection with the sale
  - I think that the way that the transaction was framed and the arrangements framed, there was an agreement that the lawyers acting for Lehman Brothers would be responsible for making the necessary disclosures to the Court, making the necessary arrangements so that the relevant Court relief could be sought and hopefully achieved. And I think that the parties, although I don't recall a specific discussion about this, I think the parties presumably felt that it was the right thing to do to have one presentation of the facts that were relevant. And I believe, in that context, there was an agreement that we would seek consent before we did anything. So there was a limitation to that extent. But certainly, if there was anything that arose that was of meaning or of relevance or felt to require intervention by Barclays, I certainly would have expected our external lawyers to tell us that and, if necessary, to do something about it.
    - Q. This agreement you referred to, sir, concerning the extent to which Barclays could make disclosures to the Court, was that part of the asset purchase agreement?
- 25 A. I think it was, yes.

- 1 Q. You have before you, sir, a binder, I hope.
- 2 A. I do.
- MR. GAFFEY: And, Your Honor, you appear to be the
- 4 only one without your book. Can I approach?
- THE COURT: Yes.
- 6 Q. And you'll find behind tab 1 of your binder, Mr. Hughes,
- 7 | Section 7.2.
- 8 A. That's M-1, yeah?
- 9 Q. I beg your pardon. M-1.
- 10 A. Yes, I see it.
- $11 \mid \mathsf{Q}$ . And is Section 7.2 the asset purch -- take a moment, sir,
- 12 to familiarize yourself with the section. And then tell us
- 13 whether Section 7.2 of the asset purchase agreement is the
- 14 agreement you referred to a moment ago concerning whether or
- 15 when Barclays could address the Court with regard to the sale
- 16 transaction.
- 17 A. Yes. That looks like it's the relevant section.
- 18 Q. And that section reads, I think in pertinent part,
- 19 beginning the last two words on page 22: "Purchaser shall not
- 20 without the prior written consent of seller file, join in or
- 21 otherwise support in any manner whatsoever any motion or other
- 22 | pleading relating to the sale of the purchased assets
- 23 hereunder." Do you see that?
- 24 A. I do.
- 25 Q. Is that the provision which you are reading which, in your

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- view, restricted Barclays from making disclosures to the Court
- 2 in connection with the sale transaction?
- 3 A. I think -- that's the provision I'm referring to. I think
- 4 it said there was a limitation. I don't -- and -- but that's
- 5 the provision that I had in mind, yeah.
- 6 Q. I'm sorry, sir. Did you say you don't think of it as a
- 7 | limitation?
- 8 A. No. I think I said I used the word "limitation", not the
- 9 word "restriction".
- 10 Q. Okay.
- 11 A. But that's what I had in mind, yes.
- 12 Q. All right. And when you had that in mind, did you notice
- 13 the provision about how ever it was it limited Barclays or, to
- 14 use my word, restricted Barclays, it was an easy limitation to
- 15 lift simply by asking the permission of the seller?
- 16 A. Yes. It didn't actually arise as far as I recall. But
- 17 yes. It would have been a fairly easy thing to seek that
- 18 consent, absolutely.
- 19 Q. Well, did Barclays have lawyers in attendance at the sale
- 20 procedures hearing on the 17th of September and at the sale
- 21 hearing on the 19th?
- 22 A. Yes.
- 23 Q. And to your knowledge, did lawyers for Barclays address
- 24 the Court in connection with the sale procedures hearing and
- 25 the sale hearing?

- 1 A. I don't immediately recall exactly what the addresses
- 2 referred to. But I think there were moments during each of the
- 3 proceedings when representatives of Barclays' law firms did
- 4 speak, yes. Absolutely.
- 5 Q. Well, for example, sir, there were, to use your word,
- 6 | moments when Lindsay Granfield stood up and addressed the Court
- 7 about aspect of the sale transaction, correct?
- 8 A. Correct.
- 9 Q. For example, do you recall a time when Ms. Granfield,
- 10 toward the end of the sale hearing, talked about whether or not
- 11 certain safe harbor provisions applied?
- 12 A. I don't know -- recall that specific piece. But
- certainly, there were several occasions when people when Cleary
- 14 Gottlieb spoke.
- 15 Q. And I don't mean to single out Ms. Granfield. I mean, as
- a general matter, sir, there were lawyers from Cleary Gottlieb
- 17 in the courtroom for both hearings and they spoke to the Court,
- 18 correct?
- 19 A. I believe that's correct, yes.
- 20 Q. And in fact, sir, do you recall or have you learned that
- 21 at the beginning of the sale hearing before -- well, the Court
- 22 convened briefly and then granted a recess so that lawyers and
- 23 others could talk to those assembled about changes that had
- 24 occurred in the deal during the week.
- 25 A. I did become aware of that, yeah.

- Q. Okay. And you are aware, are you not, that a man named
  Michael Klein spoke during that recess provision -- that
  recess?
- 4 Α. I wouldn't say that I'm aware that Michael Klein spoke. As you pointed out, one of the things that I tried to do as a 5 6 30(b)(6) witness was to try to establish what, in fact, had 7 happened at that hearing. It was own dim and shaky 8 recollection that perhaps Michael Klein had spoken or because, 9 as I say, I wasn't present. But my own recollection was that I 10 did speak to Michael Klein to try to establish whether in fact 11 such a discussion took place or -- and if so, what was said. 12 My recollection of that discussion with Michael Klein was that he could not remember particularly well and so I didn't feel 13 14 that, in light of my own shaky recollection I could say one way 15 or another. I thought he had. He wasn't sure. I didn't --I'm still not sure. 16
  - Q. Okay. Quite apart from the content of what he said, sir, the fact is you vaguely know and you learned as part of your 30(b)(6) related investigation that Michael Klein stood in this courtroom as a representative of Barclays talking to attendees at the sale hearing, yes?
  - been clear. What I intend to say is I'm not sure about that.

    I had thought at one point in time that that had happened but

    I'm not sure that it did. I think, in any event, it did take

No. I think I may not have -- my last answer may not have

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place, if at all, at a time when the Court was not sitting as I understand it.

Q. Would that be the distinction in your mind, sir? You make that point, that the Court was not sitting. Is there some distinction between the court being in session with Judge Peck on the bench and a recess at a hearing before the Court in terms of this limitation that you think 7.2 put on Barclays?

A. Well, I hadn't thought about it in that context, to be honest. The distinction is does it help me remember better when the thing may have happened. My recollection had been, shaky otherwise, that if Michael Klein had made some kind of presentation, I had thought that it was at a time when the Court wasn't sitting. So that's the reason why I focused on that.

The specific language of this clause allow for Michael Klein to do something on a more informal basis. I think if I read it now I could probably justify that approach. But that's now I had thought about whether or not the event had taken place.

Q. Quite apart from Section 7.2 of the asset purchase agreement, sir, the fact is that lawyers and other representatives -- well, lawyers representing Barclays addressed the Court during proceedings relating to the sale transaction, right?

A. Correct.

- 1 Q. We agree on that?
- 2 A. Correct.
- Q. And they made representations or arguments or statements
- 4 to the Court in connection with the motion seeking approval of
- 5 the sale transaction, correct?
- 6 A. Again, I can't recall the specifics. But yes, they
- 7 addressed the Court and presumably said things of substance.
- 8 Q. And you agree with me -- and as a 30(b)(6) witness, sir,
- 9 Barclays agrees, does it not, that if its lawyers do stand up
- 10 and speak to the Court, they have -- Barclays has a full and
- 11 complete duty of truth and accurate disclosure about the
- 12 transaction at issue, correct?
- 13 A. Of course. Absolutely.
- 14 Q. Of course they do. And if they know that there is
- 15 material or pertinent information that is not being told to the
- 16 Court, Barclays has an obligation to bring that information to
- 17 | the Court's attention, correct?
- 18 A. Certainly, if it's material. We could possibly debate
- 19 what pertinent means but certainly, if it's material. Of
- 20 course.
- 21 Q. And they either should address the Court directly or
- 22 inform those who are about a mistake or incorrect information
- 23 or incomplete information that's given to the Court. Barclays
- 24 understood it had that obligation, correct?
- 25 A. Absolutely.

- Q. Now, you described the -- you agree that the -- that

  Barclays' view was that it was imperative that it make a first

  day gain on the acquisition. Do you know, sir, if the lawyers

  for Barclays were aware that it was an imperative that Barclays

  make a first day gain on the acquisition?
  - A. Again, I don't recall whether or not there was any discussion in those terms. I do think that the lawyers acting for Barclays understood that it was crucial to Barclays that there be positive outcome on that transaction. And by positive, I mean one which yielded -- which I could use the term -- the phraseology now, which yielded a gain for Barclays. In other words, it was positive from a capital standpoint and that we made money on it and we didn't lose money.
  - Q. You used the term before that you believed, although
    Barclays had not said that it was an imperative there be a
    first day gain, that people might have been able to deduce that
    that was a precondition for Barclays. You recall that?
- 18 A. Yes.

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- Q. Was it Barclays' view that the Court might have been able to deduce that it was imperative there be a first day gain for Barclays on the acquisition?
- A. I certainly wouldn't want to speak for what the Court would or would not be able to --
- Q. I'm asking about Barclays' view, sir, not the Court's
  view. I'm asking if it was Barclays' view that the Court might

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- have been able to deduce that it was imperative there be a first day gain for Barclays on the acquisition.
- A. As I was conducting the review that we've touched on once or twice to prepare to be a 30(b)(6) witness, it appeared to me from what I read and from what -- and from the people I spoke
- Q. And was it Barclays' view at the time of the sale
  transaction proceedings that it was sufficient, as a matter of
  disclosure, that the Court might have been able to deduce that
  it was an imperative Barclays have a first day gain on the
  acquisition?
- 12 A. Could you repeat the question?

to that that was possible, yes.

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- Q. Well, sir, did Barclays think that was enough in terms of disclosure that the Court might have been able to figure it out?
  - A. I think at the time those present for Barclays would not have been -- even if they were knowledgeable about the detail, they wouldn't necessarily have been certain about it. I don't think that at that particular point in time those present for Barclays felt that it was a necessity to make the disclosure in those terms. I think the people who were present in the room for Barclays felt that what was disclosed to the Court at the time was full and fair and accurate, was sufficient, certainly, to fulfill what we felt were our disclosure requirements at the time. Naturally, we were relying, to some degree, on others to

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- 1 make the presentation and to make the relevant disclosures.
- 2 And there was a certain amount of faith, absolutely, placed in
- 3 the Weil Gotshal firm to get that right. But certainly, we
- 4 didn't -- I believe, through the people I've spoken to or from
- 5 | what I've read, feel that there was a lack of disclosure in any
- 6 way.
- 7 Q. Well, sir, you said a few moments ago that Barclays had
- 8 not actually told anybody outside of Barclays that it was
- 9 imperative that there be a first day gain for Barclays. Do you
- 10 recall that?
- 11 A. I recall -- that's absolutely what I said, yeah.
- 12 Q. Okay. And I take it then that nobody from Barclays ever
- 13 told anybody from Weil Gotshal it was imperative there be a
- 14 | first day gain for Barclays, is that correct?
- 15 A. I don't know that anybody did.
- 16 Q. Okay. So to the extent that Barclays was relying on Weil
- 17 Gotshal to make disclosures, you would agree with me, sir, that
- 18 Weil Gotshal wasn't in a position to make a disclosure that it
- 19 was imperative for Barclays there be a first day gain on the
- 20 acquisition, correct?
- 21 A. It would have been hard for them to do so.
- 22 Q. Well, it would be impossible, wouldn't it, sir? If they
- 23 don't know, they can't tell the Court. Unless they had been
- 24 able to deduce that it was imperative there be a first day gain
- 25 for Barclays.

- 1 A. I agree with you.
- 2 Q. Okay. So had Weil Gotshal been able to deduce that it was
- 3 imperative, Weil Gotshal might have been in a position to make
- 4 a disclosure to the Court about this precondition of the sale
- 5 transaction. Is that right?
- 6 A. I don't think, as I said, that it was a precondition to
- 7 the sale transaction in a formal sense. I've -- we've
- 8 Q. It was --
- 9 A. -- used that term to identify the significance to Barclays
- 10 of the need for a gain.
- 11 Q. Well, sir, was it a condition of the agreement -- was it a
- condition of the agreement that Barclays make a first day gain?
- 13 A. No. Which is possibly part of the reason why nobody felt
- 14 | that it needed to be disclosed, I don't know.
- 15 Q. So it was an informal precondition? Does that make it a
- 16 preference? Does that make it its desire or does that make it
- 17 | a precondition to the deal? Which is it, sir?
- 18 A. I think it's an indication of what is of real significance
- 19 to Barclays without making a comment in using that phrase about
- 20 what was imperative to Lehman Brothers or whether or not that
- 21 particular imperative of Barclays needed to be disclosed itself
- 22 to the Court.
- 23 | Q. Okay.
- 24 A. At the time, nobody at Barclays felt that that imperative,
- as I've subsequently described it, needed to be disclosed.

- 1 Q. I want to ask you this question very precisely, sir. Was
- 2 it a condition of the agreement that Barclays make a first day
- 3 | gain?
- 4 A. No.
- 5 Q. Would you turn to page 350 of your deposition transcript
- 6 which is in the binder before you?
- 7 A. Can you tell me whereabouts it is in the binder?
- 8 Q. You ought to have a tab that says "Transcript". Find it?
- 9 A. Yes. I have it.
- 10 Q. And when you're there, go to page 350. And I'd ask you
- 11 take a look at the question and answer from line 2 through line
- 12 4. Let me know when you get to the page. Okay. Do you see
- 13 this question and this answer, sir?
- 14 | "Q. Was it a condition of the agreement that Barclays make a
- 15 | first day gain?
- 16 | "A. It was a precondition for Barclays."
- 17 Was that truthful testimony when you gave it, sir?
- 18 A. Yes.
- 19 Q. All right. And when I asked you a moment ago those
- 20 precise words, was it a condition of the agreement that
- 21 Barclays make a first day gain and you answered "No", are you
- 22 making some distinction between a condition and a precondition?
- 23 A. Not just that, but also I did use the phrase "for
- 24 Barclays".
- 25 Q. Ahh.

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- A. I wasn't intending to suggest when I gave you that answer
  nor was I intending to suggest today that it was a condition of
  the agreement in the sense that I would view a condition of the
- 5 | Q. Okay, sir.

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- 6 A. It was a precondition for us to close the transaction.
- 7 For us, we wanted to ensure a gain.

agreement in a legal sense.

Q. So when I asked you at your deposition was it a condition
of the agreement that Barclays make a first day gain and you
answered "It was a precondition for Barclays", those present

were meant to understand your answer to mean no?

didn't interpret it that way at the time.

- A. I think the answer was intended to be understood as I've
  just described. I don't recall at the time being asked either
  then or subsequently whether it was a condition in a formal
  legal sense. It's possible that you were asking me that but I
- Q. Okay. So let's explore a little bit this concept of an informal precondition. Would Barclays have done the deal if there was no first day gain built in to the deal?
- 20 A. I wouldn't say, first of all --
- 21 Q. Was it formal to that extent --
- 22 A. -- that there was any gain built into the deal, first of
- 23 all. Secondly, if by your question you mean that Barclays --
- 24 | would Barclays have closed the transaction if it didn't think
- 25 it was going to make a gain, no I don't think Barclays would

1 have.

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- Q. And in that sense, is that what you meant by it was a precondition for Barclays? It wouldn't close if it didn't have a first day gain?
- It wouldn't do the transaction. If I may take you back to 5 something I said earlier, the -- this transaction was first and 6 7 foremost about strategic development of the bank. secondly, assuring that if we were to pursue that sort of 8 9 strategic transaction that it was positive to capital and 10 beneficial therefore to shareholders and not a negative from a 11 regulatory capital and, therefore, from our regulators' 12 perspectives.
- 13 | Q. Okay.

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- A. So it was, for us, a precondition. Other words that one could use? I didn't necessarily spend a lot of time then thinking about the particular word "precondition". I was more concerned to identify for you in answering the question that this was something that was of huge importance to Barclays. I couldn't tell you whether it was of huge importance to anybody else. But it was not a formal condition in the legal sense in the agreement.
- Q. Okay. Did you think it might be of some degree of importance to the Court when it was assessing the transaction for the purpose of deciding whether to grant or deny the sale motion that Barclays wouldn't close if there wasn't a first day

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1 gain in it?

- A. No, I didn't think that and nor did the people who were then present for Barclays because I think those people present thought then and Barclays had always thought that the necessary disclosures were made to the Court to enable the Court to make a determination.
- Q. Would those be disclosures sufficient to enable the Court to maybe be able to deduce that Barclays would take more assets than it would assume liabilities, that it would have a first day gain?
- A. There is, I'm sure, more that goes into the analysis of what yields a first day gain than just do the assets outweigh the liabilities though I would think that would be likely a pointer. But I think it's important for me to say that at the time, I don't think anybody at Barclays nor any of its advisors, felt that there was an absence of any formal or -- of disclosure or detailed disclosure. And I don't think anybody ever advised Barclays nor did Barclays think at the time that it was a necessary part of the disclosure to identify this point of huge significance to Barclays.
- Q. Was it -- this point of huge significance to Barclays,
  have you ever spoken to Bob Diamond, the president of Barclays,
  about it?
- A. I couldn't tell you that I specifically have spoken to Bob about it.

- 1 Q. Have you -- has it come to your attention that Mr. Diamond
- 2 has said that an asset/liability mismatch in Barclays' favor
- 3 was a condition to the deal?
- 4 A. It's possible that Mr. Diamond may have said something to
- 5 that effect at his deposition.
- 6 Q. Let me refresh your recollection, sir. You came to Mr.
- 7 Diamond's deposition, correct?
- 8 A. I think I just finished off that last sentence by saying
- 9 it's possible he said something to that effect at his
- 10 deposition.
- 11 Q. All right. 'Cause I remember seeing you there. Did you
- 12 hear him say that an asset/liability mismatch in Barclays'
- 13 | favor was a condition to the deal?
- 14 A. I don't now recall that phrase but it wouldn't surprise me
- 15 if he used it.
- 16 Q. Wouldn't surprise you because you knew it at the time back
- in September of 2008, correct?
- 18 A. I think that Barclays was looking to take on a greater
- 19 value of assets than the liabilities. Absolutely.
- 20 Q. And in the process, meet its own condition for a first day
- 21 gain, yes?
- 22 A. That would be a good part of it. I'm not necessarily
- 23 saying right now that it's the whole but it's certainly a big
- 24 part of it, yes.
- 25 Q. So let me go back to the question I asked you a few

- moments ago. While Barclays had the view that it was a precondition that it have this asset/liability mismatch, this first day gain, was Barclays of the view that it was not necessary to tell that fact to the Court when approval was sought for the transaction?
- A. The fact of the precondition for Barclays? Is that your question?
- 8 Q. Yeah.

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- 9 A. I don't think that that was a necessary disclosure to the
  10 Court. And certainly nobody ever advised Barclays that it was,
  11 either.
- Q. Of all those making representations to the Court, sir,

  concerning the structure and the terms of the transaction,

  you're not aware of anybody who made any representations to the

  Court who is in a position to know one way or the other whether

  Barclays would have a gain, correct?
  - A. I think it would have been hard for the particular individuals at court to know that with certainty.
    - Q. And no one knew one way or the other who was making -- no one who was making representations to the Court knew one way or the other that it was imperative for Barclays to have that first day gain or it would not close, did they?
    - A. I think that the people representing Barclays then and people present then would have been aware that it was important for Barclays to not to lose money on the transaction. It would

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have been important for Barclays to take on more assets than liabilities in the transaction. And I believe that they understood how important that was and that those were imperatives. Whether they could or were in a position to translate that into knowledge of a first day gain, I think is doubtful in the absence of a real discussion on that particular point and in the absence of probably of a discussion involving additional people at Barclays. And I don't know -- I doubt that those people would have known that for one way or another whether the imperative of a first day gain, so described, was there or not. They would certainly have known that it was hugely important to Barclays to take on more assets than liabilities and to make money on the transaction and not to lose money on the transaction. When you say imperative of a first day gain, so described, sir, you don't mean to suggest those are my words and not yours, do you? No. But I think those words are meaningfully different potentially so that -- because a first day gain may not have been the currency of discussion among the relevant lawyers who were present but certainly the currency of discussion prior to that point would have been about taking on more assets than liabilities and making money rather than losing money. On the --Q.

So to that extent, I think there was a difference.

otherwise --

- Q. On the first day. On acquisition at signing as opposed to successfully operating the business thereafter and making money. It had to be a first day gain, correct?
- A. Well, I think both of those things that you mentioned were very important. Getting back to your earlier question, I thought you were asking me about what the people present would have actually known. And I thought I was answering that question by saying that I think they would have known that it was very important to Barclays to make money, a gain. Whether they would have thought about or know one way or the other whether it was imperative that that be a day one gain, I'm not sure that they would've known that. Nor am I sure that it was, as we've earlier discussed, that it would've been known to others.
  - Q. Sir, have you in the past expressed a view that the Court felt that it was not relevant whether or not a windfall profit did or did not exist in the sale transaction for Barclays?
- A. It's possible that I used language to that effect in my deposition. I seem to recall you asking me a question about sort.
  - Q. Well, let's turn to your deposition and see if it was in the question or the answer, okay? It's sort of a long answer, sir, so I'm going to ask you first to go to page 38, line 15.

    And then we're going to read through to page 40, line 2. And

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- then we'll come back to a couple of particular lines in your answer. Let me know when you're at that page, sir.
- 3 A. I'm at 38 now.

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4 Q. Okay. Starting at line 15:

the sale transaction?

- "Q. Sir, is Barclays aware of any disclosure to the Court of any profit or gain that Barclays anticipated it would make from
  - "A. On September the 19th, I'm not aware of anybody identifying to the Court a gain nor am I aware that anybody who made any representations to the Court was in a position to know one way or the other whether Barclays would have had a gain. I do think there were objections at that hearing based on the notion that Barclays would make a windfall profit from the transaction. There was some meaningful complaints, for one of a better word, made on behalf of creditors, I believe, that identified to the Court a strong likelihood that Barclays would make what, in their description, was a windfall profit. And I believe that the judge heard those complaints and dismissed them as being insignificant in light of the importance of the transaction and in the importance of approving the transaction, among other things, for the benefit of the estate, creditors
- 23 And here, I'm at line 19:

and customers."

24 "And I believe also that the Court felt that it was not relevant whether or not that windfall profit did or did not

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- exist. Even if it did, I think that the judge explained there was a greater need in light of the turmoil and the markets at that point in time. But as I mentioned, in particular, for the benefit of the estate and creditors."
- So was that a truthful answer when you gave it at your deposition?
- 7 A. Yes, it was truthful.
- Q. Okay. And at line 19, you see you say "And I believe also that the Court felt that it was not relevant whether or not
- 10 that windfall profit did or did not exist." You see that?
- 11 A. I do see that.
- Q. Okay. So we've agreed, sir, that is a statement you've
- made before?
- 14 A. Yes.
- Q. And you believe it was a truthful statement when you made
- 16 | it?

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- 17 A. I do believe it was true, yes.
- Q. And does it accurately state Barclays' view of the proceedings that took place in this Court on the 19th of
- 20 September, 2008 that the Court felt it was irrelevant that
- 21 there might be a windfall profit for Barclays?
- 22 A. What I was communicating here, as I think we've earlier
- 23 discussed, was the aggregation of the recollections of people
- 24 present and also my own review of what I hoped were relevant
- 25 documents at the time. And what I think I'm rendering here is

- 1 the impression that I gleaned from all of that information.
- Q. Did you learn, sir, that during the course of the
- 3 hearings, both on the 17th and the 19th, the Court asked
- 4 specific questions about the value that was being transferred
- 5 to the purchaser?
- 6 A. I do recall that, yes.
- 7 Q. And do you recall that the Court asked specific questions
- 8 | about the consideration given in return for that value? Do you
- 9 recall that?
- 10 A. I do recall there were questions, yes.
- 11 | Q. And do you recall that the Court asked at one point how to
- value the overall value of the transaction? Do you recall
- 13 | that?
- 14 A. I recall something of that sort, yes. I don't recall the
- 15 | specific words, obviously.
- 16 Q. And, in particular, with respect to particular portions of
- 17 the transaction concerning such things as variances on real
- 18 estate values and whether an appraisal was done for the real
- estate piece of the deal, the Court asked particularized and
- 20 particular questions about whether an adequate investigation
- 21 had been done or whether adequate information was available
- 22 about the value to be transferred. Do you recall that?
- 23 A. I do recall that and many other questions about value
- 24 during the evening, yes.
- 25 Q. Did you learn about those things in the course of your

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1 investigation as a 30(b)(6) witness?

A. Yes.

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Q. So you learned them before you gave this answer, "And I believe also that the Court felt that it was not relevant whether or not that windfall profit did or did not exist." Is that correct?

As I said, I was giving an impression from the information Α. that I had gathered. There was also a lot of other information relevant to forming the opinion that I expressed during my deposition including a substantial amount of other relevant information regarding valuations of one form or another. Most significant among which was that I think it was clear at the time and it certainly appears to be clear to me that few, if any, values could be ascertained with any certainty. valuations were themselves moving around at lightening pace not just at that particular point in time but had been for quite a long time and, indeed, I think continued to thereafter. And it was in light of those additional comments that I -- that appeared to me the phraseology I used at the time of my deposition was appropriate. It may not be artful but it is intended to suggest that there was a lot of information presented to the Court, a lot of information around uncertainties with respect to values. There were particular exchanges, as I read the transcript, which suggested, first of all, that complaints had been raised and that the Court, having

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heard them, certainly at a minimum declined to take the course urged by those complainants. And from all of that, it seemed to me at the time I gave this answer to your question that there were more important considerations than just the amount of profit that Barclays might make out of the transaction not least among there seemed to me to be that it was very, very difficult indeed, at a minimum, for anybody to establish values either on the night of the 19th or indeed at any other time. And certainly, the fact that it was so difficult to establish those values was a significant part of the reason why I used the language that I used in my deposition. Do you recall learning that at the sale procedures hearing Q. and again at the sale hearing on the 19th, the Court was told that the amount of cure liabilities that Barclays would assume as part of the transaction was in the range of 1.5 billion dollars?

- A. I don't immediately recall exactly when that suggestion
  was made but I do recall it was made, yes.
- Q. Yeah. You know it was made and you know it was that amount, 1.5 billion dollars?
- 21 A. At some point, yes. I agree.
- Q. Okay. And do you think, sir, it was important that if an estimate of cure liability assumptions was given to the Court that it be the best estimate of how much would actually be spent on assumed liabilities for cure?

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A. I think it was important that any estimate that was given was given -- was as good an estimate as it could be in the circumstances. And you happened to pick the cure estimate. It's my belief from what I knew at the time of the transaction and from the discussions I had subsequently that there was a good faith effort made to establish what that number should be. That estimate and that effort was made necessarily by people at Lehman Brothers because Barclays had no prior knowledge about the relevant information that would go into that estimate and nor any ability at the time to test the estimate. And I do believe it was a conditional, if you'll forgive me for using that word, part of the agreement that Barclays might take on that sort of liability.

- Q. Okay. That was a formal or an informal condition, sir?
- A. I think that was a much more important than a formal condition.
- Q. And did you think it was a formal or informal condition that the number bear some relation to what actually would be
- spent after the transaction by Barclays on assumed cure --
- 20 liability for contract cure?
- A. I don't think anybody knew at that point in time what was likely to be spent.
- Q. Okay. Did you think if nobody knew what was likely to be spent somebody should have put a caveat on that number, like it

could be 1.5 billion, it could be 238 million, it could be

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zero?

- A. I believe that Weil Gotshal representing Lehman Brothers identified very plainly that it was an estimate and that it was an estimate that was difficult to be sure about not least because Barclays had at least sixty days post-closing to determine which of the contracts relevant to the cure payment might actually be taken on. And indeed, I don't believe that there was an opportunity for Barclays at the time to assess that.
- Q. I take it from our discussion, sir, over the last half hour or so that since it was a precondition or an imperative for Barclays that there be a first day gain, that Barclays, in fact, did have a first day gain on the transaction. I'm deducing that from the fact that you closed. But is that true?

  A. I believe we -- I believe we did announce a gain on the
- Q. Okay. Did there come a time, to your knowledge, when -
  MR. GAFFEY: Withdrawn. Could we put -
  (Pause)
- Q. Sir, in your book, if you could reach for M-259. And I'd ask you, sir, to turn to page 23, paragraph 56.
- 22 A. Sorry. Could you repeat the number?

transaction, yes.

Q. Yeah. Just if we could stay on this first page for a
moment. This, so you have context, is the objection of
Barclays Capital Inc. to debtors' motion for an order under

- Rule 2004 authorizing discovery of Barclays Capital Inc. You
- 2 see that in the title?
- 3 A. I do.
- 4 Q. Now if you could turn, sir, to page 23. Now I'm going to
- 5 direct your attention in a moment, sir, to paragraph 56. But
- 6 do you recall, sir, a time when an application was made by the
- 7 movants represented here for an order allowing discovery from
- 8 Barclays --
- 9 A. Yes.
- 10 Q. -- concerning the sale transaction?
- 11 A. Yes.
- 12 Q. And you saw the papers that were filed in connection with
- that application for an order compelling discovery?
- 14 A. I'm sure I did see them. Whether I read all of them, I
- 15 don't know.
- 16 Q. Okay. Now, we spoke a moment ago about the fact that
- 17 | Barclays had an immediate gain on acquisition -- and, sir, we
- 18 can go find the document but you do recall that an immediate
- gain on acquisition was announced by Barclays in February of
- 20 2009. Do you recall that?
- 21 A. I think it was announced then, yes.
- 22 Q. Okay. Take a look at --
- 23 A. It's possible that it was announced earlier but I'm not
- 24 sure.
- Q. We'll get to that document in a moment. I'll remind you

of the exact date. But take a look at paragraph 56, sir, of this brief filed by Barclays in which it's opposing the discovery that was sought. And it says the following:

"Finally, LBHI also points to the fact that Barclays has recorded a gain for accounting purposes on the transaction and implies that this supports its request for broad discovery.

This accounting gain is irrelevant to the fairness of the sale transaction and is not a basis for seeking discovery. The fact that thus far the acquired businesses have performed well and have generated an accounting gain has no bearing on the adequacy of consideration when the transaction closed." Do you see that?

A. Yes.

Q. Do you read that sentence to disclose the fact that the

Q. Do you read that sentence to disclose the fact that the gain was on acquisition or that it was from successful post-closing operation of the company?

17 (Pause)

A. I'm not sure it is capable of being read in only one way.

My understanding is that there was an accounting gain on day 1.

My understanding also is that since that day 1 accounting gain

-- or if that's the right phrase to use -- was announced that

the businesses have operated well and that that, I think,

likely yields further gain.

Q. Do you think "thus far the acquired businesses have performed well" would allow one to possibly deduce it was

- 1 referring to a first day gain, sir?
- 2 A. Well, this phrase seems to be referring to a period which
- 4 Q. It does, doesn't it?

is after first day.

- A. So I don't know whether, from an accounting standpoint, it
- 6 would be relevant to the assessment of a first day gain.
- 7 Q. Okay. And further down in the paragraph, sir, it says
- 8 | "LBHI is not entitled to a purchase price adjustment" -- you
- 9 with me in the document? It might be easier to follow on the
- 10 screen where we're highlighting it. Your choice but --
- 11 A. Yeah. It's highlighted here as well.
- 12 Q. "LBHI is not entitled to a purchase price adjustment based
- on the positive performance of those businesses thus far under
- 14 | Barclays' management." Do you see that?
- MR. BOIES: Your Honor, for contextual purposes, could
- we read the next two sentences, particularly the last sentence?
- 17 THE COURT: Sure, although it's on the screen anyway.
- 18 So we all can see what it says. But let's include it in the
- 19 record.
- 20 MR. GAFFEY: I'll read it out loud, Your Honor.
- 21 Q. "Further the accounting gain does not reflect the
- 22 substantial costs and expenditures relating to integration of
- 23 the acquired business assets and does not reflect the
- 24 considerable risk Barclays undertook at the time by entering
- 25 into the transaction, governing accounting standards, preclude

interpreting that wrongly.

application of liquidity discounts to the significant number of illiquid positions acquired as part of the transaction and require recognition of anticipated future revenue associated with intangible assets which could depress Barclays results in future periods as the intangible assets are amortized over time."

Now, having read you the whole thing, sir, do you see

anything in there that suggests that Barclays' gain was on acquisition, it was immediate, it was a first day gain?

A. I don't think that it says specifically a first day gain.

As I read the whole of the paragraph, it seems to be, at least in part, explaining how post-closing performance from an accounting standpoint is relevant to the establishment of the gain. Again, I'm not an accountant and so I could be

Q. Okay. Well, let's look at another document that describes Barclays' gain and see if we can find a difference between how you describe these things. If you would turn, Mr. Hughes, to M-100 in evidence.

MR. GAFFEY: I should mention for the record, Your Honor, we're all trying to do it, M-259, which I referred to a moment ago, is also in evidence.

THE COURT: Fine. I'm going to assume that every document that's used is in evidence unless somebody is making a motion to admit it after its use or before its use.

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- 1 MR. GAFFEY: Thank you, Your Honor.
- Q. Are you at Exhibit M-100?
- 3 A. Yes.
- $4 \mid Q$ . And why don't you turn to page 95 of that exhibit? And
- for context, sir, you recognize this to be the Barclays'
- 6 results announcements, figures 2008 that was published in or
- 7 around February of 2009?
- 8 A. It says on the front that it's the results announcement,
- 9 figures 2008.
- 10 Q. Okay. The date it was published is not relevant to the
- 11 question I'm going to ask you, sir. I want you to take a look
- 12 at how the gain is described here.
- 13 A. Page 95.
- 14 Q. At page 95, you'll see -- it's one of notes. It's note
- 15 11, "Acquisitions".
- 16 A. Yes, I see that.
- 17 Q. And you can take your time if you'd like, sir, but I'll
- 18 tell you that what follows in "Acquisitions" describes the
- 19 transaction. And the paragraph I'm interested in is the second
- 20 from the last on the page beginning "The excess". Do you see
- 21 that?
- 22 A. Where it says "The excess of the value of these assets".
- 23 Q. Yes.
- 24 A. Yes, I see that.
- Q. That's the one. The one that says, "The excess of the

- fair value of net assets acquired over consideration paid
- 2 resulted in 2,262,000,000 pounds of gains on acquisition."
- 3 That sentence. Do you see that?
- 4 | A. I do.
- 5 Q. Now that tells you that the gain was immediate, correct?
- 6 A. Well, it says "gains on acquisition". I don't know that
- 7 that means immediate day 1 or additional factors that need, for
- 8 results announcements purposes, to be factored into gains on
- 9 acquisition.
- 10 Q. So, sir, you think we can read that sentence to mean the
- 11 gain might have been on the first day or it might have been
- 12 thus far after successful performance of the company?
- 13 A. I don't know the answer to that.
- 14 | Q. Okay. You mentioned a few moments ago, sir, that you
- 15 understood that the numbers that were given to the Court --
- 16 MR. GAFFEY: We can take it off the screen, Steve.
- 17 | Q. -- the numbers that were given to the Court during the
- 18 sale hearing were estimates because there was great difficulty
- 19 in establishing values. Do you recall that?
- 20 A. Yes.
- 21 Q. And do you recall at any time, sir, seeing or hearing or
- 22 reading anything in the -- in connection with the sale hearing
- 23 where the difficulty in establishing values was explained to
- 24 the Court?
- 25 A. It's my recollection that there were many occasions on

- which numbers given in respect to assets or liabilities were described as estimates and that the context in which those estimates were arrived at were -- made it extremely difficult, to be sure, about any of those valuations or any of those numbers.
- Q. Would it have been a true statement the day after -- well, you understand, sir, that an agreement was reached on the 16th of September 2008?
- 9 A. Yes.

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- Q. Would it have been a true statement to say on the 17th of

  September that the deal had been de-risked?
- 12 A. I'm not sure what you -- which deal are you talking about?
- Q. The transaction that Barclays agreed to with Lehman on the 14 16th of September 2008. That deal. Would it have been
- 15 truthful to describe that deal as de-risked?
- A. I don't know whether de -- I'm not sure what de-risked
  means in that context. Could you explain what you mean by
  de-risked in that context?
- Q. I'll show you an example of the use of the word, sir, and
  I'll have a few questions for you about it. Did you ever have
  conversations -- at the time of the transaction, did you ever
  any conversations with Bart McDade, the president of Lehman?
  - A. If by "conversations" you mean did we have one on one discussions, no, we didn't. It's possible that we were both participants in one or more discussions at the same time. But

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162 I couldn't remember with any specificity. 1 MR. GAFFEY: Your Honor, may I approach? I have a 2 3 loose --4 THE COURT: Sure. MR. GAFFEY: -- exhibit for the witness. 5 (Pause) 6 7 Mr. Hughes, I've put before you what's marked as Barclays -- BCI Exhibit number 110, an exhibit your counsel has put in 8 evidence. And it is a transcript of an analyst call that took 9 10 place on the 17th of September, 2008 that appears to have been 11 attended by, among others, John Varley, the group executive of 12 Barclays. Do you know John Varley? 13 Α. Yes. 14 Okay. And are you familiar with this document? You've 15 seen it before? I have seen it. 16 Α. Okay. In fact, you have described this document, this 17 18 analyst call, as a means of public disclosure of the terms of 19 the deal, have you not? 20 I'm not sure whether I used that specific expression. It Α. 21 was, together with the press release, I believe around about 22 the same time, a public disclosure of certain aspects of the 23 transaction that clearly it refers to in the text. 24 Now, if you'd take a look at page 7 of 18 within Exhibit 25 B110. And you'll see a question that's put to Mr. Varley and

- 1 then this answer. Let me just read it into the record. The
- 2 question is: "Just going back to the earlier question about
- 3 what the revenues you are acquiring, you're getting a fraction
- 4 of the balance sheet and you were kind of hinting that this
- 5 business could generate up to half of Lehman revenues which
- 6 | would make a fantastic deal from that perspective."
- 7 | "A. (John) And that is because we have not taken the entire
- 8 balance sheet that creates that income. What we have taken is
- 9 a portfolio of trading assets and liabilities that are, first
- of all, de-risked and, secondly, those that need to support the
- 11 ongoing parts of the business that we have acquired. And
- 12 therefore, they are predominantly market-making assets and
- 13 liabilities and very tradable." Do you see that?
- 14 A. I do see that.
- 15 Q. Okay. Did you have an understanding -- did you see this
- 16 transcript at or around 17 September 2008 or listen in on the
- 17 analyst call that it transcribes?
- 18 A. The answer to both questions is no.
- 19 Q. No? Okay. You neither read it nor heard it?
- 20 A. At the time, no.
- Q. Okay. And when did you first read the document?
- 22 A. I couldn't be certain. It's probable that it was in
- 23 | preparing for my deposition.
- 24 Q. Okay. Is that the deposition where you told me that this
- document was a document that was a means of public disclosure

- of a first day gain?
- 2 A. Again, I don't recall whether I used that specific
- 3 expression. But certainly, I recall we did discuss this
- 4 document. I'm sure I did suggest that this was public
- 5 disclosure of some form, yes.
- 6 Q. Well, is it accurate to describe the transaction to which
- 7 Lehman and Barclays agreed on 16 September 2008 as de-risked?
- 8 Do you have a sense of what that word means now?
- 9 A. I'm not sure I would use that word. But looking at the
- 10 | parts of the document that you've pointed me to, it looks like
- it's referring to something else. Exactly what it's referring
- 12 to, I'm not sure. But as I say, I don't think I would use that
- expression to describe the transaction that I was then engaged
- 14 in.

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- 15 Q. Now, you mentioned a moment ago a press release in
- 16 addition to this analyst call. I'd like to review with you,
- 17 Mr. Hughes, your understanding of what mechanisms, what means,
- 18 were used or available to make disclosure to the Court about
- 19 the terms of the transaction. There was the written sale
- 20 motion that was filed on the 17th of September. You agree with
- 21 me?
- 22 A. Yes.
- 23 Q. Okay. And there is the sale procedures hearing that takes
- 24 place before -- that takes place on the 17th of September
- 25 shortly after those motion papers were filed, correct?

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- 1 | A. Yes.
- 2 Q. And there is the sale hearing itself which took place on
- 3 the 19th of September, 2008, correct?
- 4 A. Correct.
- 5 Q. Okay. And if I understand your views correctly, there's
- 6 also this analyst call that we've marked as Exhibit 110 -- or
- 7 that your counsel has marked as Exhibit 110, correct?
- 8 A. I don't think I -- I don't know whether or the Court
- 9 actually saw this document or participated in the call or saw
- 10 the press release. But I think there were masses of public
- 11 record at the time. So if that's what you mean then I think
- 12 they were available, yes.
- 13 Q. Okay. Well, would you turn in your book, so we have both
- 14 documents in front of you, to tab M-133, Movants' Exhibit 133.
- 15 Is Movant's Exhibit 133 the press release that you're referring
- 16 to?
- 17 A. It looks like it, yes.
- 18 Q. Okay. Now, to your knowledge, sir, was this press release
- 19 submitted to Judge Peck?
- 20 A. Not as far as I know.
- 21 Q. Okay. And to your knowledge, was Judge Peck invited to
- 22 join the analyst call?
- 23 A. I doubt it. I certainly didn't invite him. I don't know.
- 24 | Q. And to your knowledge, were either the press release or
- 25 the analyst call submitted in written form to the Court in

- connection with the motion seeking approval of the sale transaction?
  - A. I doubt it very much. I don't think they were.
- Q. Now apart from this press release and that analyst call,
  you're aware of no other public record information concerning
  any disclosure that Barclays planned to have, improved capital
  ratios or capital accretion or any kind of gain on this deal,
  isn't that right? Actually, I should add into that the sale

9 motion --

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- 10 MR. GAFFEY: Withdraw that.
- Q. Sir, when you read the sale motion, did you understand it to provide sufficient information for the Court to deduce that there might be a first day gain for Barclays?
- A. I don't ever recall reading it with that specifically in mind.
  - Q. So beyond that public document because it's filed in the court's public record, there are the press release and the analyst call, yes, that we've just been talking about?
- 19 A. Yes.

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- Q. Okay. And beyond those documents, the sale motion that
  was filed, the press release and the analyst call, are you
  aware of a single public record document that announced in any
  fashion prior to the sale hearing on the 19th of September that
  there would be a gain for Barclays?
  - A. Assuming by sale motion, you mean any of the surrounding

- papers associated with the court procedures, no, I'm not aware of anything else.
- Q. Okay. And is it your view, sir, that either the press
- 4 release or the analyst call described the transaction
- 5 sufficiently so the existence of a first day gain for Barclays
- 6 could be deduced?
- 7 A. Again, I don't know that I'd use in that context the
- 8 | phrase "the first day gain". I think that if one did have
- 9 notice of these documents, one could establish that there was a
- 10 significant difference between the value -- the anticipated
- 11 value of the assets and the anticipated value of the
- 12 liabilities to see a meaningful difference.
- 13 Q. Okay.
- 14 A. It's possible that one could, if one was -- it's possible
- 15 that one could view that as likely to yield a gain for
- 16 | Barclays.
- 17 | Q. Well --
- $18 \mid$  A. Whether it would be a first day gain or not, I don't know
- 19 that I could say that.
- 20 Q. Well, let's talk about any kind of gain, sir. You agree
- 21 with me, do you not, that in order for anyone to deduce that
- 22 Barclays would make a gain on the transaction, first, second,
- 23 third day, first week, you'd need to know both the assets
- 24 acquired and the consideration paid, yes?
- 25 A. Those would be among the things you'd probably want to

1 know, yeah.

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- Q. Okay. Well, let's just work with those two, the assets acquired and the consideration paid. And you'd agree with me, would you not, that the assumption of certain liabilities for contract cure and compensation items was part of the consideration that Barclays gave in the transaction, correct?
- 7 A. Could you repeat that?
- Q. That assumed liabilities for contract cure and certain
  employee items was part of the consideration that Barclays paid
  in the transaction. You agree with me there, right?
- A. I think the contract, by which you mean the APA, provided that the potential employee liabilities were part of the consideration. Again, as a form of that. I don't think that the cure were but --
- 15 Q. Okay.

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- A. -- certainly, Barclays took on a commitment to meet those cure payments that arose after the sixty-day period in which Barclays had the opportunity to determine which ones they wanted to take on. So there was a commitment. I'm not sure whether strictly it was a formally part of the consideration as defined in the contract.
- Q. Let's agree to disagree about the cure piece for the moment and just talk about the comp piece. I think I hear you're agreeing with me that the assumption of liability with respect to compensation was part of the consideration that

- Barclays was giving in the transaction for the assets it was receiving.
- A. I think that it was though I don't think the size of it was defined in the contract.
- Q. All right. Even without regard to whether the size of it was defined in the contract. The size of it was described to the Court, yes?
- 8 A. I think an estimate of the potential exposure to Barclays
  9 was given to the Court, yes.
  - Q. Would you look through Exhibit B-110, the analyst call, and the press release marked as M-133, and show us where the compensation piece is referred to at all.

## (Pause)

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THE COURT: It's 3:30. We're going to take a break for ten minutes. And that way the witness will have as much time as he needs to read an eighteen-page document to answer the question unless you want to make a representation that it's not there.

MR. GAFFEY: I'll make a representation. I don't think he's going to find it, Your Honor. I'll withdraw the question. And a break would be a good idea anyway.

THE COURT: Fine. We'll take a ten-minute break.

23 | (Recess from 3:32 p.m. until 3:49 p.m.)

24 THE COURT: Let's proceed.

MR. GAFFEY: Thank you, Your Honor.

Pg 170 of 234 170 1 RESUME DIRECT EXAMINATION 2 BY MR. GAFFEY: 3 Mr. Hughes, you'll find in the binder in front of you 4 Exhibit M-1, the copy of the asset purchase agreement. Could you turn to that please? And turn to page 6. 5 6 (Pause)

- 7 Are you there? Q.
- I am. 8 Α.
- 9 Okay. And you'll see on page 6 begins the definition of 10 "purchased assets" from the "Definitions" section. You see
- 11 that?
- 12 I do. Α.
- Q. And down in subsection (d) is a reference to government 13
- 14 securities, Commercial Paper, corporate debt, corporate equity,
- exchange traded derivatives and collateralized short term loans 15
- for a book value as of the date hereof of approximately seventy 16
- billion, collectively, long positions. You see that? 17
- 18 Α. I do.
- 19 And to not belabor the point, sir, you understand that
- 20 that language in the asset purchase agreement is an issue with
- some centrality in this proceeding, yes? 21
- 2.2 Α. I believe --
- 23 At least to Lehman it is.
- -- it's important to the proceedings, yes. 24 Α.
- 25 Okay. And the fact of the matter, though, is, sir, Q.

- 1 that -- well, Barclays agreed to the use of the term "book
- value in the asset purchase agreement. We can agree on that,
- 3 yes?
- 4 A. I think given we signed the document, yes.
- 5 Q. And you do not know who was the proponent of the
- 6 particular term "book value", who wanted it in the agreement,
- 7 is that right?
- 8 A. I don't know who wanted it in the agreement nor am I aware
- 9 that it was ever even discussed before it went in.
- 10 Q. You are aware it was added by hand before it was submitted
- 11 to the Court?
- 12 A. I'm not aware of that.
- 13 Q. Now, Barclays has never felt the term "book value" was of
- 14 great consequence, is that correct?
- 15 A. I think that's correct in the sense that one might think
- of a variety of terms to use in this context. But the fact
- 17 that that was selected by somebody -- we didn't spend a lot of
- 18 time thinking about it. So to that extent, it wasn't of great
- 19 consequence at the time as far as I recall.
- 20 Q. Well, we've established, sir, that you don't know who
- 21 selected it but you don't know how much thought went into its
- 22 selection, right?
- 23 A. Given that I don't know who did it, yes.
- 24 Q. Okay. So you don't know one way or the other whether it
- was a deliberately chosen term, "book value", in that

definition, do you?

- A. Well, what -- I don't. What I meant to say by my earlier reply was that, as I recall at the time, I don't think that on the Barclays side at least there was any great discussion of that term. So whether other people discussed it at the time and considered at length, I don't know. But from Barclays' point of view, I don't recall anybody spending any real time on it at the time. And it's in that sense that I don't think it was, at the time, of any great consequence.
- Q. And another reason Barclays didn't consider it to be of great consequence is that Barclays was satisfied with the negotiated valuation of the assets to which that provision referred, correct?
- A. I think Barclays was satisfied that a good discussion had been had and a debate had been had between the parties to arrive at the appropriate values. And so, to that extent, yes, I think Barclays was satisfied at the time.
- Q. Barclays didn't consider the negotiated values, the process that led to these values to have satisfied it to be an arrival at a book value as that term is commonly understood.
- A. I don't recall at the time Barclays ever considering that term. I think what Barclays thought that process was about and what the process yielded was an appropriate value for their own securities in question.
- Q. Barclays did understand, however, when the document was

- signed that it would be submitted to the Court as a
  representation of the terms and conditions of the transaction
  the Court was asked to approve, correct?
  - to be presented to the Court. Clearly, it was, at that point in time in particular, the core agreement between the parties.

    Whether the people engaged in the process that you mentioned and who arrived at those then appropriate values knew that that was going to be directly translated to a document that went to

Barclays certainly understood that the document was going

- Q. I think we may be missing each other a bit here, sir. In fact, let's just talk about you instead of Barclays. You understood, as a member of the bar, that if this is filed with a motion that it is a representation of the terms and conditions of the transaction, yes?
- 16 A. Yes.

court, I don't know.

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- Q. Okay. And one reason that Barclays did not consider the terms to be of great consequence is because by the time the deal closed it had changed meaningfully, correct?
  - A. No. I think before you were asking me about what the consideration -- or I understood you to be asking me about the consideration of that phrase at the time that the agreement was entered into and at the time that the process by which those approximate values were reached --
- 25 Q. I may have --

- 1 A. -- what happened after that is different.
- 2 Q. Let me put another question so that I'm not being
- 3 confusing. But let me ask you to focus on the period Wednesday
- 4 the 17th through Monday the 22nd when the closing occurred,
- 5 okay?
- 6 A. Yes.
- 7 Q. By the 22nd -- well, by 19th when the sale hearing took
- 8 | place, Barclays did not think the term book value was of great
- 9 consequence because by that time the deal had meaningfully
- 10 changed, yes?
- $11 \mid A$ . The two points are not connected in my mind nor were they
- 12 in Barclays mind at the time. What I'm trying to make clear,
- and forgive me if I'm not, is that the term "book value" when
- 14 it was used at that time was not one that, in Barclays' mind,
- 15 had attracted a lot of discussion. Your reference to changes
- 16 in the transaction or to facets of the transaction between the
- 17 | 17th and the 22nd, certainly, there were changes but I don't
- 18 associate the two things in the way that your question
- 19 associates them.
- 20 Q. Okay. Let's move on to the changes then. We can move on
- 21 from the definition of "book value" and talk a bit about a
- 22 repurchase agreement that arose that was entered into between
- 23 Lehman and Barclays midweek, the week of the 15th of September
- 24 | 2008. Do you recall that?
- 25 A. I do.

- And did you play any role in the structuring or negotiations or agreement of that repurchase agreement?
- I was not directly involved either in the structuring or 3 Α. 4 the agreement -- the specific agreement between the parties. I
- was aware of it, certainly. 5

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- And you were aware of it for, among other reasons -- well, 6 7 so we can know what we're talking about here, the repurchase agreement was a repo under which Barclays advanced forty-five 8 billion dollars, correct?
- 10 It was a repo that had previously been between the Lehman 11 Brothers and the New York Fed. And New York Fed asked 12 Barclays, first of all, on Monday the 15th, but then more definitely on Tuesday the 16th to take that financing which was 13 14 then in the form of a repo. Barclays agreed to do that. then on the 18th Barclays sent forty-five billion dollars of
  - And what did Barclays receive in return for its forty-five ο. billion dollars?

cash to Lehman Brothers pursuant to that repo, correct.

A pool of collateral which turned out to be very different from the pool of collateral that we thought we were going to receive, which was supposed to mimic the collateral that had previously been with the Fed. The whole idea of the Fed -- of replacing the Fed was that Barclays would plainly stand in the shoes of the Fed. At that point in time it was utterly out of the blue, frankly, that Barclays would have to consider that

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within the transaction led up to that point in time had been discussed among Lehman Brothers and Barclays. So it was -- you know, it was a meaningful intervention, shall we say. But it was particularly important to Barclays, I think, that it knew that the collateral that had previously been the Fed, which at the time we probably deduced was capable of -- probably had had some kind of risk assessment associated with it. If we were to get that same collateral, then at least it would give us some idea of what form of risk we might be taking albeit we didn't have time to go through each and every asset in the repo and identify precisely what it was, and identify precisely what its value would be. I think we probably derived some comfort from the fact that the Fed had felt it appropriate to take that pool, and that was -- as I say, probably some comfort at the time. I believe my question was what did Barclays get in return? Q. We got assets on the Thursday night that -- some assets Α. that had been within that pool previously placed with the Fed. But the total amount that was due to be delivered was not delivered. And, indeed, substantial portions of the whole that we did receive turned out to be different from the pool that

had previously been with the Fed. So there was a deficit, both

in terms of value and a significant difference in the nature

and type of the assets that we received back. We should have

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- and fifty billion dollars worth of collateral. But I think the ultimate numbers were substantially lower than that.
- Q. Did there come a time later in the year where Barclays was in a dispute with J.P. Morgan over facts that had arisen out of
- 5 the repo?
- 6 A. Yes.

billion dollars, yes?

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dispute.

- Q. In short form, sir, there was a dispute between Barclays and J.P. Morgan input in its simplest form over the fact that Barclays said J.P. Morgan should have sent to Barclays seven
- A. I'd put it slightly differently from that to that date.

  The dispute arose because on the night of the 18th by agreement

  among Lehman Brothers and Barclays because those insufficient

  collateral being delivered in the repo in place of the seven

  billion dollars of cash, should be and, indeed, was placed in

  Barclays account. And that seven billion dollars was moved

  that was taken out of Barclays' account, put into a different

account. That was the providence and the essence of the

Q. I ask this only because I want to ask you if around near the end of the year when there were discussions about a potential resolution of that issue, did you represent -- say to the New York Fed that Barclays had expected to receive fortynine odd billion, and that the settlement should be based on those numbers?

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A. I don't recall the specifics of discussions with the New York Fed. I did have communications with the New York Fed pursuant to what were then confidential settlement negotiations. And the precise details of that I can't say.

MR. BOIES: May I interrupt? If they're confidential settlement negotiations I would object on the settlement privilege.

THE COURT: Look, he said what were then confidential settlement negotiations. I don't know whether or not they remained confidential today.

MR. BOIES: I don't know either, Your Honor. And I interject the objection just so that we can be sure that we don't inadvertently get into something that is covered by the privilege.

MR. GAFFEY: Your Honor, I think whether they're confidential or not they're not covered by Rule 408. Neither prong is there. Neither an offering compromise nor a discussion made in settlement negotiations. Barclays and the New York Fed don't have a dispute. If Barclays is communicating with the New York Fed about a dispute it has with J.P. Morgan that doesn't come in within Rule 408.

THE COURT: Well, that may be absolutely true. I think the reason we're having this dialogue now is that the witness said then confidential settlement discussions, which triggered in Mr. Boise's mind, I suspect, I better stand up and

protect the record, and so he did that. The question now is whether or not there's anything that needs to be protected relative to this proceeding.

And his concern, I believe, at lest what he expressed, was some kind of privilege. I don't know if anything that the witness is about to get into involves communications between the witness and Mr. Boise or his firm, or any law firm that the may have retained to deal with the issue in connection with the New York Fed.

I'm familiar with this if it's the same matter because it ripened into a December hearing involving a settlement that I ended up approving. Is that what we're talking about?

MR. GAFFEY: Well --

THE COURT: Or we're talking about something else.

MR. GAFFEY: It is, Your Honor, and we'll get to it in a while. I can actually solved the immediate problem by moving onto another topic.

THE COURT: Even better.

MR. GAFFEY: Yeah. And the objection, as Your Honor said, stayed away. So --

THE COURT: Well, we filled a couple of pages of transcript that no one need read.

BY MR. GAFFEY:

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Q. Now, the fact of the matter with regard to the repo, Mr. Hughes, is that by the 17th of September the repo was already

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- an important feature of the sale transaction, is that right?
- 2 A. It had become very important, not least because from
- Barclays' perspective of the time it significantly enhanced the
- 4 risk in the transaction to Barclays.
- 5 Q. And, essentially, the transaction became -- the sale
- 6 transaction became an exchange -- became giving to Barclays,
- 7 the assets and the repo, in exchange for what Barclays paid
- 8 under the repo, yes?
- 9 A. No. The transaction --
- 10 Q. Let me try it again, see if I can get a yes.
- 11 A large part of the transaction became that Barclays would
- 12 keep the collateral in the repo -- would keep the collateral in
- 13 the repo, yes?
- 14 A. I think Barclays would ultimately take the collateral in
- 15 the repo, but the transaction was always the same transaction
- 16 during the course of that week. As I said at the outset, this
- 17 was not a transaction which started with the premise on the
- some securities here that we'd like to acquire. There was a
- 19 much bigger premise which was is there an operational business
- 20 here that would be strategically valuable to Barclays to
- 21 acquire. The agreement was for the purchase and sale of that
- 22 business as a whole, limited, frankly, only to the extent that
- 23 we agreed that certain assets would be excluded. So the
- 24 | transaction never changed from that point of view at any point
- in time to my knowledge or recollection.

The reason that repo became so significant as I recall, was that in the early part of the week to the extent that the purchase and sale transaction involved securities or securities positions, assets and liabilities related to securities, or derivatives of one for more another, those facets of the transaction changed because of a number of -- for a number of There were market interventions around their reasons. securities, by which I mean various counterparties, including clearing organizations. Their actions made many of those security positions no longer available. There was a significant -- a substantial diminution in the value of those assets. And the intervention of the repo and the request by the Fed that we take on that repo financing changed what had previously been an assessment of risk surrounding pools of assets and liabilities in that securities context into a transaction where Barclays sends forty-five billions of dollar of cash to Lehman Brothers had to wait what then felt like an eternity to see the collateral come back -- or some of the collateral, as it turned out, come back in return for that. it was significant in my view because of the enhancement of the risk associated with that part of the transaction. But the transaction is still for all the parties involved an effort to sell the business as a whole and to ensure that as far as we were able, as much of that business could stay operational by the time the market's open on the 22nd. So an important

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- feature of the transaction had changed, but the transaction hadn't changed.
  - Q. And do you know if a change in important -- if that particular change in an important feature of the transaction was ever brought to the Court's attention, prior to the issuance of the sale order?
- 7 A. I believe the facts of the repo was brought to the Court's attention.
  - Q. What you just described to us about the risk and how it changed the deal, and how it became an essential part of the deal, do you know if any of that was described to the Court at the sale hearing on the 19th of September 2008?
  - A. From my recollection from the transcript I don't recall anybody describing it in that way. But, again, I wouldn't have expected people to have understood it in that way. I didn't think people necessarily, for example, understood or necessarily knew at that particular point in time that Barclays had sent forty-five billion dollars in cash on the morning of September the 18th, and had to wait until the early hours of the morning of the 19th to get substantially less in collateral back. So those portions those risk elements of the transaction were ones which we were intensely focused upon at the time. But in the overall time available to assess all of that and determine what needed to be done as a result of it, I didn't think we necessar the time in that specific example

to decide exactly what needed to be presented or not. I think the fact that the repo was described, the securities that formed the collateral in the repo were intended, at least, to be some portion, I believe, of the securities that were previously in the Fed repo. They were all securities assets held in the business of Lehman Brothers, and all of those assets were, in any event, you know, the cornerstone of the transaction to come to Barclays.

So I didn't think it really changed the transaction in any material way, it changed the risk assessment from Barclays' point of view, but it hadn't changed the transaction in a material sense.

- Q. I don't think I've heard a number yet as to the value of the repo -- of the collateral that Barclays received through the repo. What was it supposed to be about that, about fifty billion, correct?
- 17 A. I think it's slightly below fifty billion, yes.
- Q. And because of some operational difficulties collateral valued only at approximately forty-two billion was transferred to Barclays, correct?
  - A. I don't recall the actual values at the time. The net distinction between what should have been delivered on the night -- on the Thursday night through Friday morning was seven billion dollars. Hence, the seven billion dollars that -- in cash at the time that should have been -- that was placed in

- Barclays' account to account for the shortfall in collateral that had been delivered.
- Q. And that cash then came out of the account and you're off to the races with JPM, right?
- A. I wouldn't say we were off to the races, because it was a while before we knew that the cash wasn't there.
- 7 Q. Okay, all right.
- 8 A. But it's now.
- Q. You can speak with JPM over that. But the point is in the connection with the repo, itself, we're totaling up to about
- 11 fifty billion, yes?

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A. I think, sir, no. Because the actual value of the securities that were delivered turned out to be appreciably less. Secondly, the securities that were, in fact, delivered were different from those in the Fed repo that had formed the basis of the valuation of just below fifty billion. The actual values -- I was not involved in the actual valuations, I don't know today what those valuations were determined to be at that specific point in time, or after the exercise that had been undertaken to establish the differences than what we actually

received, and they're values as compared to what we should have

Q. Rather than go down a path about value, let me ask you this. You did understand that the collateral was received by

Bank of New York, which was Barclays' collateral agent,

received in their values, I couldn't tell you.

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correct?

- 2 A. I believe -- certainly, the bulk of it, I think, that was
- 3 received would have been received by BONY.
- $4 \mid Q$ . And Bank of New York, as Barclays' collateral agent, put a
- 5 value of some kind on the collateral that was received,
- 6 correct?
- 7 A. I believe they did. It would have been a typical part of
- 8 a collateral agent's role.
- 9 Q. That's the service they provide, it includes value in the
- 10 | collateral that they hold, yes?
- 11 A. It usually does, yes.
- 12 Q. And Bank of New York put a value on the collateral here?
- 13 A. I presume they did, yes. I think they did. Though,
- 14 again, I wouldn't know what the value was. I should add that
- 15 the Bank of New York in their circumstances, as I believe any
- 16 collateral agent would be in their circumstance is an agent.
- 17 And I'm sure part of the role, as we've agreed, is to value the
- 18 securities that come in as part of a repo for example. But I
- 19 think ultimately we would have always valued the securities
- 20 ourselves. I would certainly expect that we did that.
- 21 Q. After your agent had valued them?
- 22 A. I beg your pardon?
- 23 Q. After your agent had valued them?
- 24 A. Well, I think in those circumstances it would have been
- inevitable, because at the particular point in time, I didn't

- think we would necessarily have been able to value everything at one and the same time as the Bank of New York. So it was obviously a process that took time.
- 4 Q. Yes, after your agent valued them?
- 5 A. I don't know --

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- Q. It's yes or no question, sir. After your agent valued them?
- A. I don't know. I don't know whether in fact we did it

  afterwards, or whether it was all done at the same time. I

  would imagine that it took several days, but I don't know

  exactly.
- Q. Now, further along the week of the 15th, sir, there comes
  a time when -- when Barclays says to Lehman in substance,
  there's not enough value in the deal we need more, is that
  right? That's on Friday morning, the 19th of September.
  - A. I'm not sure whether that was a phrase that was used. I think that by Friday morning because of what had happened during the course of the week, and because of the problems with the repo transaction that the value apparent to Barclays in the business that we were acquiring seemed to be appreciably less than it had seemed earlier in the week. And so I do believe that at that point or somewhere around that time, Barclays made very plain to Lehman that we needed to see -- you know, that was problem because the possibility that transaction might at that point not deal in the submission value became very, very

- 1 real. And it was -- it looked like an undue risk at that time.
- Q. Have you ever described this transaction as one irrespective of value with the assets?
- 4 A. I think I may have used the term irrespective of value.
- 5 I'm not sure whether I used the precise -- I'm not sure the
- 6 exact context. I'd probably want to see the context to be
- 7 sure.
- 8 Q. Would you see an inconsistency between a deal that was
- 9 irrespective of value and Barclay saying it won't close because
- 10 there's not enough value in it?
- 11 A. I'm not sure I've -- I'm not sure I would have -- I think
- 12 I would see a distinction. The -- I think it's feasible to
- make a determination as to whether there is -- whether one
- 14 | would execute a transaction not knowing exactly what the values
- are, but being able to make judgments about them on the one
- 16 hand. And on the other hand if you -- if there's -- if there's
- 17 not a submission of visibility around those assets then perhaps
- 18 it would be hard to do that. So I could see circumstances
- 19 where it would be different. So take that example, I think on
- 20 the Friday morning there were clear -- it was clearly
- 21 understood between the parties that any valuation with respect
- 22 to an asset or liability to that point was estimated, there
- were huge uncertainties around those. But up to that point we
- 24 | were proceeding, we felt in a position to make judgments about
- 25 it, nevertheless. Not least because we felt that the amount of

value coming while distinctly uncertain, it was sufficiently greater we thought than the liabilities that we were taking on at the same time.

When he got to Friday morning that imbalance was we felt no longer there. And so I think what was important to us was -- at the time was to try to identify what -- with more precision what the value of the assets was. And if there were other assets that we hadn't been told about in that time that we could see what those looked like, to make the same risk determinations. So I think we could know sufficient, without being certain, to do a deal irrespective of the actual value. By which I mean the precise values. And at the same time need to have shown or need to know more about the value of the assets.

15 So I think to that extent --

- A. Is that a no, you don't think it's inconsistent, no.
- 17 Q. Thank you. Now, on the morning of Friday the 19th,
- 18 Barclays demanded that Lehman provide more value in the deal,
- 19 yes?

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- 20 A. I wouldn't put it that way. I think --
- 21 Q. Then let me try another question, sir.
- 22 A. I beg your pardon?
- 23 Q. Let me try another question then.
- 24 A. Okay.
- 25 Q. I've got to get some of this time sir. Did Barclays

- 1 communicate to Lehman in any fashion on Friday morning -- on
- 2 September 19th at any time, did Barclays communicate to Lehman
- 3 that it needed to see, have, add, identify more value in the
- 4 deal?
- 5 A. Yes.
- 6 Q. Okay. Let's pick a verb. Was it add more value to the
- 7 deal?
- 8 A. No.
- 9 Q. Okay. Was it identify more value for the deal?
- 10 A. I think that would be a fair word to use.
- 11 Q. Okay. And the reason that verb's important to you is it's
- 12 your view that all assets were in the deal unless excluded.
- 13 And, therefore, a demand for assets would only be identifying
- 14 that which should be included, yes?
- 15 A. That -- in part, yes. But --
- 16 Q. Okay, now --
- 17 | A. -- also because that's actually what happened.
- 18 Q. Now, there came a time, sir, when a clarification letter
- was done regarding certain assets that were, to use your verb,
- 20 | identified on that Friday, yes?
- 21 A. The clarification letter that you speak of was -- was --
- 22 it was produced, I agree. It had been -- I think it actually
- 23 started -- work had started on it well before the 19th.
- 24 Q. As finally signed, one of the topics it addressed was the
- value that had been, to use your verb, identified on the

- 1 Friday?
- 2 A. Correct.
- Q. In particular, clearance box assets worth about 1.9
- 4 billion, yes? Clearance box valued by Lehman at one point nine
- 5 billion?
- 6 A. I'm not sure now whether there was a value put in the
- 7 clarification letter, I can't immediately remember.
- 8 Q. I'm not asking you if the clarification letter said it,
- 9 I'm asking if you know how much the clearance box assets were
- 10 valued by Lehman, it was about 1.9 billion, yes.
- 11 A. That's correct.
- 12 Q. Okay. And in addition to that, a category of assets
- 13 called 15c3 assets, correct?
- 14 A. Correct.
- 15 Q. And that was worth about 769 million dollars, correct?
- 16 A. Correct.
- 17 Q. Okay. And that approximately 2.7 billion dollars was,
- 18 your verb, identified as assets that were to be transferred in
- 19 the deal, correct?
- 20 A. Correct.
- 21 Q. Okay. And there came a time on Friday afternoon at the
- 22 sale hearing on the 19th of September, when to your knowledge
- 23 one of the Weil lawyers explained to those present that there
- 24 were changes in the deal, correct?
- 25 A. That's correct.

- And she put that number at 47.4 billion -- she said that 1 2 the value of the assets had dropped because of the markets and she gave the Court a number of 47.4 billion dollars, do you 3 recall that?
- I recall the number 47.4, yes. 5

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- And the assets that were identified -- I'm making quotes 6 7 here, the assets that were identified the clearance box assets 8 and the 15c3 assets were -- to your knowledge, were not 9 included in the 47.4 that Ms. Fife gave the Court, is that 10 right?
- 11 I don't know what Ms. Fife intended to include. My 12 interpretation of what was said and the interp -- and what Barclays though at the time was that the 47.4 was a reference 13 14 to the diminution in value of the long positions that we spoke 15 about earlier.
  - sir, Barclays didn't know one way or the other whether that 47.4 number that Ms. Fife gave the Court included or excluded

the 2.7 billion dollars in newly identified assets, correct?

Well, put another way. Then listening to your answer,

- 20 I think Barclays thought at the time it was a reference to 21 the change in the value of the long positions.
- 22 Q. And if it was a reference to a change in the value of the 23 long position the clearance box was not part of the long position, correct? 24
- 25 Α. I don't know the answer to that.

- Q. Okay. Do you know if the 15c3 assets were part of the long position?
- 3 A. Again, I don't know the answer to that.
- Q. So you don't know -- Barclays didn't know whether the
  newly identified assets; clearance box and 15c3 were included
  in the 47.4 that Ms. Fife gave to those assembled in Court, is
- 7 that right?

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8 A. I think we didn't know because we didn't know how Ms. Fife

had come up with that specific number. I think at the time, as

- 10 I say, we felt and understood it to be a reference to a change
- in the diminution of the value of the long positions. As I
- 12 recall it followed direct -- the number was given directly off
- 13 the back of an explanation around that. It seemed to me,
- 14 therefore, as I read the transcript and I spoke to the people
- 15 from Barclays who were there, that was a, you know, a
- 16 reasonable interpretation of what was being said.
- 17 Q. The reasonable interpretation is that it did include, or
- 18 | did not include?
- 19 A. No. That it was a reference to the seventy. I think it
- 20 probably was felt if anybody thought about it at the time, and
- 21 I don't know that they did, I don't think they were included
- 22 because it was a reference to the long position specifically.
- 23 So I think if I were able to guess it would be a guess of what
- 24 was in this client's name.
- Q. No. We wouldn't want you to guess, sir. Let me ask you

- another question. To your knowledge were any steps taken by

  Lehman or Barclays to inform the Court at the sale hearing on

  the afternoon of the 19th about this identification of new

  categories of assets?
- A. I believe the Court was told there were in-train changes
  to aspects of the transaction. I'm not aware that there was
  specific mention of the 15c3 assets or the clearance boxes.
  - Q. Okay. Starting with your premise sir, that everything was included unless it was excluded, and then, therefore, there was no need to add the clearance box and the 15c3, have I pretty much got that formulation right?
- 12 A. It's pretty close.

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- Q. Okay. To your knowledge did anybody at Barclays say at anytime on Friday the 19th in sum or substance, geez, we almost forgot 2.7 billion dollars, why wasn't this added earlier in the week, anything along those lines? Lucky us, found that 2.7 billion that hadn't been identified?
  - A. I don't think anybody did think that, because they -the -- as I had said I think more than once, the estimations of
    value with respect to assets in the transaction were incredibly
    uncertain at the time. I'm sure that you've heard many people
    relay the circumstances at the time.
  - Q. Sir, this doesn't go to the value of the assets, this goes to the fact that two categories; substantial categories of assets, are identified on Friday the 19th. They're valued 2.7,

- 1 market's volatile, maybe it's only two billion dollars. My
  2 question is do you know if anybody at Barclays said anything
- 3 like boy, it's a good thing we asked because we almost left two
- 4 billion dollars behind; 2.7 billion behind, a big bag of money
- 5 behind. Do you remember anybody saying anything like that?
- 6 A. I do recall on the 19th Barclays making it very plain to
- 7 Lehman Brothers that we were very concerned to see how much
- 8 | value, in fact, was going to be conveyed, that had been to our
- 9 minds a significant diminution in our estimations with respect
- 10 to that. Which estimations had been made a very short time
- 11 before.
- 12 Q. I'd like to --
- 13 A. And there was certainly relief that additional assets had
- 14 been identified in that way, absolutely there was.
- 15 Q. I'd like to move on, sir, to the clarification letter.
- 16 Now, the clarification letter was finalized over the weekend of
- the 20th and the 21st of September, correct?
- 18 A. I think, in fact, it was finalized in the morning of the
- 19 22nd, but, yes, that's correct.
- 20 Q. Now, to Barclays view would it be accurate to say that the
- 21 clarification letter amended the APA?
- 22 A. I think it amended certain aspects of the APA, yes.
- 23 Q. Would it be accurate to say that there were additional
- 24 categories of securities and other assets set forth in the
- 25 clarification letter?

- 1 A. I don't recall that specific language. If you showed it 2 to me I might be able to.
- Q. Would you turn again, sir, to Exhibit 259? That's that
- 4 Rule 2004 discovery motion you saw before. And this time I'd
- 5 like you to turn to page 21, paragraph 52.
- 6 A. I'm sorry. Page 21?
- 7 | Q. Yeah.
- 8 A. I have it.
- 9 Q. Okay. And paragraph 52 begins "it likewise has been
- 10 repeatedly disclosed that Barclays was entitled to receive
- 11 additional categories of securities and other assets set forth
- in the clarification letter which amended the APA." Is that a
- 13 true sentence?
- 14 A. I think it's true. I might have expressed it different,
- 15 | but I think it's true.
- 16 Q. So if I were to ask you the question so would it be
- 17 accurate to say that there were additional categories of
- 18 securities and other assets set forth in the clarification
- 19 letter, would that be an accurate statement?
- 20 A. It would be accurate.
- 21 Q. It would? The reason I asked, sir, is you said no at your
- 22 deposition. And we can go into the transcript. And I'm trying
- 23 to find whether or not Barclays agrees that additional
- 24 categories of securities were -- that categories of securities
- were added by the clarification letter, additional categories

Pg 196 of 234 196 1 of securities? Can I ask you a question. What do we mean --2 3 Actually, no, sir, you can't. You have to answer my --4 Α. All right, okay. MR. BOIES: I'll object to the form of the question, 5 Your Honor. 6 7 Could you tell me what you mean by --А. THE COURT: Well, now we have a very interesting 8 9 dynamic. We have a question, a question, an objection to the form of your witness's question? 10 11 MR. BOIES: Maybe of both of them, Your Honor. MR. GAFFEY: I guess what comes next, Judge, I'll 12 withdraw the question and I'll try another one. 13 THE COURT: That's the best outcome. We'll start 14 15 over. Do you agree, sir, that the clarification letter added 16 Q. categories of securities to the transaction? 17 18 It depends what you mean by added. Because --19 Really? It means there were more than there were before, 20 sir. It means that there used to be X amount of securities, and by signing a clarification letter there were X plus Y, 21 2.2 there were more than there used to be, there were additional 23 securities. Securities were added, sir, that's what I mean by

They were added in the sense that they were added to those

added. Were securities added by the clarification letter?

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- 1 that had previously been identified.
- 2 Q. Okay.
- 3 A. And those assets were not added to the deal, because they
- 4 were assets that were owned and used in the business of Lehman
- 5 Brothers. So by definition they couldn't have been added to
- 6 the deal. They were added to the APA by the clarification of
- 7 that. Equally there were assets that were taken away.
- 8 Q. Now, let me move on to another topic, sir. Did there come
- 9 a time in October of 2008, Mr. Hughes, when you were engaged in
- 10 communications with Shari Leventhal at the New York Fed about
- 11 Barclays' dispute with Chase, that we talked about a little
- 12 | while ago?
- 13 | A. Yes.
- 14 Q. Okay. And would you turn in your book to Exhibit 701?
- MR. BOIES: Your Honor, this document we do have a 408
- objection -- Rule 408 objection to. They're statements made in
- 17 | compromised negotiations.
- 18 MR. GAFFEY: They're not negotiations, Your Honor.
- 19 There is no dispute between the Fed and Barclays.
- 20 THE COURT: Okay. Well, let's -- first of all, let me
- 21 ask question number 1. Is Movants' Trial Exhibit 701 not in
- 22 evidence?
- MR. GAFFEY: This is one from Mr. Tambe's examination
- 24 earlier today, Your Honor, where --
- 25 THE COURT: We have the backend of it in.

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MR. GAFFEY: That's right, and I'm going to move in the rest of it now.

THE COURT: Okay. We had a discussion this morning when Mr. Schiller was sitting in that first chair. And he raised an objection to the document. And it was apparent that the witness who was then on the stand, Mr. Clackson, had received the initial e-mail from Mr. King. That's Bates number ending in 97.

Now, the rest of the document we can talk about whether or not it's 408 governed or some other issue. At the moment, the only party that it seems to me is in a position to raise an issue as to this would be the New York Fed to the extent that there's an aspect of this that's unresolved by the approved settlement. Isn't -- isn't this simply background to a matter which is now public?

MR. GAFFEY: Well, I think that's right, Your Honor.

But I also think just on the text of the document, itself, it
just isn't settlement negotiations. This particular document
does not address or involve a dispute between Barclays and the
New York Fed. It addressed and involves a dispute between
Barclays and J.P. Morgan about which Mr. Hughes is writing to
the New York Fed. If he wrote that e-mail to me it wouldn't be
anymore protective under Rule 408.

MR. BOIES: Your Honor, if I may? What happened was Barclays took over the repo from the Fed. Portions were not

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delivered, or portions that we believed should have been delivered weren't delivered. There was then a series of negotiations that involved the three parties to that transaction; the Fed, Barclays and J.P. Morgan. And I think the issue that counsel is raising is whether under 408(a)(2) it is necessary that the statement be part of a offer, that is whether it's a back and forth of negotiations, or whether it is sufficient to be a statement made in compromised negotiations. And we believe that this is clearly a statement made in compromised negotiations.

Now, rather than delay it --

THE COURT: Well, I think importantly 408(a), and let's just focus on this, "evidence of the following is not admissible on behalf of any party when offered to prove liability for, in validity of, or an amount of a claim that was disputed as to validity or amount, or to impeach through a prior inconsistent statement or contradiction." I don't know yet how this document is being used, other than to explore aspects of the consideration paid in this case. I don't see Rule 408(a) as implicated at all so far. And I'm going to overrule your objection, but I'm not admitting the document yet. And I'll give you the ability after we see the examination proceed to renew the objection once I understand what's going on a little more clearly.

MR. BOIES: Thank you, Your Honor.

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Pg 200 of 234 200 MR. GAFFEY: Just for practicality, Your Honor, I take it I can proceed without regard to other foundation or other objections that exist to the 408 issue? MR. BOIES: With this witness it's just a 408 issue, because this witness was involved in the communications. MR. GAFFEY: Thank you, Your Honor. THE COURT: Ask away. BY MR. GAFFEY: Mr. Hughes, why were you in correspondence with Shari Leventhal of the Fed about the repo between Lehman and Barclays? Because -- two reasons, really. The Fed was involved in Α. the repo transaction at the outset. And, indeed, was facilitating the discussions, shall I say, between J.P. Morgan and Barclays in an effort to try to resolve the dispute between them. Both parties I think were engaged in discussions, quite appeared and engaged in communications with Ms. Leventhal to try to see if the Fed could help broker a resolution, so to That was the essential reason. And in the course of broker -- of trying to assist to broker a resolution, did you have discussions with Ms. Leventhal about the representations that had been made to this

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23 Court in connection to the value of the sale transaction?

I don't recall speaking about the sale transaction. It's possible, but I don't recall it specifically.

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Q. Your Honor, I'm going to move on to another document, but I move the admission of Exhibit 701 based on the witness's description of it. I don't think it falls within the ambit of Rule 408.

MR. BOIES: Your Honor, I just heard the testimony differently. I think that to the extent that what we have is the current foundation it does fall within 408. I think the witness's answer established that.

THE COURT: I'm going to reserve on this. I'm going to take a look at the questions and answers in reference to 408. And if the parties feel strongly enough about this issue and this document you can submit letter briefs on the question before the start of the trial on Monday morning. I'll examine those and reserve judgment on admissibility. But I'd like supplemental briefing on the application of 408 in reference to, both the document and the testimony that has just been adduced with respect to the document.

MR. GAFFEY: For the completeness of that record, Your Honor, I have another similar document. Let me just put it in the record. It's only one letter, you're not going to get two letter briefs. But there's another document I'd like to show the witness.

THE COURT: Okay.

MR. GAFFEY: It's Trial Exhibit 705. It's not in the book, Your Honor, so may I approach the witness?

202 THE COURT: Yes. Is this another document that may be 1 2 covered by 408(a). 3 MR. GAFFEY: Maybe this will fall -- it's more of the same correspondence that I --4 THE COURT: Okay. 5 MR. GAFFEY: I might suggest, Your Honor, for 6 7 practicality, if we can just agree the testimony about the reason for writing the letter would be the same. I just need 8 to have this offered to the Court and we can both brief this as 9 10 if he had given the same answer. 11 MR. BOIES: I so stipulate, Your Honor. THE COURT: Fine, it's in the same zone of uncertain 12 treatment. 13 Thank you, Your Honor. And with that, 14 MR. GAFFEY: Your Honor, I have no further questions for Mr. Hughes. 15 16 THE COURT: It looks like we have Mr. Maguire. And will the committee be asking any questions? 17 MS. TAGGART: No, Your Honor. 18 THE COURT: Okay. 19 2.0 MR. MAGUIRE: If I might approach, Your Honor? 2.1 THE COURT: You may. 22 MR. MAGUIRE: Thank you. (Pause) 23 MR. MAGUIRE: If it please the Court. And, Mr. 24 25 Hughes, as you know, I'm Bill Maguire, I represent the SIPA

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1 trustee.

2 CROSS-EXAMINATION

3 BY MR. MAGUIRE:

- 4 Q. I'd like to follow-up first with some questions you were
- 5 asked, some testimony you gave on the subject of Barclays day
- 6 one gain. Are you with me?
- 7 A. Yes.
- 8 Q. I believe you said in the course of your testimony that
- 9 there was no a built in gain, is that your position?
- 10 A. I think I said it wasn't built in in the sense that the
- 11 deal wasn't built in in the sense of deliberately structured by
- 12 the parties. As I said there was certainly an imperative for
- 13 | Barclays to achieve a gain.
- 14 Q. From Barclays standpoint it was absolutely essential that
- a gain be built in to the transaction, isn't that correct?
- 16 A. Again, I would put it differently. As I think I said
- 17 earlier, it was -- it was essential to Barclays that Barclays
- 18 derived a gain from the transaction.
- 19 Q. In fact, sir, if there was not a gain from the transaction
- 20 you didn't have authority to do the deal, isn't that right?
- 21 A. I don't know whether specifically there was -- I'm not
- 22 sure exactly what you mean by authority. I think it was -- it
- 23 was certainly -- it was certainly what we always wanted to
- 24 achieve. And I think to have derived a loss was certainly not
- 25 part of the authority, so to speak. But I think that we were

- 1 taking risks in the transactions. So I don't think we could
- 2 say definitively what -- in that sense, in terms of authority,
- 3 it would be a gain. Certainly, the board I'm sure wanted to
- 4 achieve a gain.
- 5 Q. You know more than that, sir, do you not, you were present
- 6 as you told Mr. Gaffey at Mr. Diamond's deposition, were you
- 7 | not?
- 8 A. I was.
- 9 Q. And he testified at that deposition. And it is admitted
- 10 by Barclays and stipulated by the parties in the admitted fact
- 11 stipulation at paragraph 117 that Mr. Diamond testified that
- 12 there had --
- MR. BOIES: Excuse me, do you have a copy?
- 14 MR. MAGUIRE: I can show you. Paragraph 117, Diamond
- 15 testified. And I'll read the applicable part.
- 16 Q. "So when I say capital accretive, accretive to the capital
- 17 | ratios, which means that the assets, liability mismatch had to
- 18 have a mismatch in favor of a positive capital accretion or we
- 19 | weren't authorized to do a deal."
- 20 MR. BOIES: Could I ask for context, introduction to
- 21 that, the first two sentences of what is in the stipulation be
- 22 read for context.
- THE COURT: Mr. Boise -- I've overheard his ask for
- 24 context. Has he read enough or not enough?
- MR. BOIES: No, Your Honor. What I wanted him to do

is read the first part of this paragraph in the stipulation which has the -- immediately proceeds what he read.

THE COURT: Why don't we read that an avoid the objection.

Q. Reading in full, sir, paragraph 117 of the admitted facts stipulation. Diamond testified, "The regulators that we are responsible to, the financial services authority in the UK holds us to specific capital standards. So, for example, a core equity, tier one equity and it was becoming increasingly clear during this time that they were focusing more on core equity than tier one equity. And that they were thinking the banks would potentially have to hold higher core equity. So when I say capital accretive, accretive to the capital ratios which means that the asset liability mismatch had to have a mismatch in favor of a positive capital accretion or we weren't authorized to do a deal."

It's pretty clear from Mr. Diamond's testimony that the board did not give him authority to do a deal unless there was a gain, a mismatch in favor of Barclays, isn't that right, sir?

A. If it involved as you said it then that would have to be right, because he was the board member to whom the authority was delegated. So he would be much more accurate about it than I could be. So, yes.

Q. If Bob Diamond did not have authority from the board to do this deal without an asset liability mismatch then you did not

- 1 have authority to do this deal on that basis, correct?
- 2 A. Correct.
- 3 Q. Now, you were here Monday, sir?
- 4 A. Yes.
- 5 Q. You heard a number of questions on the general subject of
- 6 whether this deal was approved by the board of the holding
- 7 | company, Lehman Brothers Holdings Inc., on the understanding
- 8 | that it involved an exchange of reasonably equivalent value, or
- 9 a wash. You generally recall that?
- 10 A. I recall that, yes.
- 11 Q. And is it your position, sir, that Barclays did not agree
- 12 to do this deal on the basis of reasonably equivalent value?
- 13 A. That's correct.
- 14 Q. In fact, Barclays could not have done this deal on the
- 15 basis of reasonably equivalent value given the mandate from its
- 16 | board, isn't that right, sir?
- 17 A. I think that's probably right to say because that wouldn't
- 18 necessarily have led to a capital agreed to transaction to use
- 19 the phrase that Bob used.
- 20 Q. And that mandate from the board put Barclays in a very
- 21 awkward position coming into this courtroom on Friday the 19th,
- 22 isn't that right, sir?
- 23 A. No.
- 24 Q. Barclays was coming to this Court seeking an order; a
- 25 judicial order authorizing the sale. And that order involved a

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- judicial finding of reasonably equivalent value or fair consideration, isn't that correct, sir?
- A. First of all, it was Barclay seeking an order. And I

  couldn't tell you offhand exactly what the requirements are

  for -- as a legal matter for the order to be made. So if

  that's what you're suggesting I'd have to look at that just to
- Q. Well, let's take a look, then, at the sale order, sir.It's in your book and it's at tab 6.

be sure that I'd be accurate.

- MR. MAGUIRE: And this, Your Honor, is Movants' Trial
  Exhibit 441.
  - Q. If you turn, sir, to page 6 of the sale order. And I'd invite your attention, sir, to paragraph M, "Consideration". Now, Barclays was before this Court seeking an order that provided "that the consideration here constitutes reasonably equivalent value or fair consideration as the case may be."

    You see those words, sir?
  - MR. BOIES: Can we have the very next parenthetical that explains the concept, Your Honor?

THE COURT: Okay, let's -- we can do that, it's

just -- we're talking about an order that was prepared, no

doubt cooperatively, by counsel for Barclays and counsel for

the seller. That's how it works in bankruptcy court. The

purchaser has a meaningful role in the drafting of the order

that approves the sale. And while I have no record on it, I'm

- absolutely confident that's true. For purposes of examining this witness who is the chief internal legal officer at the time for the buyer, given his sophistication there is no need for context. He can read as much or as little as he chooses to before answering the question.
- Q. Barclays understood, did it not, sir, that an issue before the Court was whether there was reasonably equivalent value in this sale?
- MR. BOIES: Object to the form of the question, Your Honor.
- 11 THE COURT: Overruled.

A. I -- having read the language that you just alluded to would interpret it as being reasonably equivalent by all fair consideration. My understanding is that fair consideration was given in the transaction. And that as the paragraph goes on to state that the purchase agreement did represent a fair and reasonable offer to purchase the assets in the circumstances, and that no other personal other group -- no other person, or entity, or group of entities other than the purchaser has offered to purchase the purchased assets, and so on. So I didn't understand this at the time to be -- the phrase "reasonably equivalent value" was the focal point. I would have I think then and now focused more on ensuring that there is fair consideration for the transaction. And I think there was fair consideration.

- Q. Barclays understood that an issue before the Court was
  whether there was reasonably equivalent value in this sale,
  isn't that correct, sir?
- refers to. I don't know definitively what that requirement is.

  The sale order that you're equating from and that you're

  looking at seems to be saying that the consideration was that

I'm not sure I can say what the -- reasonably equivalent

- or fair consideration, and goes on to explain in further detail
  what seems to be important in terms of consideration for the
- 10 sale.

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- Q. Are you denying that Barclays understood at the time that an issue before this Court at the sale hearing was whether
- there was a reasonable reasonably equivalent value? Do you deny that, sir?
- 15 A. I don't deny it that it was before the Court because it appears in the sale order.
- Q. And you understand that an inquiry into reasonably
  equivalent value involves some disclosure of what is the
  consideration that Barclays is providing, and what, on the

other hand, it is getting, you understand that, do you not?

- 21 A. I do. And I believe that disclosure was made.
- Q. Now Barclays was paying 250 million dollars for the business, isn't that right?
- A. It paid 250 million dollars, it paid some further amounts
  for some real estate, and it assumed liabilities.

- Q. With respect to the business it was paying 250 million
- 2 dollars for the business, isn't that right, sir?
- 3 A. I don't recall a specific language used. Certainly 250
- 4 million dollars was paid.
- 5 Q. And that was disclosed to the Court, was it not, that
- 6 Barclays was paying 250 million dollars for the business of
- 7 Lehman Brothers, Inc.?
- 8 A. Again, I don't have in front of them the precise language
- 9 used. But the disclosure regarding the 250 million payment was
- 10 certainly made, yes.
- 11 | Q. And it's your view that one of those assets of the
- 12 business, just one, the 15c3-3 asset alone was worth 769
- million dollars, isn't that right?
- 14 A. That is the value of that asset.
- 15 Q. And you would agree with me, sir, that the proportion of
- 16 | 250 million to 769 million, just on that asset alone, would
- 17 mean that from that one asset Barclays was getting more than
- 18 three times what it was paying for the business, isn't that
- 19 correct, sir?
- 20 A. Again, I wouldn't view the transaction that way. I would
- 21 view the transaction and the disclosure regarding it as a
- 22 disclosure around the entirety of the transaction, not just the
- 23 two specific features that you mentioned.
- 24 Q. But if you do look at those two features, if you look at
- 25 | 250 million dollars for the business, and you look at just one

asset from the business; that one 15c3 alone, then you have
Barclays getting three times its money -- more than three times
its money back on just that one asset alone, isn't that
correct?

A. I don't think that -- I think that's a fair way to look at
the relative assets and liabilities and the transactions as a
whole. Obviously, there's a significant difference of almost
three times between 769 and 250. But that's not how Barclays

transaction was described. And I do believe the relevant disclosures about the transaction were made to the Court through -- on the night of the 19th.

viewed the transaction. I don't believe that's how the

Q. Let's get back and see where we are. The board gives a mandate that this must have a mismatch of assets and liabilities or else, and that must be in favor of Barclays and against the estate or else there's no authority to do the deal, right?

A. I don't think that that's, again, how I've characterized it. Because you've used the phrase against the estate. I believe that the transaction in question which was before the Court, not just the two facets you've described was, in fact, a transaction that saved the estate probably quite a lot. And the estate probably wouldn't have had any of those assets on Monday morning if the transaction hadn't happened.

Q. The game, the mismatch, had to be in favor of Barclays,

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- 1 | not in favor of the estate, right?
- 2 A. There was a mismatch as between assets and liabilities
- 3 conveyed by Lehman Brothers.
- 4 Q. If the mismatch went the other way in favor of the estate
- and against Barclays you didn't have authority to do the deal?
- 6 A. I think that's fair.
- 7 Q. So Bob Diamond sends his team out to negotiate a deal --
- 8 A. Can I just add one point to that? I don't think it's -- I
- 9 | wouldn't have said that at the time were looking at a mismatch
- 10 as between Barclays and the estate. We were negotiating for
- 11 the purchase of the ongoing operations of Lehman Brothers. And
- 12 it was -- I think it was understood among the parties to
- 13 determine if that transaction didn't happen, and I do believe
- 14 this was discussed in the court, too, but if the transaction
- 15 didn't happen, there was likely going to be no value left for
- 16 the estate. And I believe that was the subject for quite a lot
- 17 of discussion.
- 18 Q. The mismatch, and the assets and the liabilities had to be
- in favor of Barclays or there was no deal, right? You didn't
- 20 have authority?
- 21 A. That's -- I think I've already agreed.
- 22 Q. Your negotiators succeed after sending Lehman off on the
- 23 Friday asset scramble in getting all these assets together so
- 24 that they have a deal that has the buffer, the mismatch,
- 25 exactly what the board requires. And then the parties come to

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correct?

213 this Court with Lehman and Barclays apply to the Court for an order; a judicial finding approving the sale. That's the chronology, is it not, sir? MR. BOIES: Objection, Your Honor. THE COURT: What's the objection? MR. BOIES: Compound; misstates the record. THE COURT: Well --MR. BOIES: Argumentative. THE COURT: Okay. Well, I don't think it's any of those things. It's just saying that's the sequence, that's the chronology. And since that's the pending question and it seems to me that it is, in fact, a correct statement of the chronology, if the witness has a disagreement with that he can say so. Is that or is that not the chronology? THE WITNESS: As a chronology events of the type you described they did happen in that sequence, yes. But I'm not sure I would describe that chronology in the way that you described it. Barclays came before this Court looking for an order approving this sale, isn't that right? Yes, together with others. Α. In fact, it needed -- it, in fact, was not prepared to go forward with the transaction unless there was a judicial sale,

unless there was an order approving the sale, isn't that

- 1 A. I think that's correct. We were advised that that was the
- 2 most appropriate thing to do in those circumstances.
- Q. And Barclays was well represented in this courtroom, was
- 4 it not?
- 5 A. Yes.
- 6 Q. You had five partners from Sullivan & Cromwell, did you
- 7 | not?
- 8 A. I don't know the exact number of people from Sullivan &
- 9 Cromwell that were here.
- 10 | Q. You had five partners from Cleary Gottlieb, did you not?
- 11 A. Again, I don't know if there were five, there were
- 12 certainly several. From each firm, I think there were at least
- 13 two from each firm, probably.
- 14 | Q. You had your in-house legal staff here?
- 15 A. Two people, yes.
- 16 Q. You had top negotiators here, did you not?
- 17 | A. Yes.
- 18 Q. You had Michael Klein here?
- 19 A. Correct.
- 20 Q. You had Archie Cox here?
- 21 A. Correct.
- 22 Q. You had Gerard LaRocca here, at least at the beginning of
- 23 the hearing, did you not?
- 24 A. Correct.
- Q. It's also your position, is it not, that under this

transaction Barclays was entitled to billions of dollars of
Lehman's cash, Lehman's cash margin assets, isn't that correct?

A. Yes.

- Q. And you would agree that it would be relevant to any inquiry into whether this sale provides reasonably equivalent value for the parties to disclose to the Court that it includes billions of dollars of Lehman cash and cash equivalents?
  - A. I didn't think that at the time of the sale either Lehman Brothers or Barclays -- certainly Barclays, knew what the composition of the margin was that you're referring to. So I didn't think Barclays was in a position to say anything one way or another about the cash elements of that portion of the assets that were in Lehman's business.
  - Q. Well, what about over the weekend when Barclays obtained information about billions of dollars of Lehman's cash? Did Barclays consider coming back to the Court and advising the Court that, in fact, Barclays has determined that there is billions of dollars of Lehman's cash that, we, Barclays, believes is part of this sale? Did you consider doing that, sir?
  - A. Whether it was specifically over the weekend or not

    Barclays did consider whether there was a need to go back to

    the Court. And I think we were advised that really it was not

    necessary. I believe also that the representative of Lehman

    Brothers considered the same question and came to the same

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conclusion. I don't know today exactly when it became reliably clear what amount of cash was then held in the business of Lehman Brothers as margin. Certainly, before the sale hearing I didn't think we had any information on that. And it took us a very long -- it took us a good amount of time after that Friday to establish I think anything really reliable about the margin, and, indeed, the exchange traded business as a whole. If you turn in your binder to your deposition transcript. Q. And I'll invite your attention to page 86, starting at line 7: "Q. Can you tell me in how it was clear to the Court that Barclays would be acquiring margin? "A. It was clear to the Court because margin is necessarily part of the exchange traded business of Lehman Brothers." You were asked that question and you gave that answer, sir, did you not? I did. Α. And it was your position was it, sir, that the Court could have deduced from the facts that Barclays was acquiring exchange traded derivatives the fact that there could also be -- or was, also, billions of dollars of Lehman cash being provided to Barclays? I think in the follow-up question I said that I didn't believe there was a figure given with respect to it. But I did believe then and I believe now that it was clear from the documents that the exchange traded business -- derivatives

- business was being conveyed it was part of the business. By
- definition, any of the assets used in connection with that
- 3 business were part of the sale. I believed then that the
- 4 exchange -- it's widely known that the exchanged traded
- 5 derivatives business requires margin in connection with the
- 6 | conduct of that business. And I think that's why I gave you
- 7 the answer that I gave you during the deposition.
- 8 Q. In fact, sir, there was absolutely no disclosure to the
- 9 Court that billions of dollars of Lehman cash was going to
- 10 | Barclays, isn't that right?
- $11 \mid A$ . I think I said that I'm not aware that a figure with
- 12 respect to margin or any form of margin was either known or
- 13 given.
- 14 Q. It's a little bit more than that, sir, is it not? If you
- 15 turn in your binder to tab 2, the asset purchase agreement.
- 16 A. Is the binder that you gave to me?
- 17 Q. Yes. And if you turn, sir, to page 11. You'll see in
- 18 Section 2.2 we have excluded assets, you see that, sir?
- 19 A. Yes.
- 20 Q. This was before the Court, was it not?
- 21 A. I believe so.
- 22 Q. And you know that in this transaction there were assets
- 23 that were purchased and there assets that were excluded, right?
- 24 A. Yes.
- 25 Q. And this section provides, "That nothing herein contained

- shall be deemed to sell, transfer, assign or convey the

  excluded assets to purchaser and seller directly and indirectly
  shall retain all right, title and interest to, in and under the

  excluded assets." You're with me?
- 5 | A. I am.

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- Q. Now, sir, please turn to the deposition of excluded assets on page 2 of the document. That's at the very bottom of the page. Excluded assets subsection (b). And that provides that "Excluded from this sale is all cash, cash equivalents, bank deposits, or similar cash items of Lehman and its subsidiaries." And the only exception is the retained cash," which is 1.3 billion dollars here.
  - A. I don't think that's what it says. I think it says after the word "subsidiaries": "(the retained cash) other than 1.3 billion" and so forth.
    - Q. Other than quibbling about the words, do we have any difference in substance here?
- 18 MR. BOIES: Objection, Your Honor.
- THE COURT: Objection to "other about quibbling to the words?"
- 21 MR. BOIES: Yes, Your Honor.
- THE COURT: Okay. Why don't we rephrase the question to remove the term quibble which is somewhat pejorative.
- Q. Sir, the retained cash, that's 1.3 billion dollars here, that was originally in the asset purchase agreement, that was

- originally in the sale, wasn't it?
- 2 A. 1.3 billion dollars of cash was originally in the sale.
- 3 think that there was a confusion in the drafting of this
- 4 document in the sense -- it was more than one confusion I think
- 5 in the sense that there is a paragraph of this sort in excluded
- 6 assets, but also in the purchased assets, I believe. And that
- 7 was one of the many reasons why a clarification letter became
- 8 | necessary right from the word go. There were several aspects
- 9 of the APA, including some of the definitions that needed to be
- 10 clarified because they appeared to confuse to everybody
- 11 involved.

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- 12 Q. And the retained cash was originally 1.3 billion dollars?
- 13 A. I think that it was agreed there was 1.3 billion dollars
- 14 that would go to Bar -- which would be included and go to
- 15 Barclays. That number changed. As I say there were confusions
- around the proper definition of retained cash. But I think the
- 17 substance of it was that 1.3 billion originally was to go to
- 18 Barclays as part of the transaction.
- 19 Q. And that ultimately became -- that was then changed to 700
- 20 million dollars?
- 21 A. That I believe to be right, yes. And the balance I think
- 22 was then expected to remain with Lehman Brothers.
- 23 Q. And then that 700 million dollars, which was the amount of
- 24 the retained cash, was ultimately dropped out of the deal
- 25 **altogether?**

A. That's correct.

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- Q. And so what you had left was an exclusion of cash and no exception for the retained cash?
- A. I think there was an exclusion of cash as a separate

  asset. So cash that wasn't connected with any other activity.
- Q. So you would not describe anything that we have read so far as a disclosure to the Court that billions of dollars of Lehman cash, margin, and cash equivalents were being conveyed
- A. I don't think it was that disclosure because it relates to
  free cash that was the subject of specific discussion among the
  parties. And separately there was specific discussion. I
  don't know the specific discussion about margin, but there was
  a separate discussion about the exchanged traded derivative
- 15 business.
- 16 Q. Were you here for Harvey Miller's testimony?

in this sale from Lehman to Barclays?

- 17 | A. Yes.
- Q. You saw when we put up on the screen the representations
  that were made to the Court on the subject of cash at the sale
- 20 hearing? We can do it again for you if you want.
- 21 A. Yes. I do recall that, yes.
- 22 Q. Okay. And the one representation was that of Lori Fife
- 23 who told the Court there's no cash that's being transferred to
- 24 | Barclays. Do you recall that?
- 25 A. I recall that being said, yes.

- Q. And that certainly was not a disclosure to the Court hat billions of dollars of Lehman cash and cash equivalents were being transferred to Barclays.
- A. I think at the time and today Barclays believes that that
  was a reference to the change in retained cash that you've just
  described.
- Q. It certainly was not disclosing that billions of dollars
  of Lehman cash and cash equivalents were in the sale to

  Barclays, isn't that correct, sir?
- 10 A. That's correct. It didn't refer to anything other than 11 the retained cash, as far as I was aware.
- Q. And, similarly, when the Court was told at page 242 of the sale hearing transcript by Mr. Miller, and this is at line 13 to 14: "Cash, we're not transferring any cash to Barclays; that's out of the agreement." Again, that was not a disclosure that billions of dollars of Lehman cash and cash equivalents were somehow in the sale to Barclays, was it, sir?
- My understanding was a disclosure, again, that referred to something else.

It wasn't a disclosure of the type that you've described.

- Q. So it did not disclose that billions of dollars of Lehman cash and cash equivalents were being transferred to Barclays, did it, sir?
- A. It did not make the disclosure you described. As I say, I think it was a reference to a debate around some specific LBIE

interpreted it then and interpreted it now.

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- cash. And I believe, since you referred to Mr. Miller's
  testimony that he did say that cash in that sense -- free cash
  was not conveyed in the deal. And that's how Barclays
  - Q. Do you know the total amount in dispute between Barclays and the trustee in terms of Lehman's cash and cash equivalents today?
- A. I don't know the specific number. I do believe that in terms of margin there was certainly at one point around about four billion dollars worth of -- as a total amount in dispute,

  I believe.
- 12 Q. That's quite a big number, is it not, sir?
- 13 A. Absolutely, yes.

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- Q. Do you think that four billion dollars would have had any relevance to a judicial inquiry as to whether there was reasonably equivalent value in this sale?
  - A. It is absolutely possible that that would be a relevant number. I don't think that -- as I said before, Barclays was not aware of that number at the time. Nor do I believe that anybody at Lehman Brothers was capable of giving any reliable information about that number at that time.
  - Q. Well, you keep saying that Barclays wasn't aware at the time. There's no doubt, is there, sir, that Barclays actually got the statement from the Options Clearing Corporation, itself, over the weekend of the clarification letter, which

disclosed the margin at the OCC alone?

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- A. I didn't know exactly when Barclays first received something from the OCC of the type you described. It's possible that it came over the closing weekend, I just don't know.
- Q. At any event, even after receiving whatever information it did over the weekend and learning of the amount of Lehman margin at issue here, Barclays did not come back to this Court?

  A. Not only did Barclays not think that that was necessary, I believe since you mentioned the closing weekend that the

trustee was also perfectly well aware, was being implored by

- the SEC to agree to the conveyance of all forms of margins.
- Because Barclays was taking over all of those relevant
- 14 accounts. So I think it was actively discussed. And at the
- time I think everybody, at that point, probably first learned
- that there would have been some cash-in margin. Whether we
- 17 knew exactly what the amount was I don't know. I'm not sure
- 18 the trustee knew exactly what the amount was. But certainly it
- was clear to everybody at the time that margin was coming in
- 20 whatever form.
- 21 Q. Actively discussed?
- 22 A. Well, I don't know if it was actively discussed, but there
- 23 was an active flow of communication. I certainly recall there
- 24 | were e-mails at the time that were addressed, among others, to
- either the trustee or representatives of the trustee to

representatives of Lehman Brothers. I recall having discussions myself with our own advisors about it over the closing weekend. The discussion were not focused on cash, they were focused on ensuring that all of the margin associated with the exchanged traded derivatives businesses were properly conveyed. The OCC was equally concerned to ensure that that happened in the appropriate way. And so from that perspective we knew about margin and we knew, I think at that point, there was some cash within the margin that the OCC held. And I think all the parties knew that.

- Q. Are you suggesting that there was any active discussion between anyone at Barclays or representing Barclays, and anyone representing the trustee in which Barclays disclosed to the trustee that there was billions of dollars of Lehman proprietary margin, that Barclays wanted in this transaction and was taking in this transaction and disclosed to the trustee that that was cash and cash equivalents of the Lehman estate, that Barclays was taking not for the account of customers, but for Barclays own account? Was there any such active discussion?
- A. I'm not aware of a discussion that has --
- Q. Do you withdraw the answer in which you suggest that there
  was an active discussion?

24 THE COURT: For a comment, witness should finish his answer before we start the next one.

A. I'm not aware of a discussion of the type that you just described. I did have active discussions with our lawyers about margin. There was as I said a series of e-mail at a minimum that the trustee represented it saw on the subject of margin. I believe, but I couldn't be absolutely certain right now, but I believe that within those communications there was not only a discussion and an agreement to convey all of the margin; it was made plain in those communications that some of the margin was in the form of cash. As I've said I don't think there was ever an opportunity for Barclays at that time to ascertain what amount of cash there was.

12 Q. At no point?

- A. Clearly the trustee in my view the trustee knew there was cash as part of the margin. I believe that the trustee knew not least because during the course of that period there was a collateral agreement referring to it. There was a transfer and assumption agreement which referred to it. And as I've said, several e-mails which made plan that there was cash included in margin. The amounts, I agree with you I don't think were actively discussed.
- 21 Q. In fact, you're not aware of any discussion, are you, sir?
- 22 A. Other than the ones that I mentioned, no.
- 23 Q. No discussion with anyone from the trustee?
- 24 A. Correct.
- 25 Q. Now, you've mentioned several times that Barclays was

- uncertain about the amount of margin on Friday. There was no uncertainty at all on the part of Barclays with respect to the 15c3 assets, isn't that right?
- 4 Α. There was uncertainty in the sense that Lehman and/or Weil were concerned that to deliver the 769 million excess from the 5 15c3 account might need some form of regulatory approval. 6 7 there was that concern. Barclays I believe dealt with that by agreeing with Weil -- with Lehman Brothers that if it turned 8 9 out that that regulatory approval was necessary and wasn't forthcoming the 769 million dollars of securities will be 10 11 delivered in any event, from some other source.
  - Q. Barclays' position, is, is it not, that it believed from the very beginning it was entitled somehow to these assets, absolutely and unconditionally, irrespective of regulatory approval, isn't that right, sir?
  - the possibility that it didn't -- it wouldn't ultimately come from the 15c3 excess, and it would come from somewhere else. If that's what you mean by unconditionally then, yes. But otherwise -- I wouldn't describe it as unconditionally in that sense.

I wouldn't use the word unconditionally because there was

Q. And the amount of assets that Barclays was claiming, in fact, was not 769 million. As of Friday Barclays' position was that it was entitled to everything in the customer reserve account, isn't that right, sir?

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- A. I think Barclays was told by Lehman Brothers that there was a much higher number available or a higher value available from the 15c3 reserve. And that was excess and capable of being delivered. So there was a point on Friday, the precise time I can't exactly recall, but there was a time on Friday when we thought it was more like 1.7 because that is what representatives of Lehman Brothers said early on Friday morning.
- 9 Q. The 769 million dollars was government securities, right?
- 10 A. I don't know whether it was all government securities, but there were securities.
- 12 Q. And the one billion dollars was cash?
- 13 A. As it turned out, I believe that's correct.
- 14 Q. And as of Friday Barclays believed it was getting the 1.7

Yes. Whether we knew at that point in time the

- 15 billion, according to Barclays, right?
- composition I don't know. In fact, I believe that when the
- asset was first raised and the possibility that it could be
- delivered was first raised early on the Friday morning, just a
- 20 number was given. I don't believe that there was any
- 21 discussion at that point in time what the composition of the
- 22 | 15c3 reserve account was. There was just somebody from Lehman,
- 23 I believe either Paolo Tonucci or Ian Lowitt, saying we can
- 24 deliver this asset to -- this is something that we hold in our
- 25 business, it's available, its value for you.

Q. And that 1.7 billion dollars?

- 2 A. Yeah, I think so, roughly, yeah.
- 3 Q. And Barclays learned that before the sale hearing?
- A. We were told that was available. There were then
- 5 discussions which followed, both with respect to the 15c3 asset
- 6 and the clearance boxes to try to ascertain what, in fact, was
- 7 meant by those assets, and what, in fact, the composition was.
- 8 Q. And would you agree, sir, that it would be relevant to an
- 9 inquiry whether there's reasonably equivalent value in this
- 10 sale for the people to disclose if, indeed, Barclays was
- 11 claiming that this was part of the sale, that there was 1.7
- 12 billion dollars, whether it was cash or government securities,
- 13 that was part of the sale going to Barclays?
- 14 | Q. Again, as I tried to indicate in one or more of the
- 15 earlier questions, what Barclays thought was important was that
- 16 there was the appropriate disclosure. As we've said Barclays
- 17 certainly had an obligation to say something if it felt that
- 18 the Court was not getting the information that it needed with
- 19 respect to the transaction. But Barclays believed that the
- 20 Court was getting the necessary information. Because these
- 21 were assets that were already part of the business, which was
- 22 the transa -- the essence of the transaction, I don't think
- 23 Barclays felt at the time that it was necessary to raise those
- 24 matters specifically. And certainly by the time of the sale
- 25 hearing there was still sufficient uncertainty around the

- values that we couldn't have put a number on it reliably in any event.
- Q. Barclays knew that the Court was not provided with the total amount of assets that were being conveyed to Barclays,
- A. I think in what -- I think that the Court was told the
  total amount. The Court just wasn't given a precise value as
  to all of that. Because the total amount was all of the assets
  in the business, less what was excluded.

I should just note that there were several other assets that were part of the discussions still at that point in time. Several other assets referred to in the clarification letter which also weren't raised specifically as I understand it. So there were other assets which were left out of the disclosure as you call it. And I believe for the same reason that neither Weil nor anybody else thought that was the necessary disclosure.

- Q. Have you concluded your answer?
- 19 A. Yes.

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isn't that right, sir?

- Q. If you turn, sir, to page 96 of your deposition transcript
  and read from line 21. You were asked the following questions
  and you gave the following answers:
- 23 "Q. So I am still waiting for you to explain to me whether
  24 Barclays believed the Court was told what the total value was
  25 of the assets that Barclays was acquiring?

- 1 "A. I believe the Court was given an estimation of that total value.
- 3 "Q. And what was that estimation?
- 4 "A. I don't know what the total number was. I don't think a total number was actually given."
- So which is it, sir? Was the Court given or was the Court not given the total value of the assets that were being conveyed to Barclays?
- 9 A. I don't think a total number was given for all of the assets in the business that were conveyed.
- Q. In one respect, sir, there was full disclosure at the sale hearing. And that's with respect to the liabilities that
- 14 A. Again, I don't know whether the full number -- total
  15 number was given. Or if, indeed, that number an accurate
  16 number. I couldn't say.

Barclays was assuming, isn't that correct?

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- Q. Isn't it a fact, sir, that you cannot think of any meaningful liability that was not disclosed to this Court?
  - A. I think the liability in the repo transaction, for example, were not necessarily disclosed in full. Because, again, the actual liabilities weren't known. I'd have to think longer to be able to determined exactly which liabilities were accorded values. I think, as I've said before all of the estimations of value were precisely that. I think that it was understood, or at least as I reviewed the sale hearing

- transcript and as I reviewed the recollections of others, it seemed that everybody understood that the estimations were that, and it was also impossible to come to actual total numbers.
- Q. If you turn, sir, to page 104 of your deposition

  transcript. Starting at line 3, you were asked the following

  question and you gave the following answer:
- 8 "Q. Can you tell me what were the most significant liabilities
  9 that were not disclosed to the Court?"
- 10 Over Mr. Stern's objection to the form.
- 11 "A. I don't think any meaningful liability was not disclosed to the Court."
- You were asked that question and you gave that answer, sir?
- 15 (Pause)

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- 16 Q. You do not deny that testimony, sir, do you?
- 17 A. I don't deny the testimony.
- 18 MR. MAGUIRE: In that case, Your Honor, I have no further questions.
  - THE COURT: Well, this means we're at interesting moment in the trial. It's Friday afternoon, almost 5:30. A long week with very few breaks. And we have the witness on the stand. We have two choices. One choice is to push on assuming Mr. Boise's examination may be concise, another is to adjourn until Monday morning. Call the witness back at a time to be

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determined during the chambers conference to take place in a few moments, and proceed with him as our first witness on Monday on cross-examination. I rather think that may be the better course, but I will leave it to the counsel to tell me if I'm wrong in that.

MR. BOIES: I don't think you're wrong, Your Honor, particularly in light of what I think is the importance of the chambers conference that we have scheduled.

THE COURT: So my suggestion is if it's not a major inconvenience to the witness, he can enjoy New York this weekend; he's probably going to do that anyway. And he'll be our first witness. And Mr. Boise will tell him what time that will be.

And then anyone else who doesn't need to stay for the chambers conference is excused. And I'll be out in another, say, five or ten minutes, without my robe and we'll visit together and talk about scheduling and the timing of deliver of the letter briefs. It doesn't have to be a weekend exercise, if you want to defer that question to another time. These are things that we can talk about profitably I think, including the schedule for the week ahead.

We're adjourned until Monday morning at a time to be determined. And I'll see you in ten minutes for the chambers conference. We're otherwise adjourned.

(Whereupon these proceedings were concluded at 5:25 p.m.)

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